



# **COSMOS**

## ***SUMMER SCHOOL***

**Computational summer school on modeling social and collective behavior**  
**Tokyo Sept 29th - Oct 3rd, 2025**

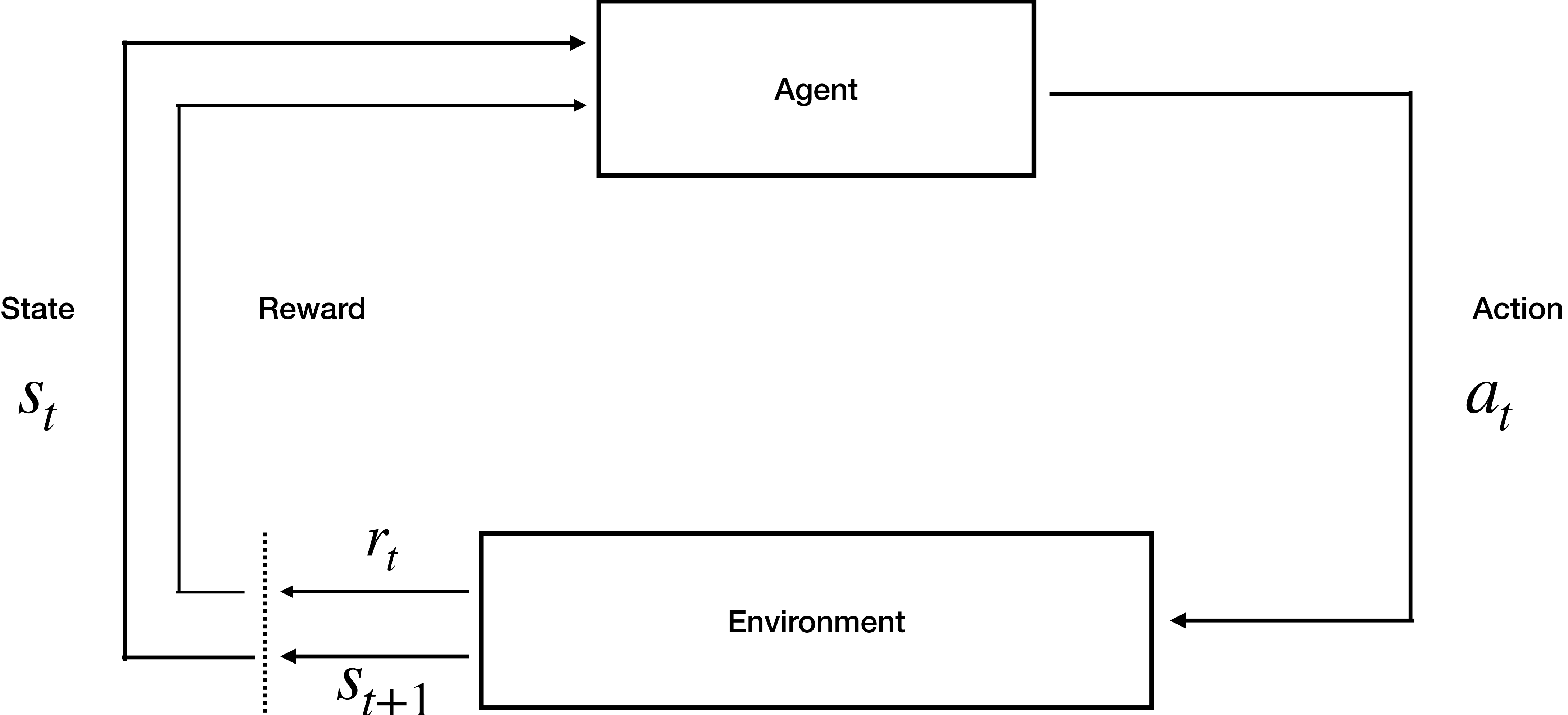
**Tutorial 2: Models of social and individual learning**  
**Charley Wu & Wataru Toyoka**  
**Sept 30th**



# Goals of Tutorial 2:

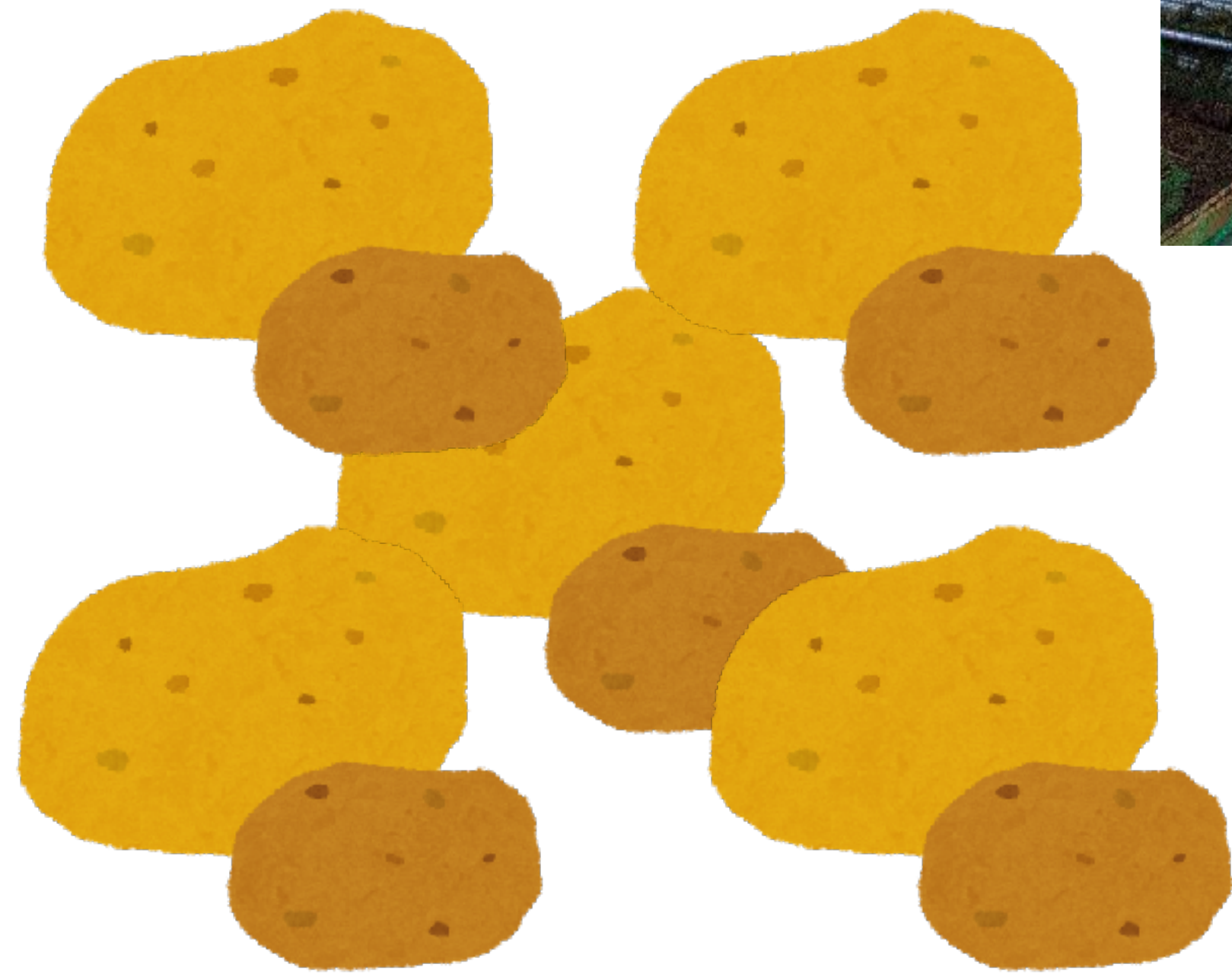
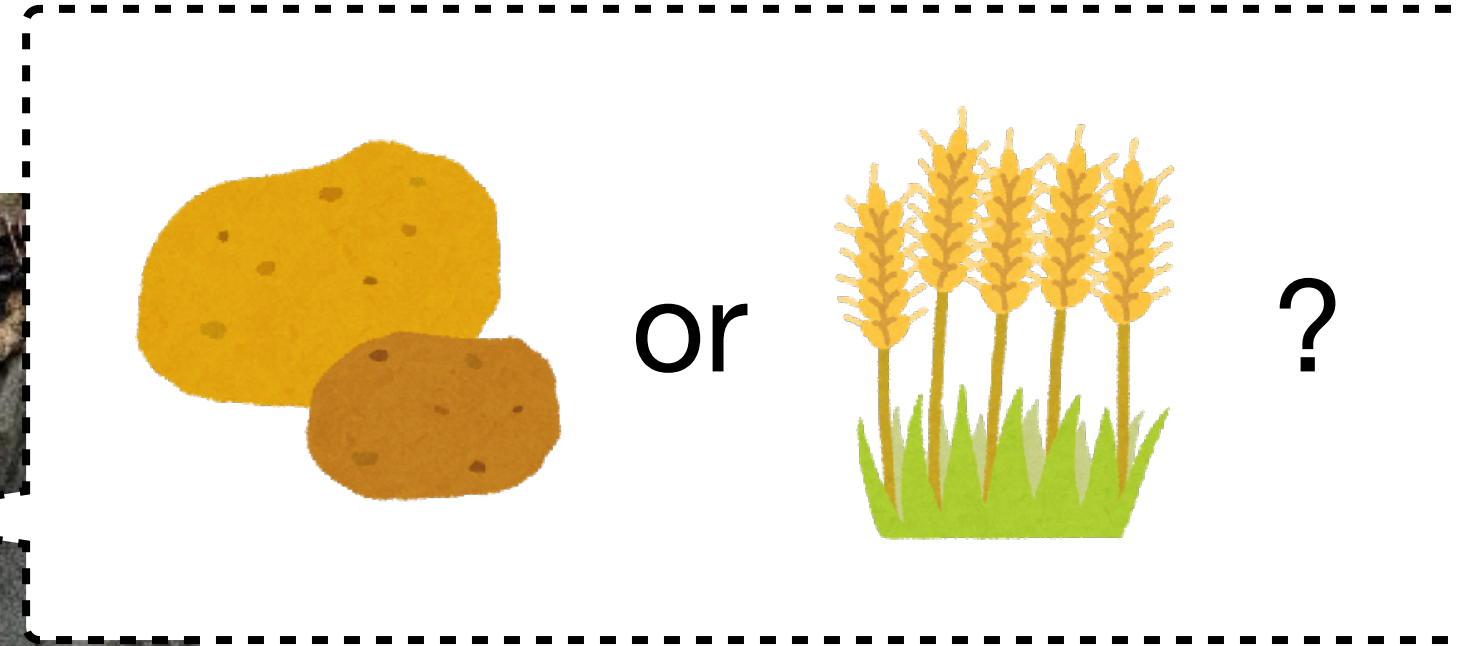
- **Brisk introduction to asocial RL**
  - Simulating data
  - Maximum likelihood estimation (MLE) of model parameters
  - Predicting choices
- **Social learning models**
  - Imitating actions
  - Combining asocial and social learning
  - Social learning hierarchy (from imitation to Theory of Mind)
- **Scaling up to more complex problems**

# Reinforcement Learning (RL)





# A multi-armed bandit task



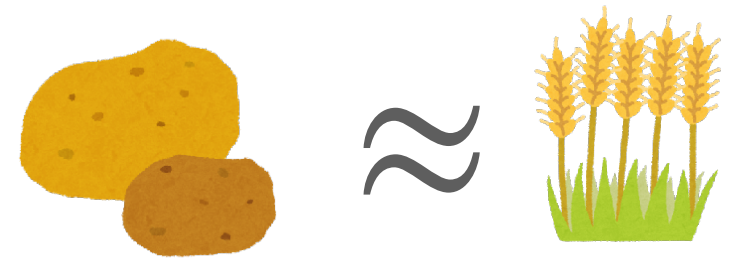


Season 1

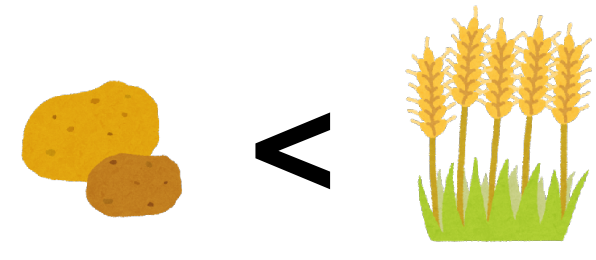
Season 2

Season 3

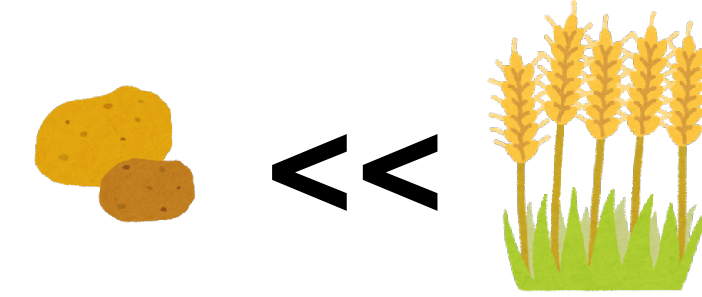
The farmer's preference



Updated preference



Updated preference



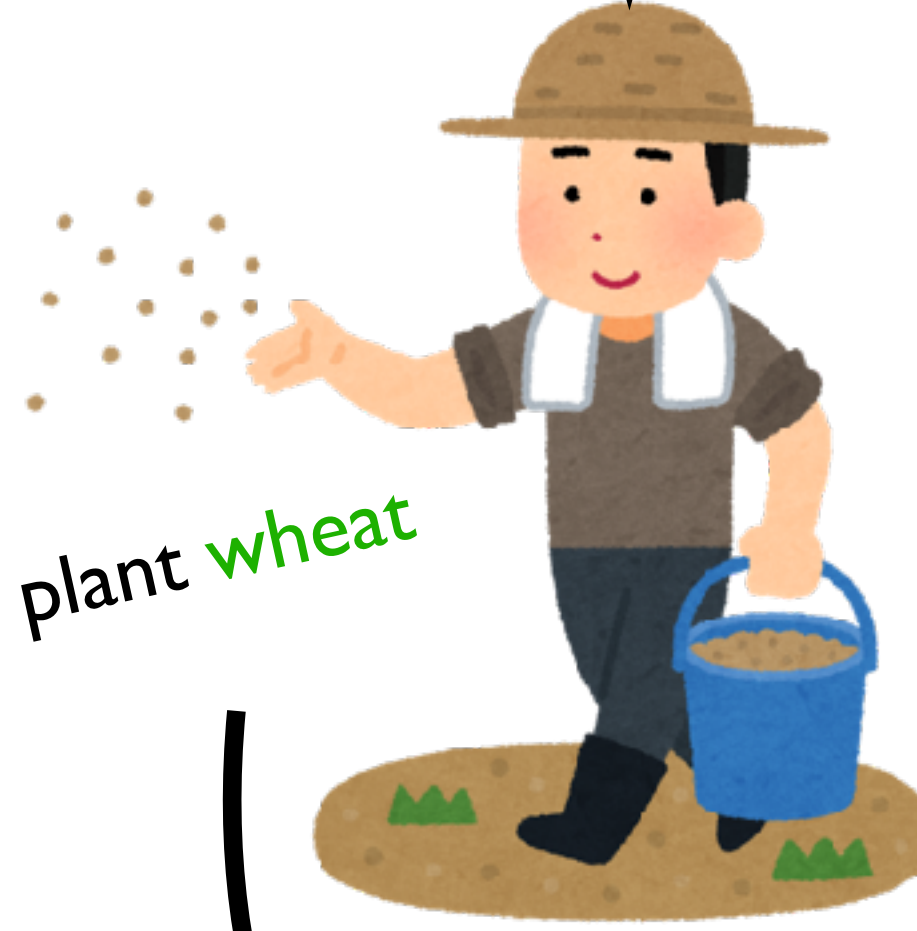
I'll plant **potato**



I'll plant **wheat**



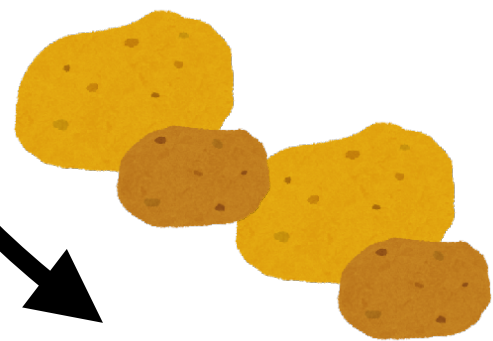
I'll plant **wheat**



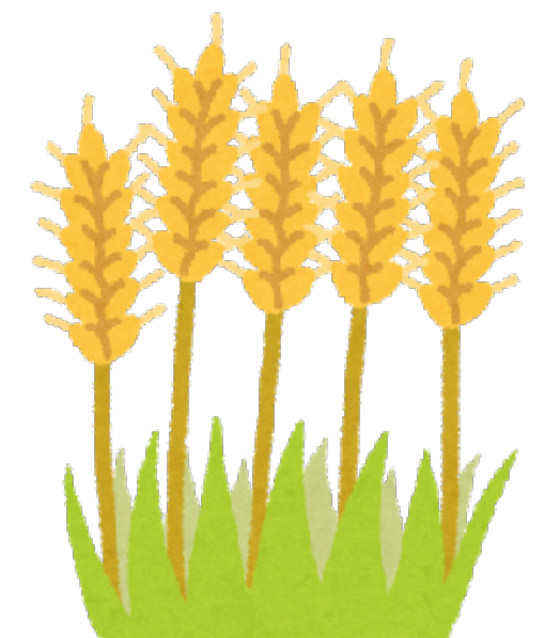
Learning from experience

Learning from experience

**Poor yield than expected**

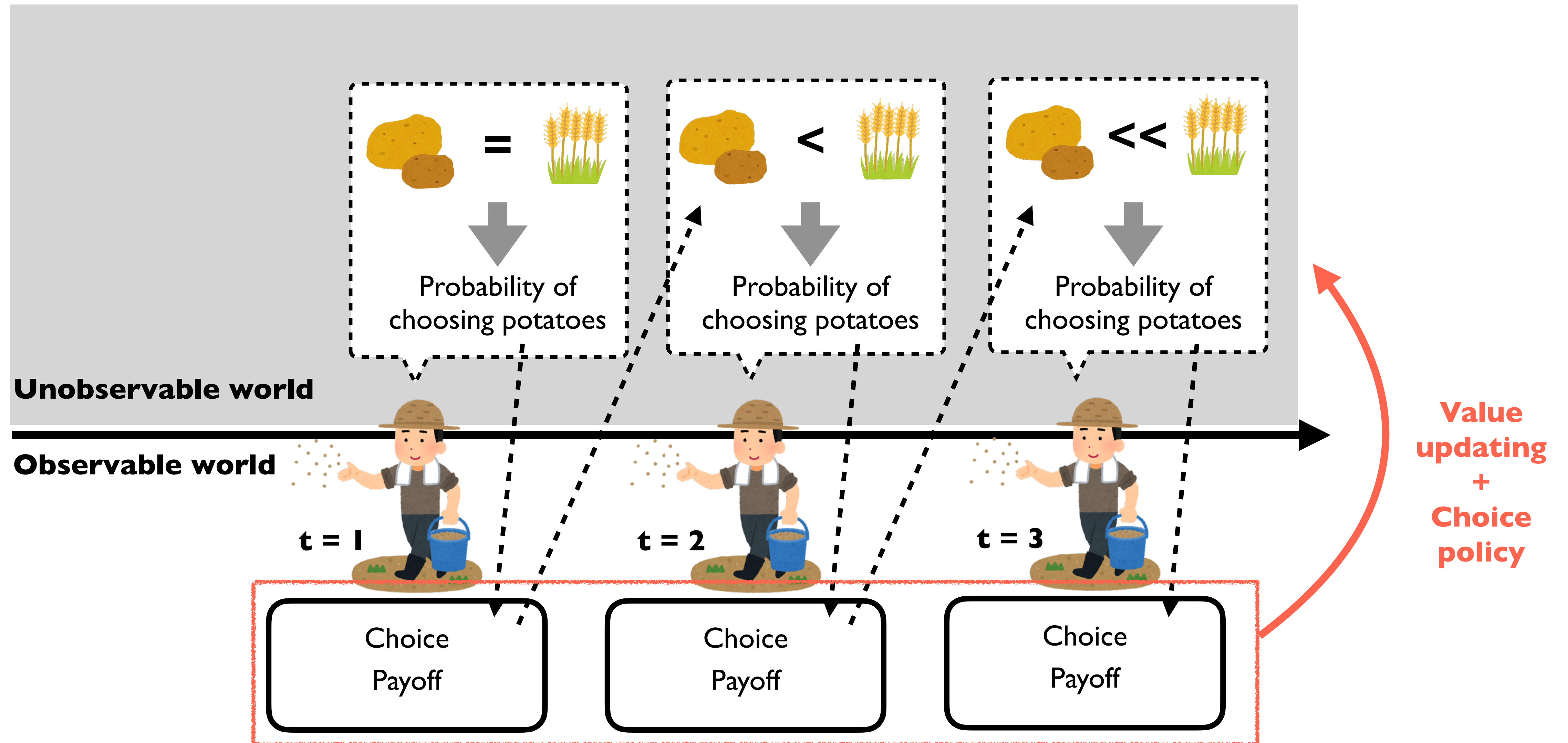


**Good yield**





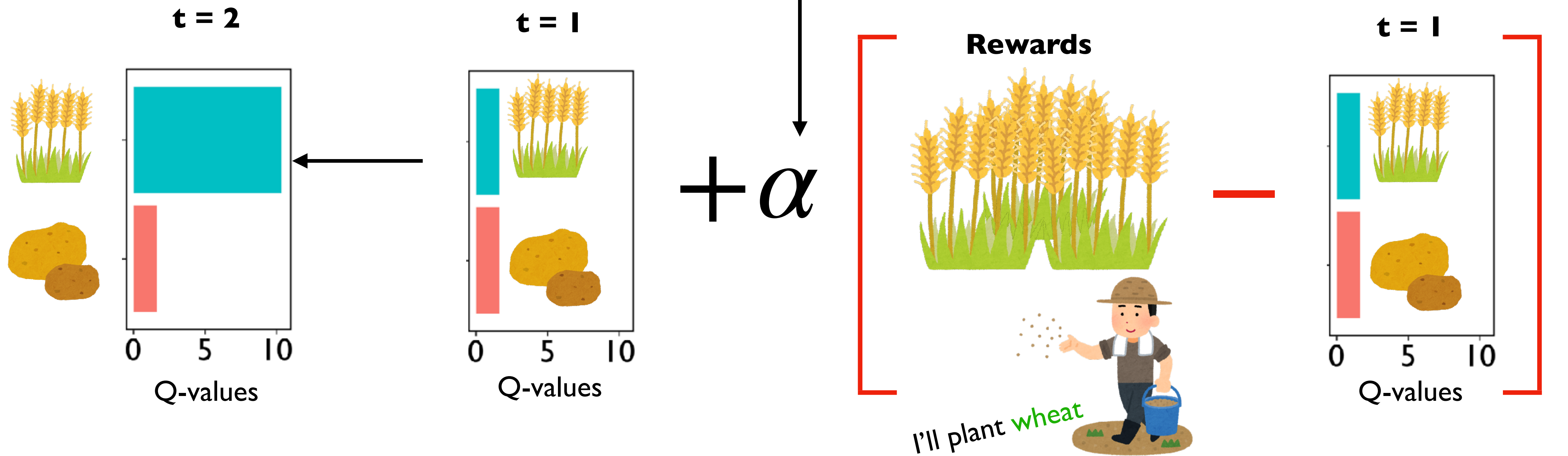
# RL process is not directly observable. It must be statistically inferred.





# Value updating: Q-Learning

Learning rate



**reward prediction error (RPE)**

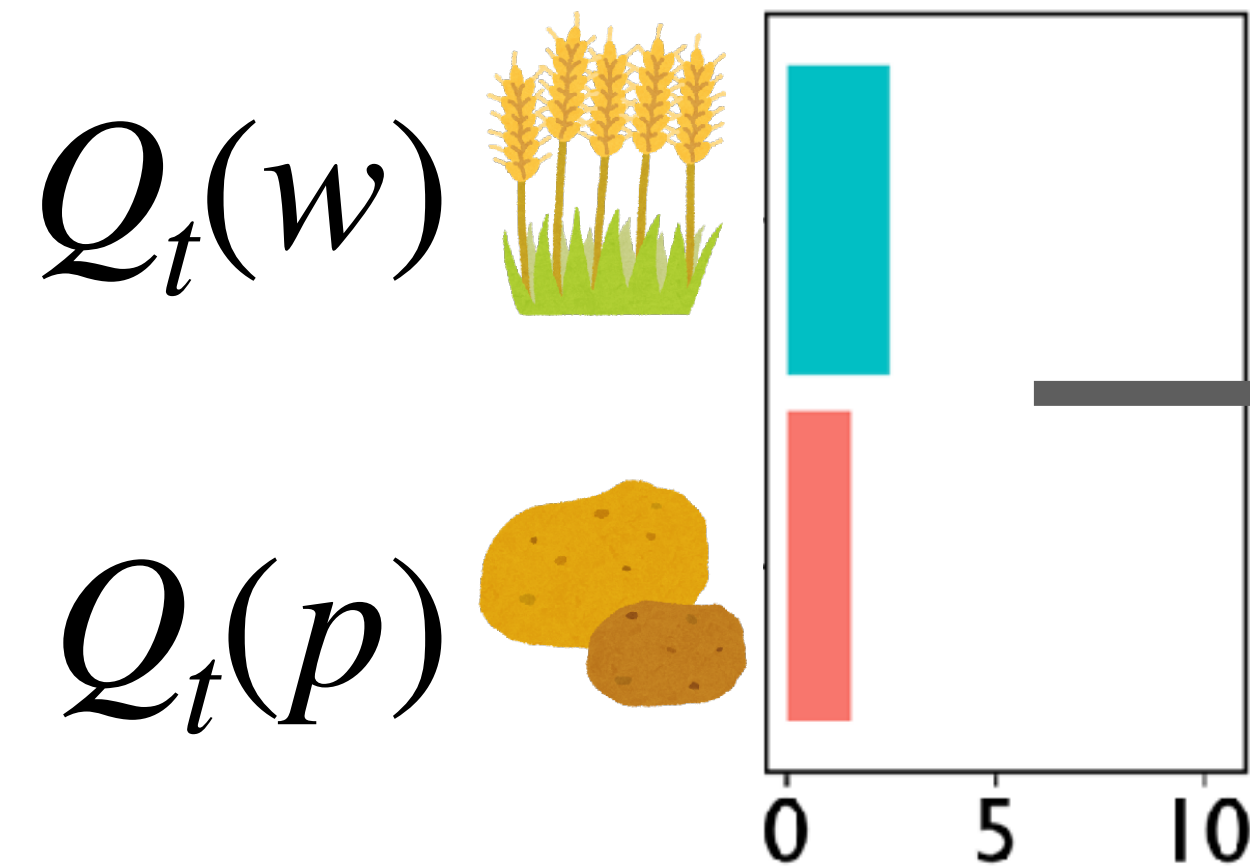
$$Q_{t+1}(a) \leftarrow Q_t(a) + \alpha [r_t(a) - Q_t(a)]$$



# Choice policy: Softmax

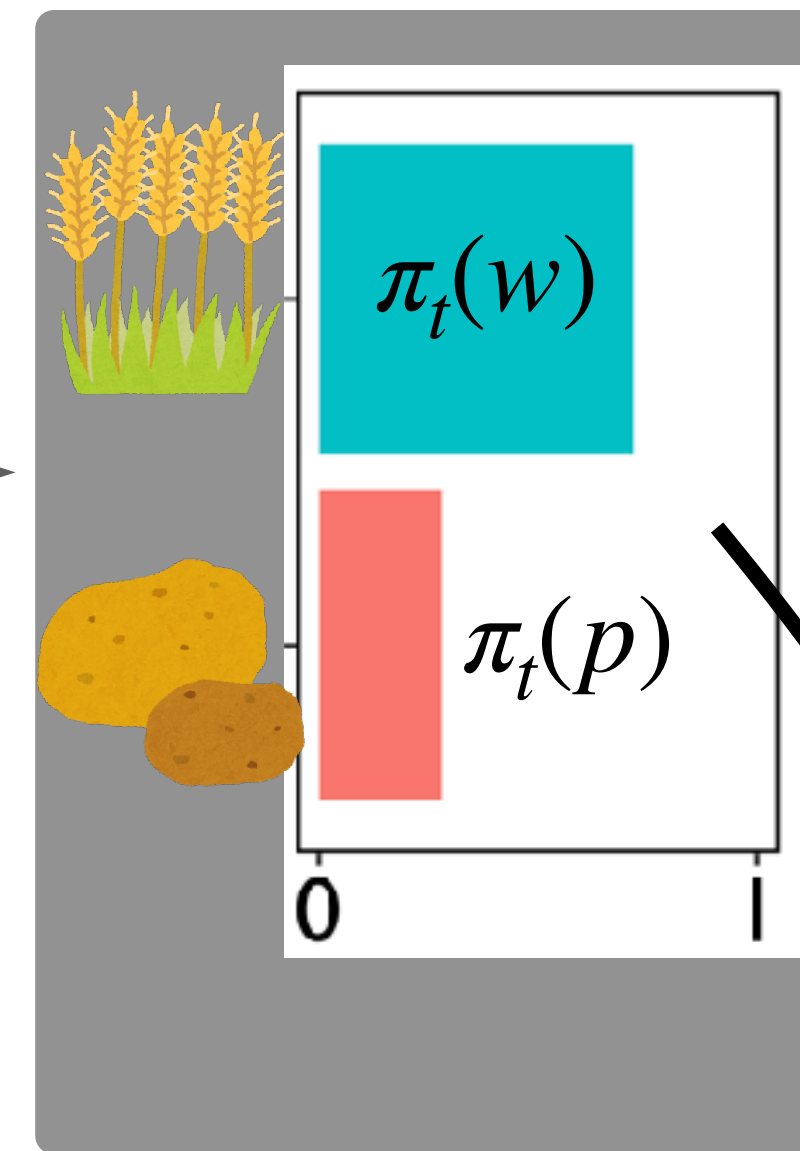
Inverse temperature

Q-values



$$\pi \propto \exp[\beta Q_t(a)]$$

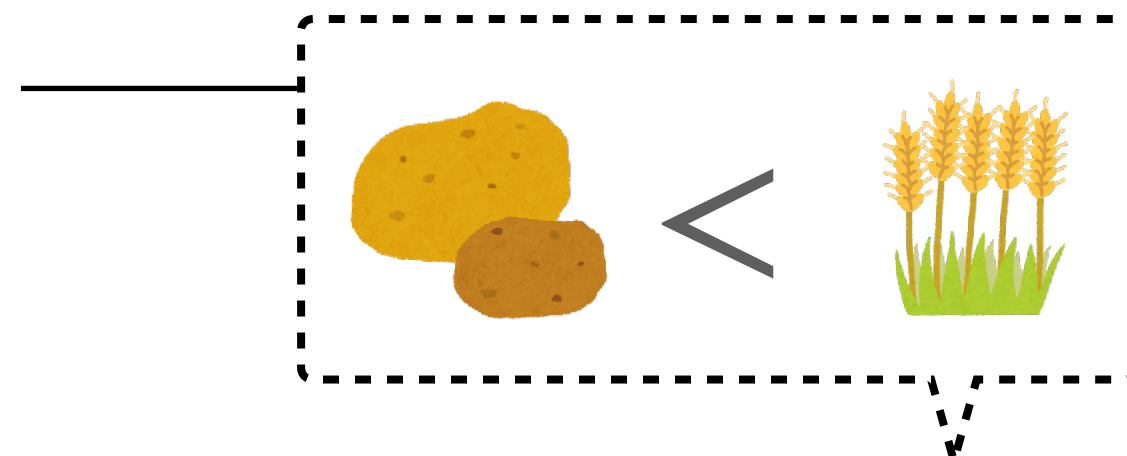
Policy  $\pi$



We want the policy to satisfy:

$$\sum_a \pi(a) = 1$$

$$Q_1 > Q_2 \Leftrightarrow \pi_1 > \pi_2$$



Stochastic action selection



Probability of choosing wheat

$$\pi_t(w) \propto \exp[\beta Q_t(w)]$$

$Q_t(w) - Q_t(p)$

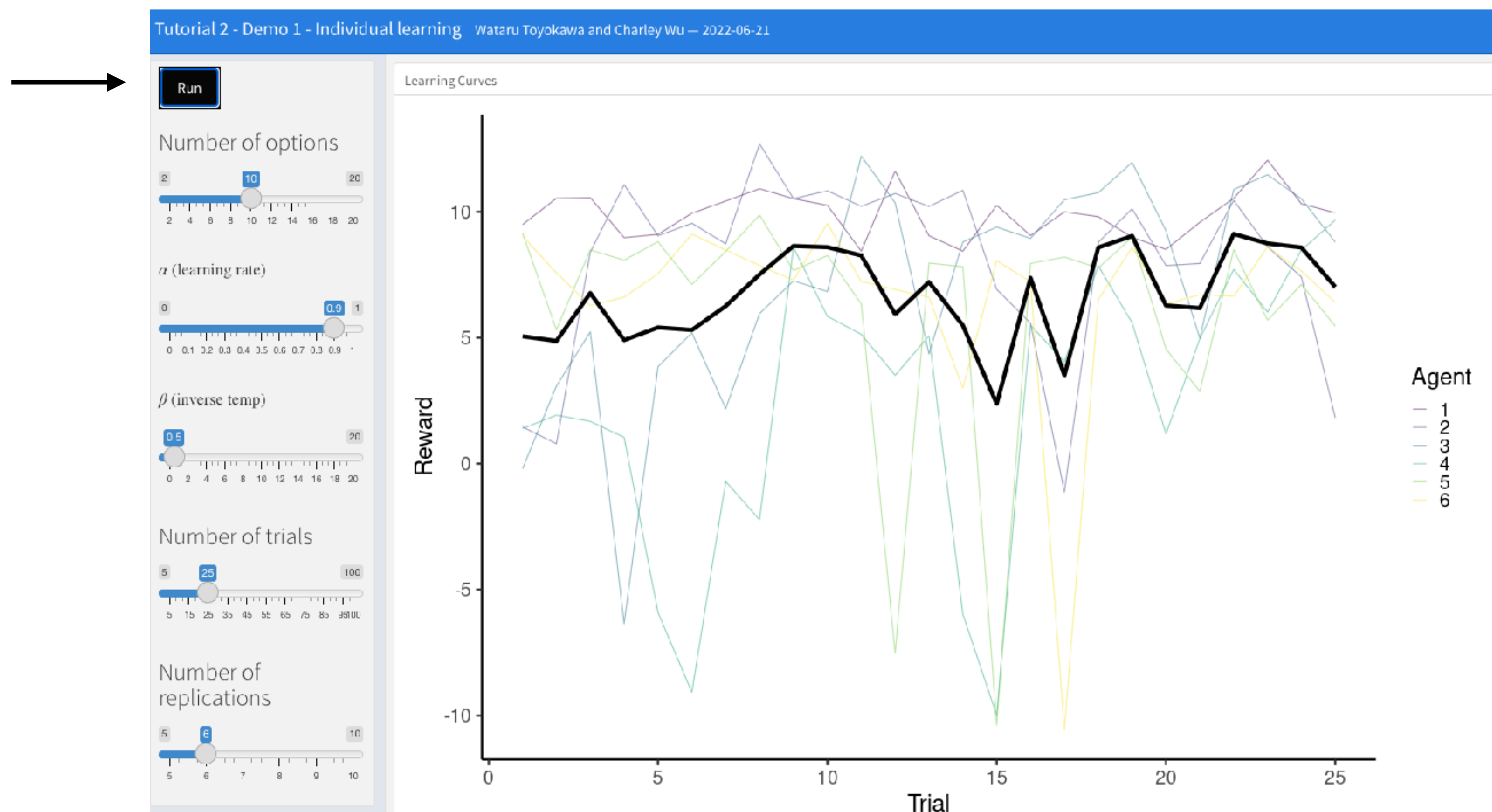
$\beta$

- 0.5
- 1
- 2
- 3
- 4





## Demo 1: Tweaking individual learning parameters



*Which learning parameters ( $\alpha$ ,  $\beta$ ) typically produce the best results?*



# Likelihood function

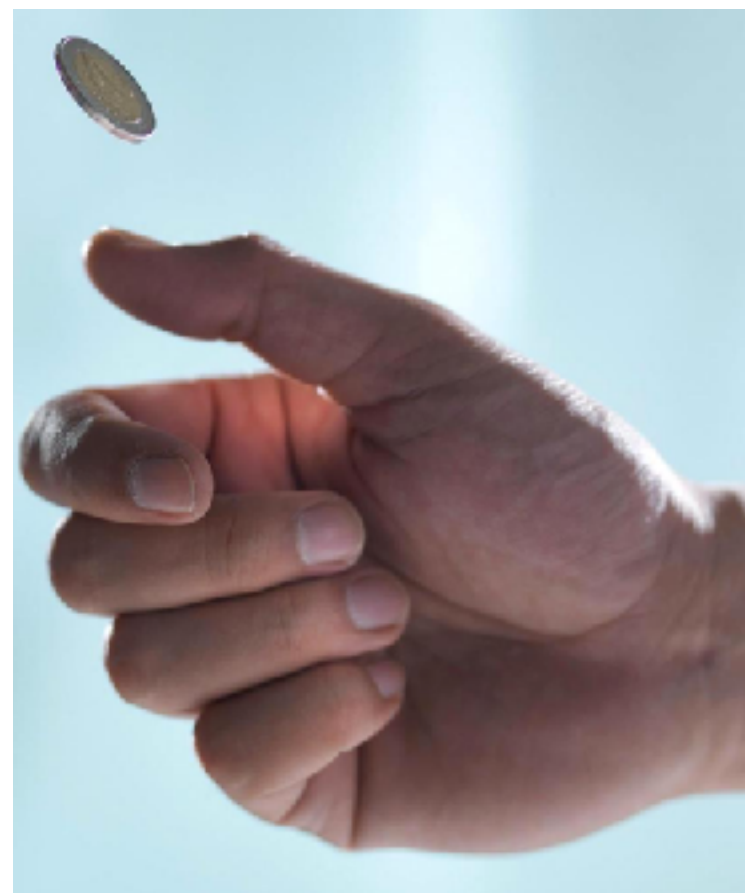
Beyond only simulating data, we also want to use models to fit experimental data.

To do so, we first need to define a **Likelihood Function**:

$$P(D | \theta)$$

describing the probability the observed data  $D$  was generated by model parameters  $\theta$

Coin Flip Model



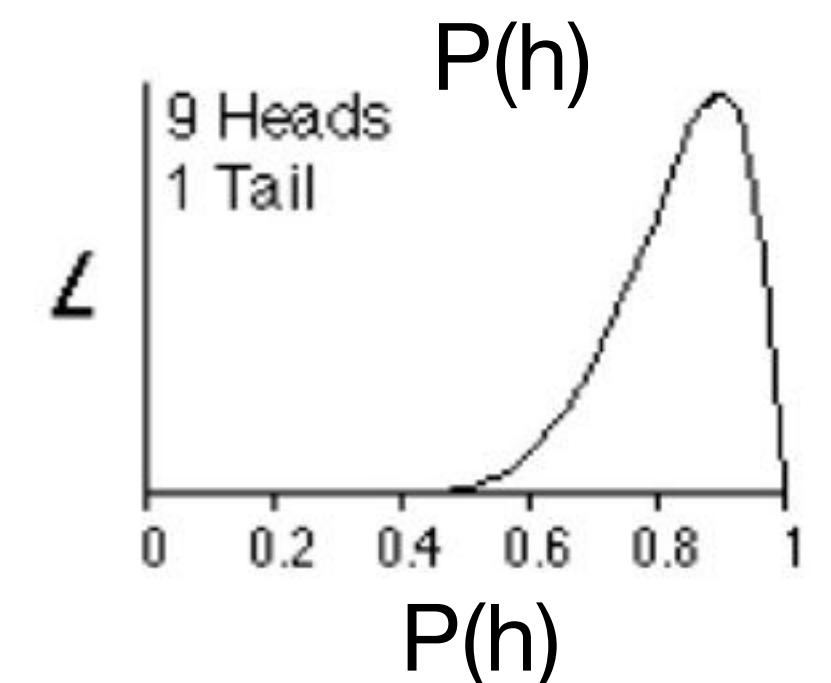
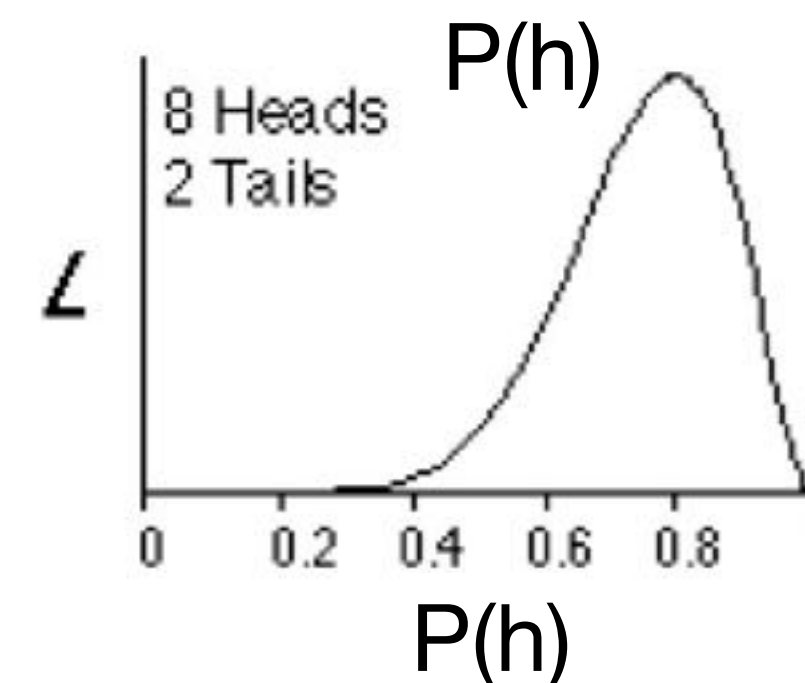
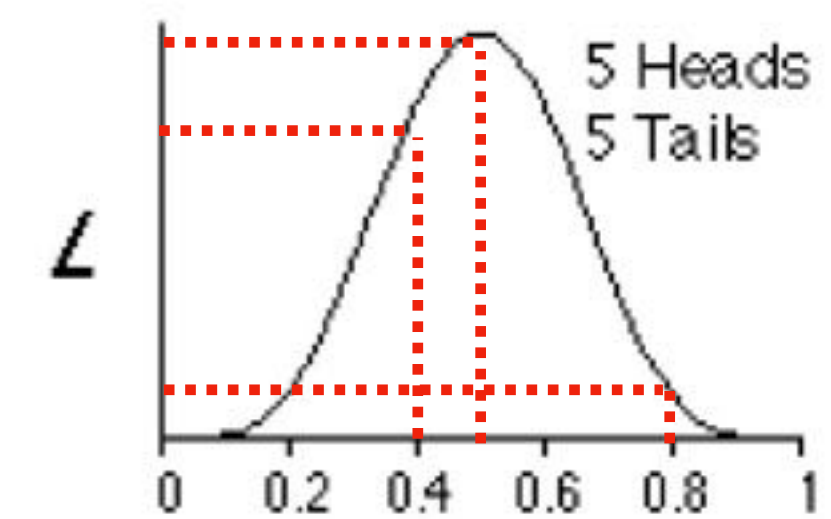
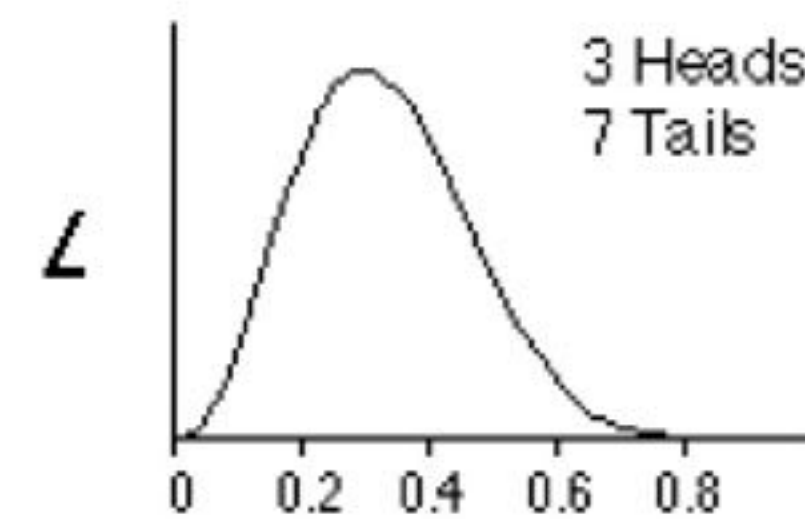
Observed Data:

$$D = \{ \text{coin} \text{ images } \dots \}$$

Model:

$$D \sim \text{Binomial}(n, \theta)$$

$$\theta = P(h) \quad \text{P(heads)}$$





# Log Likelihoods



For multiple data points, we need to describe the **joint likelihood** over all observations:

$$P(D | \theta) = \prod_t P(d_t | \theta)$$

This is much easier using logarithms, since we can replace multiplication with summation in log space to compute the **log likelihood**

$$\log P(D | \theta) = \sum_t \log P(d_t | \theta)$$

Since probabilities are always  $<1$ , the log likelihood will always be negative. Thus, it's more convenient to express model fit using the **negative log likelihood** (nLL) by inverting the sign:

$$nLL = -\log P(D | \theta)$$

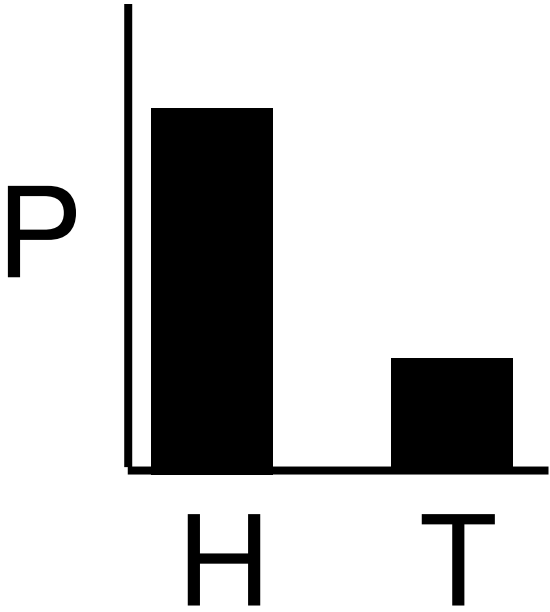
The nLL expresses the amount of error or loss (aka 'log loss') and will always be greater than zero. *Smaller values thus describe better model fits.*



# Likelihoods as Goodness of Fit



| Measure    | Formula       | Heads | Tails |
|------------|---------------|-------|-------|
| Likelihood | $P(D \theta)$ | 80%   | 20%   |



|                |                    |       |       |
|----------------|--------------------|-------|-------|
| Log likelihood | $\log P(D \theta)$ | -0.22 | -1.61 |
|----------------|--------------------|-------|-------|

aka Log Loss

|                               |                     |      |      |
|-------------------------------|---------------------|------|------|
| Negative Log Likelihood (nLL) | $-\log P(D \theta)$ | 0.22 | 1.61 |
|-------------------------------|---------------------|------|------|



Used in BIC/AIC

|          |                       |      |      |
|----------|-----------------------|------|------|
| Deviance | $-2 \log P(D \theta)$ | 0.44 | 3.22 |
|----------|-----------------------|------|------|





# From model simulation to likelihood functions

In practice, we can use code very similar to our model simulations to create a likelihood function



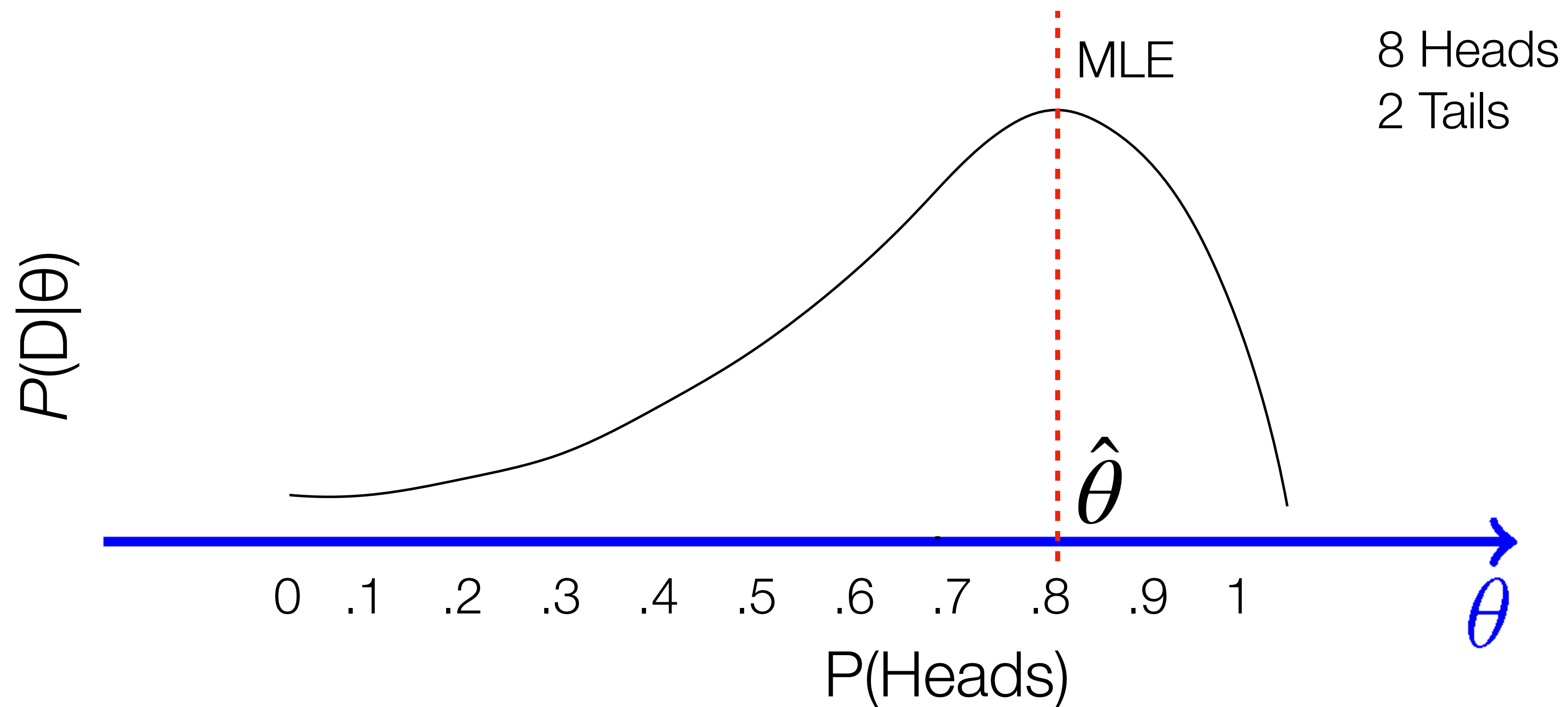
```
likelihood <- function(params, data){  
  nLL <- 0 #initialize negative log likelihood  
  for (d in data){ #loop through data  
    #make predictions  
    predictions <- model(params)  
    #define true outcome  
    observedAction <- d  
    #Update nLL  
    nLL <- nLL -log(predictions[observedAction])  
  }  
  return(nLL)  
}
```



```
def likelihood(params, data, model):  
    nLL = 0 # Initialize negative log-likelihood  
    # Loop through each observed action  
    for observed_action in data:  
        # Make predictions  
        predictions = model(params)  
        # Probability of the observed action  
        prob = predictions[observed_action]  
        # Update the negative log-likelihood  
        nLL -= np.log(prob)  
    return nLL
```

# Fitting Models with Maximum Likelihood Estimation (MLE)

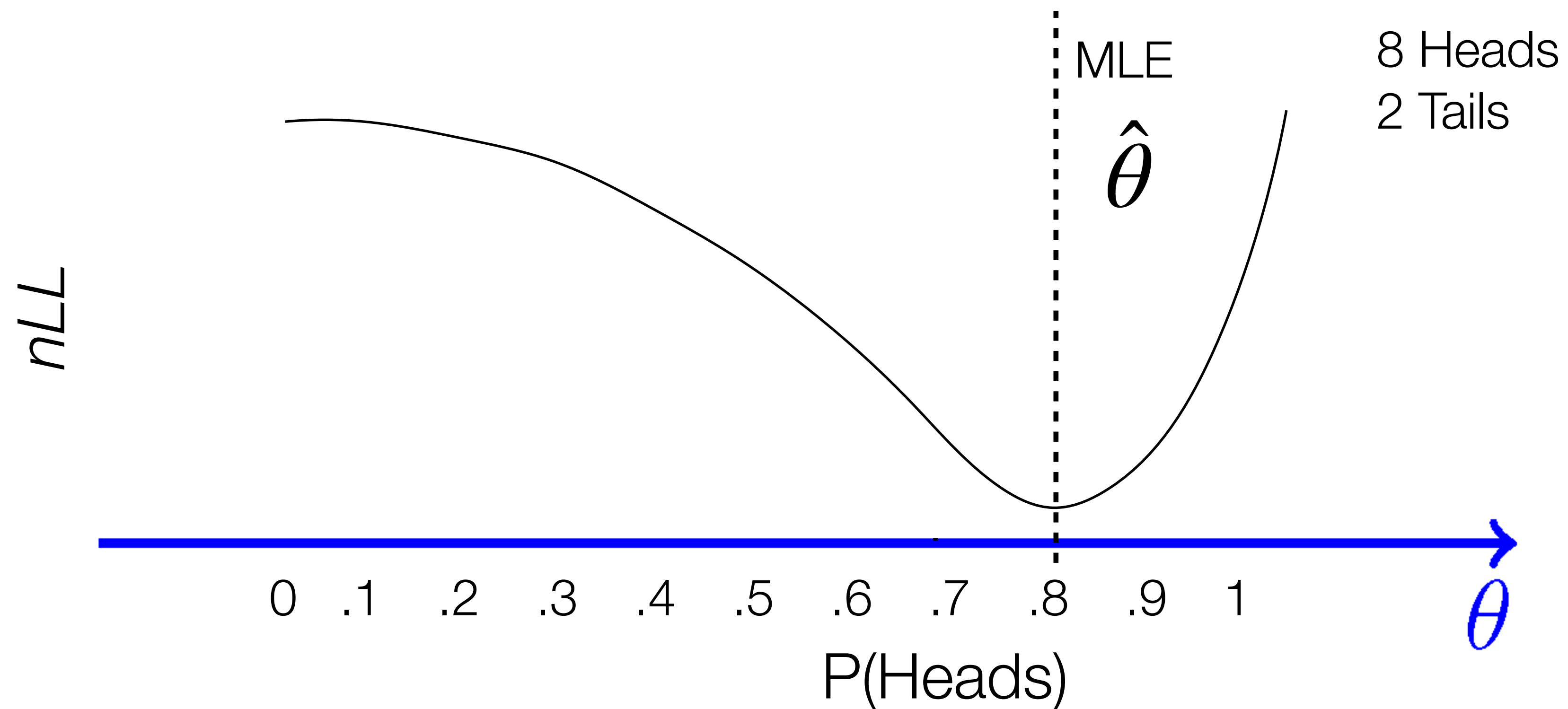
Use the likelihood function to find the parameters  $\hat{\theta}$  where  $P(D | \theta)$  is largest





# Fitting Models with Maximum Likelihood Estimation (MLE)

Use the likelihood function to find the parameters  $\hat{\theta}$  where  $P(D | \theta)$  is largest  
.... or where nLL is lowest

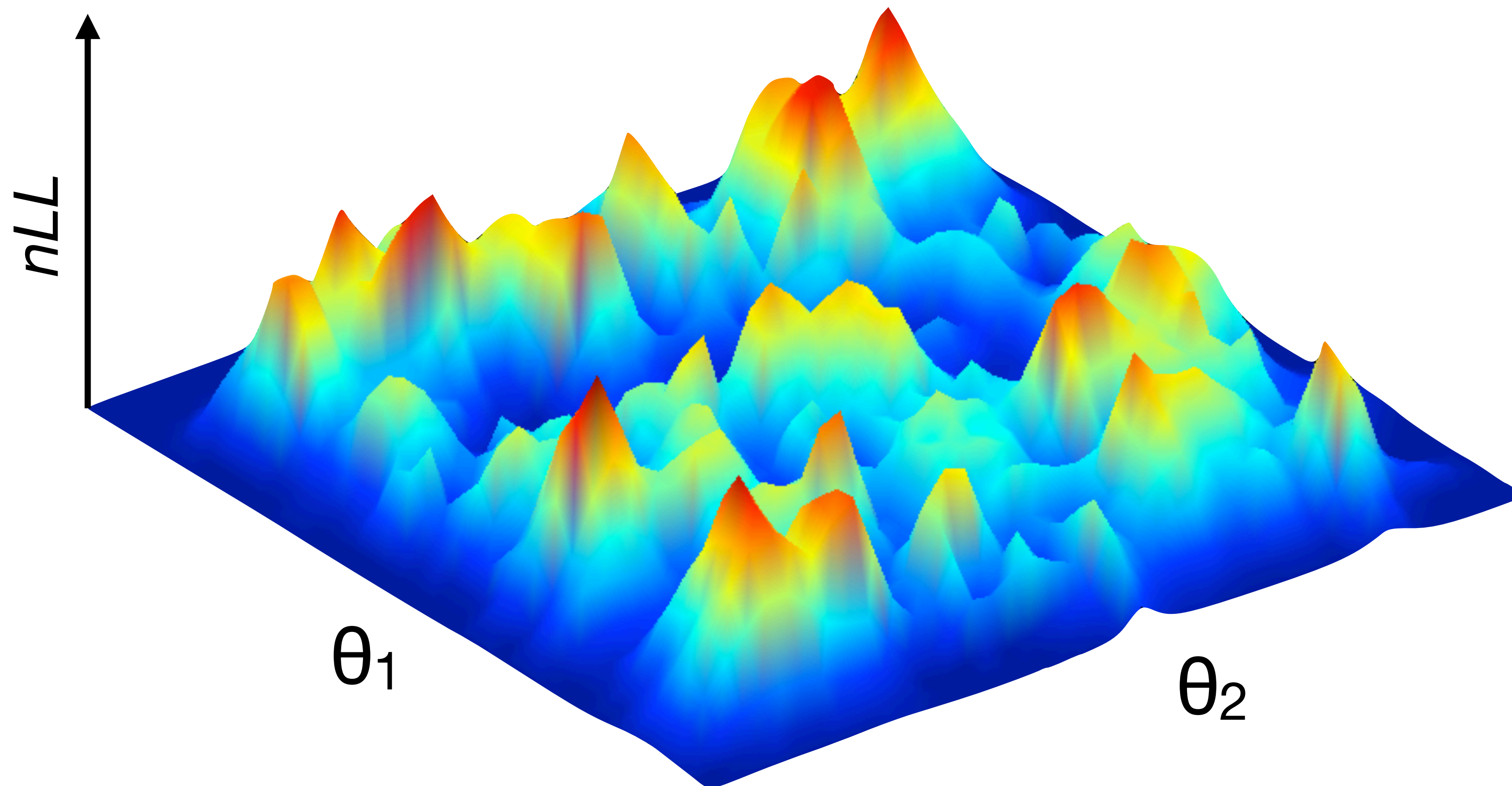


# Computing the MLE

Optimization function

```
likelihood <-  
function(params  
  , data)
```

Minimize nLL



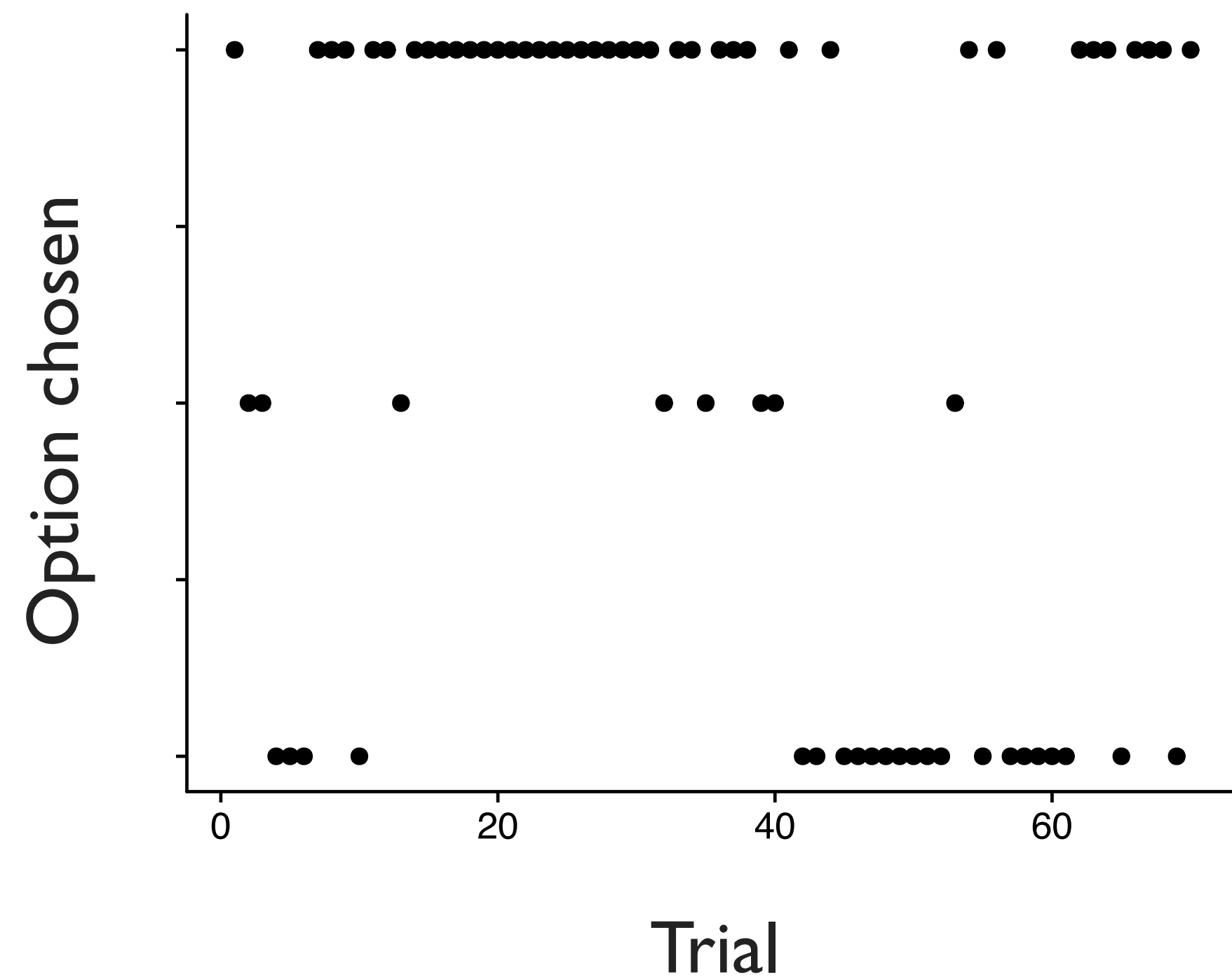
Types of optimization algorithms

- Gradient descent
- Simplex methods
- Differential evolution



# MLE for a RL model

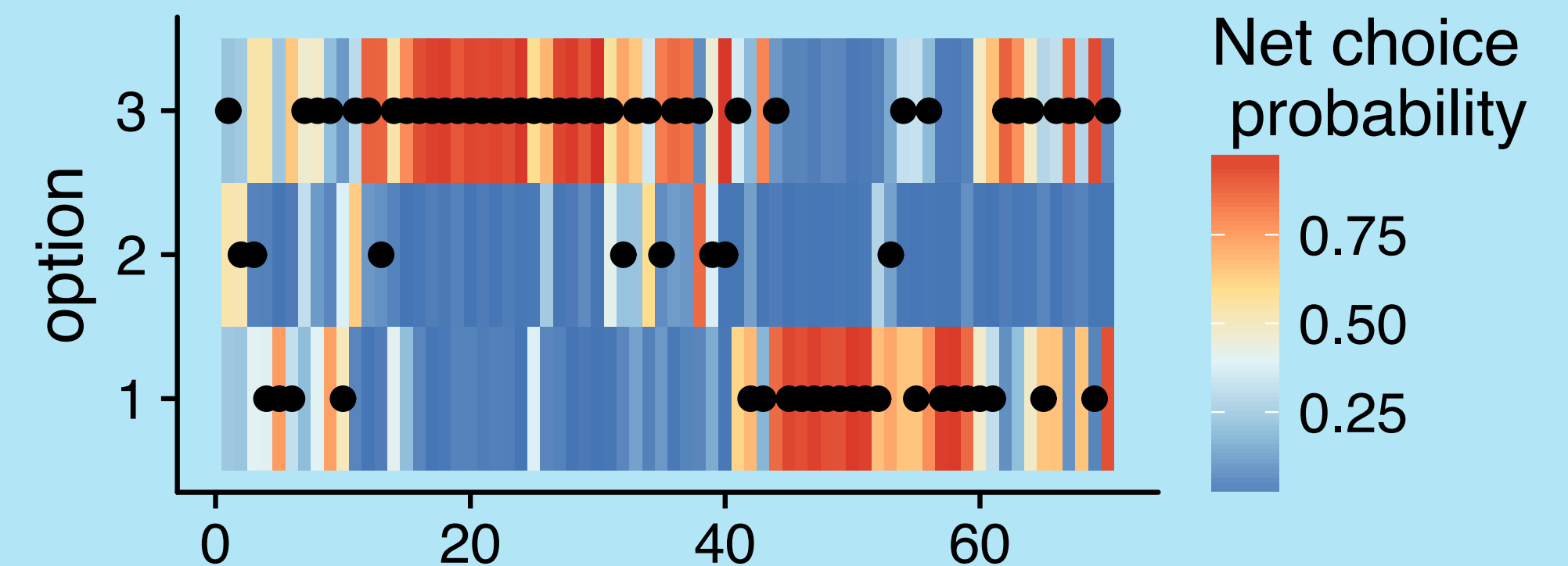
Choice data (Dots)



Search for  
parameters that  
maximize likelihood



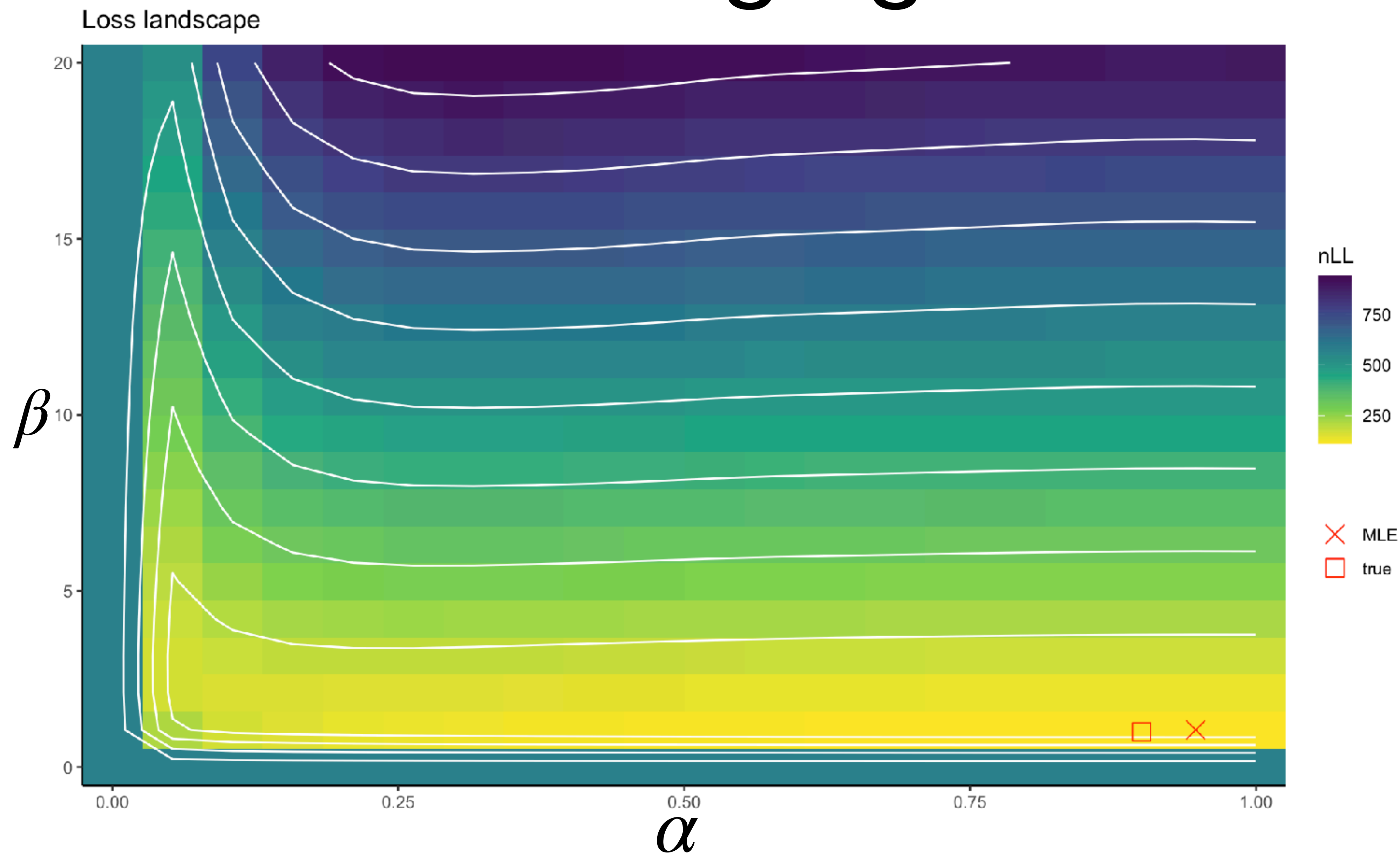
Estimated  
choice probability



Maximum Likelihood Estimate (MLE)



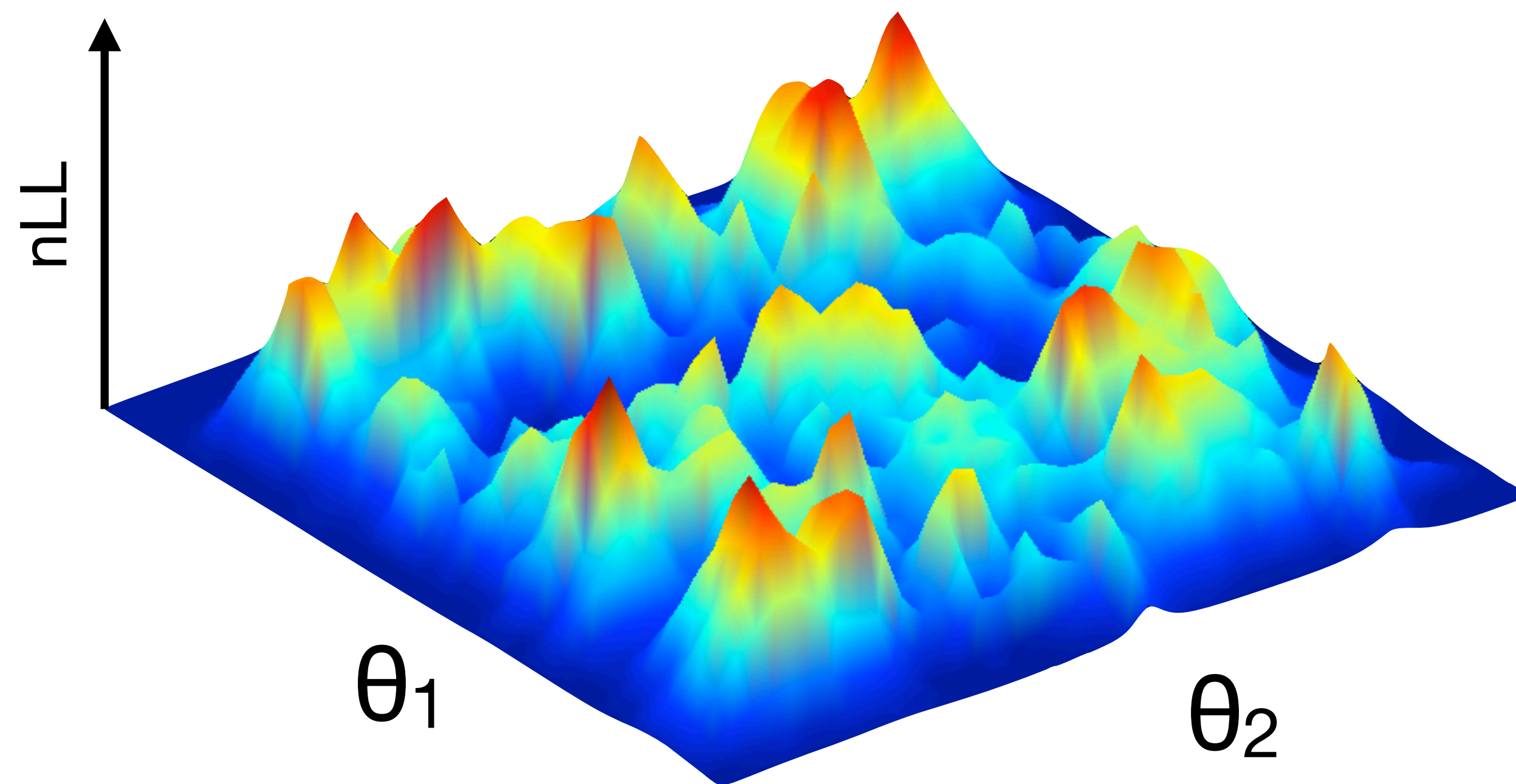
# Q-learning agent



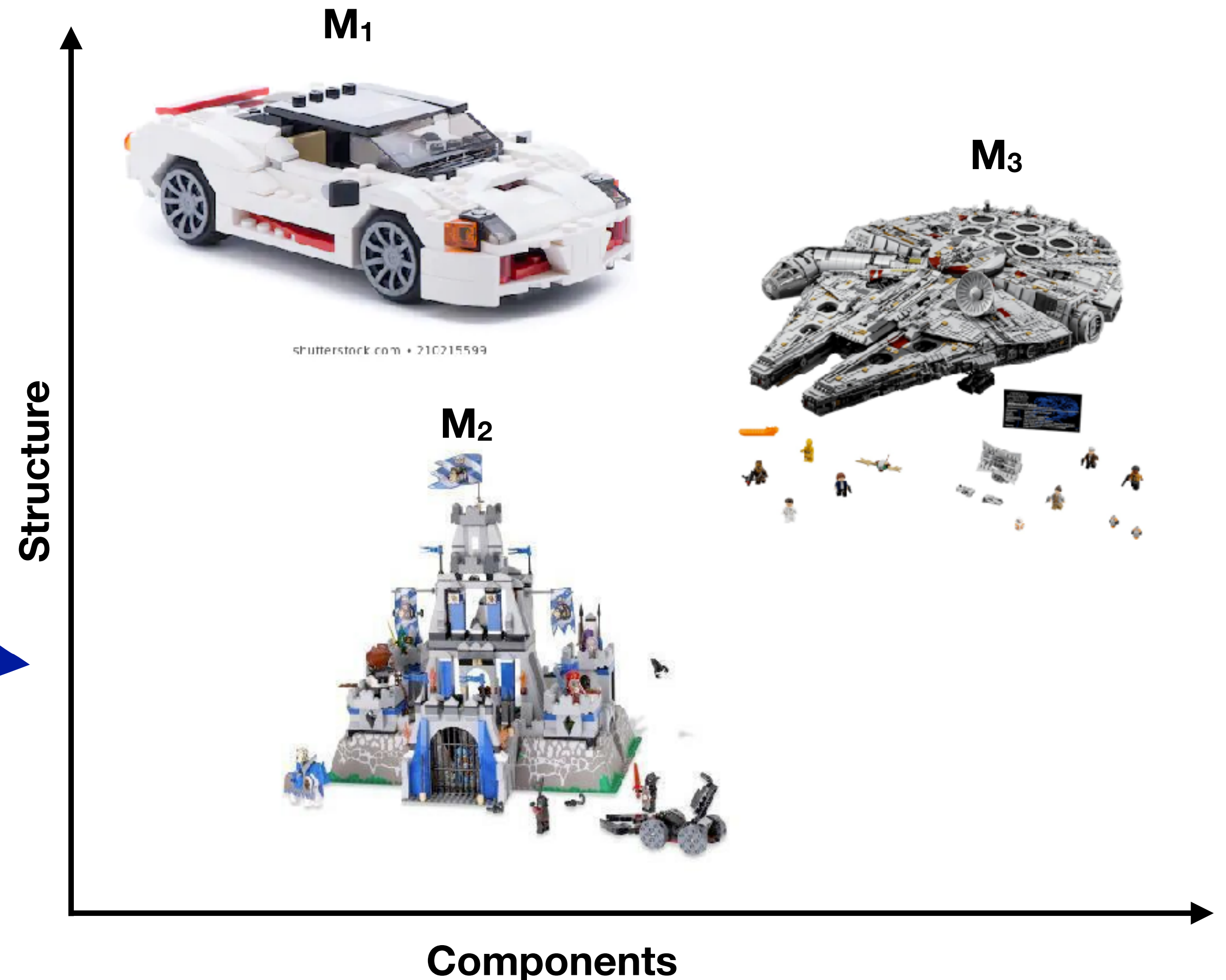


# Parameter Space and Model Space

Parameter Space



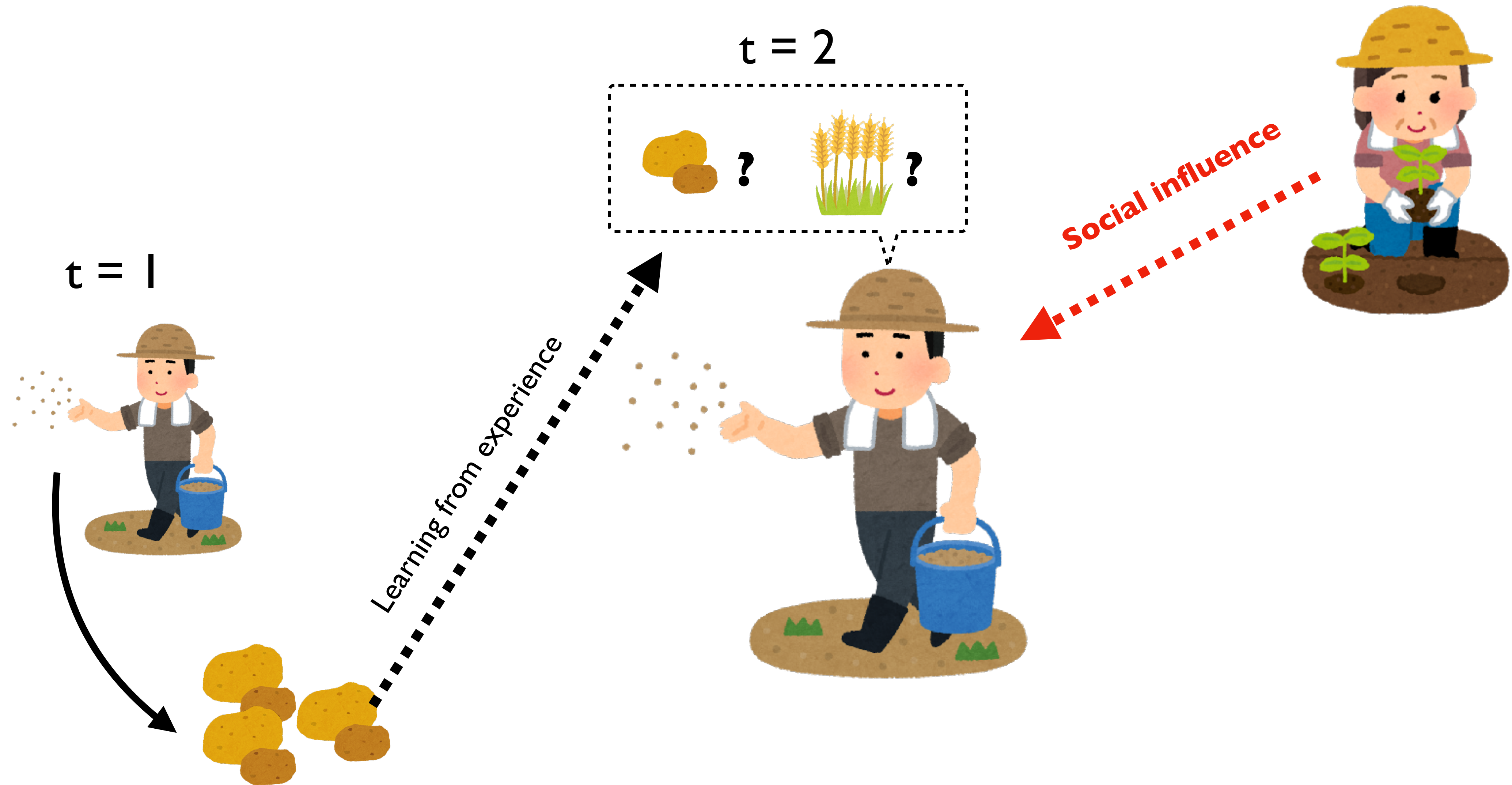
Model Space



# Learning from social information



# Learning from social information



# Imitating actions

Frequency-dependent copying (FDC)



Probability of  
choosing option  $a$

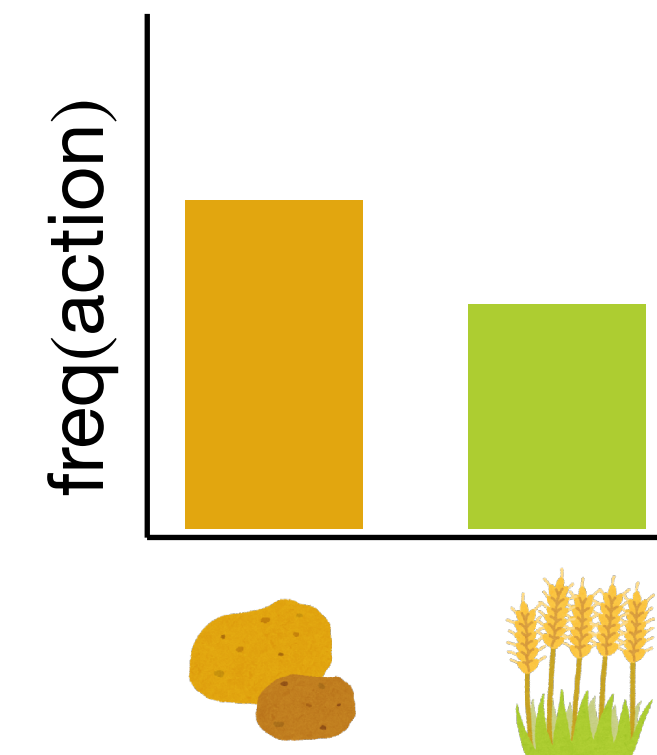
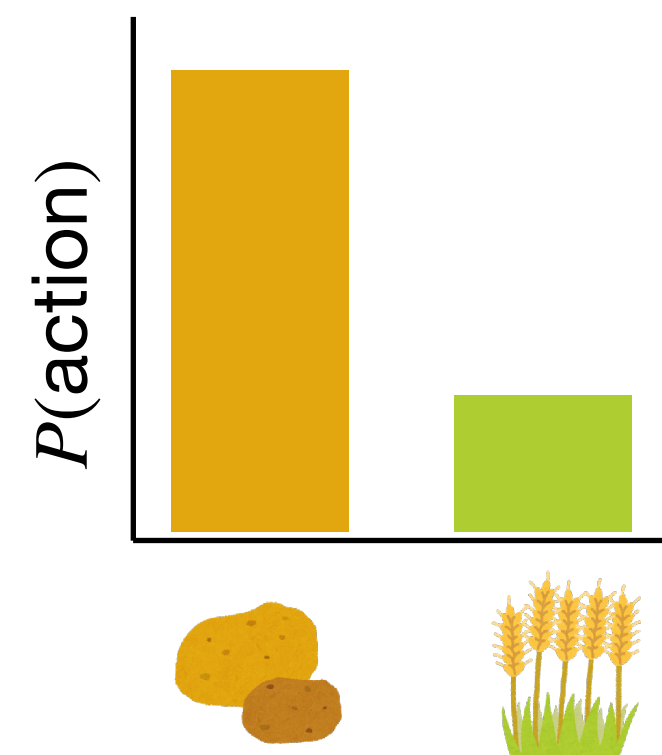
$\propto$

frequency of other agents  
performing the same action

$$\pi_{\text{FDC}}(a)$$

$$\frac{f(a)^\theta}{\sum f(k)^\theta}$$

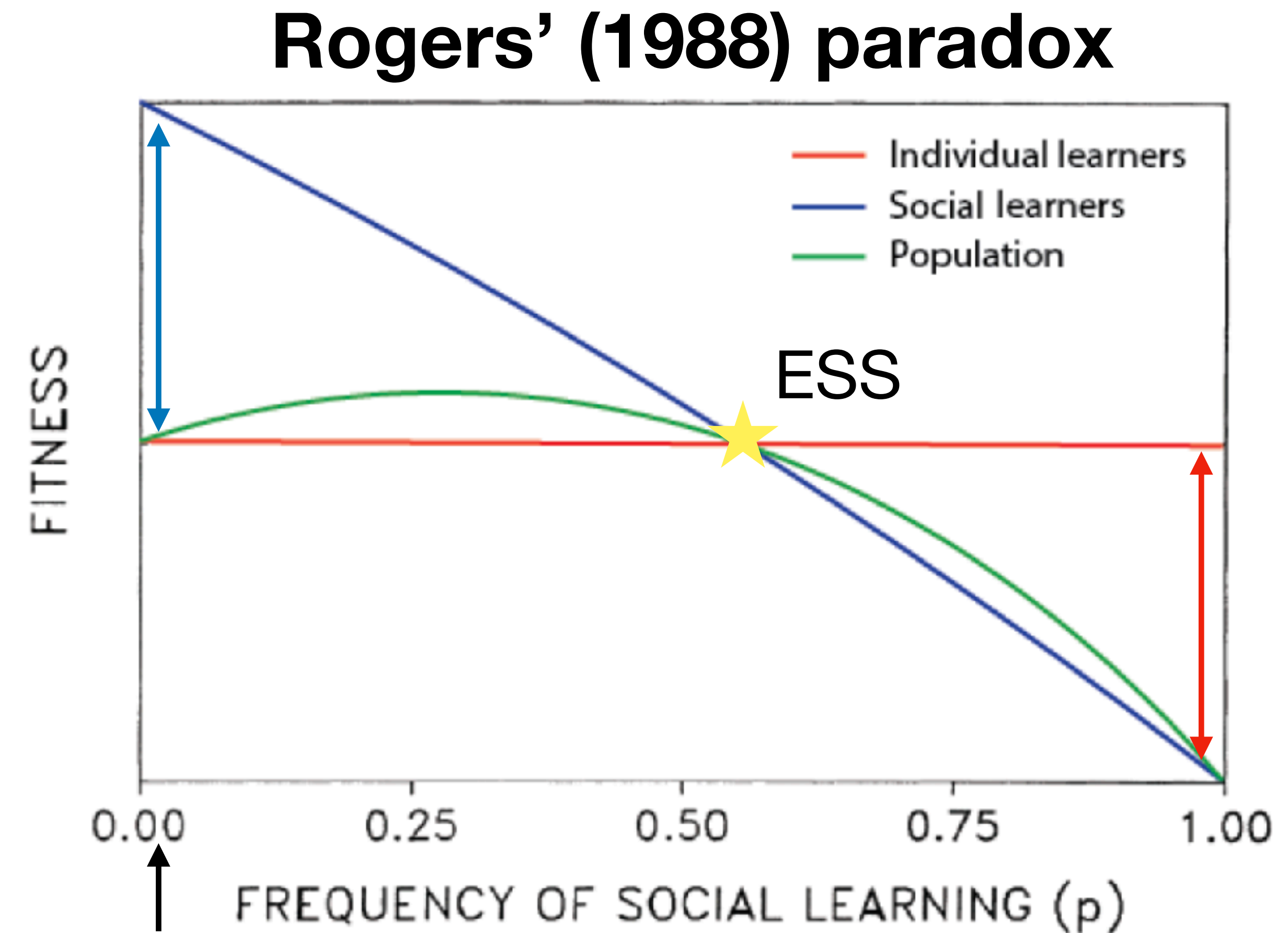
conformity exponent





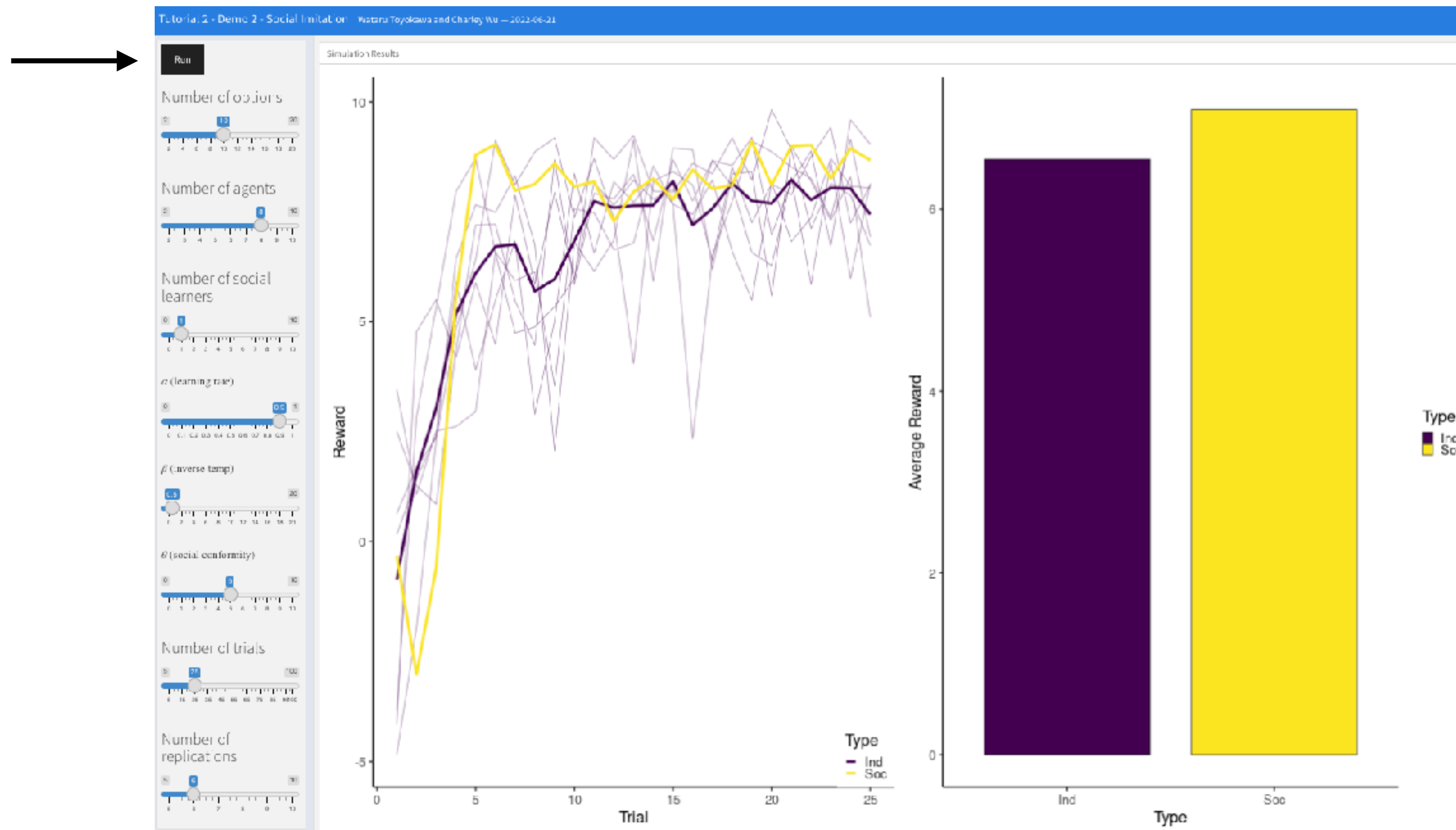
# The wisdom and madness of crowds

- Social learning via imitation has *frequency-dependent fitness*
  - High social learning fitness when  $p$  is small
  - Collapse in social learning fitness when  $p$  is large
- The best strategy depends on what other people do, creating a dynamic strategy selection problem
- Evolutionarily stable strategy (ESS) is an intermediate mixture





## Demo 2: Imitation and Rogers' paradox



*How do different ratios of individual vs. social learners change the performance of each agent type?*

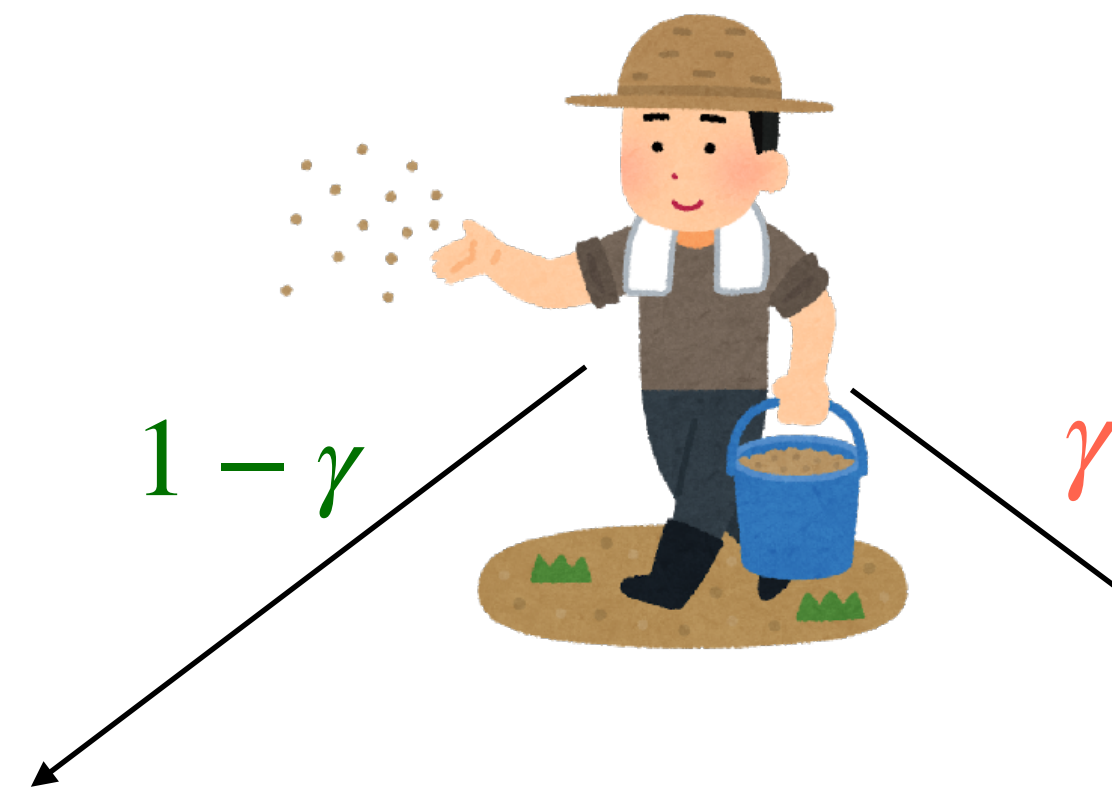
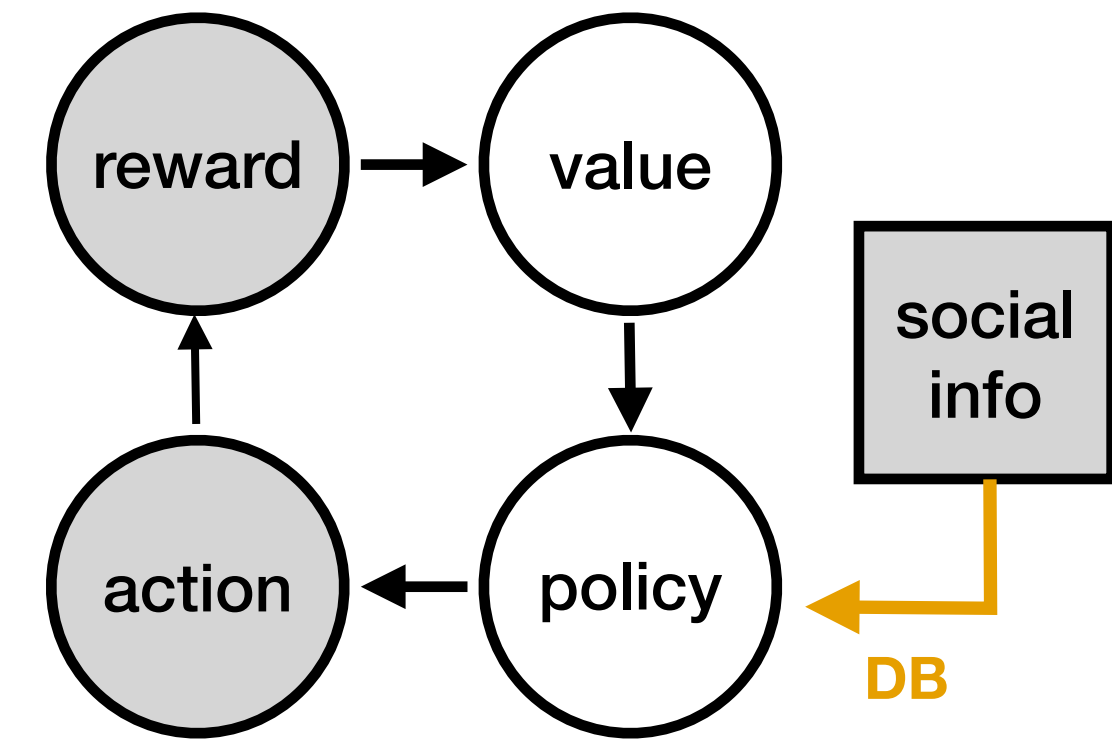


# Combining imitation and value-learning

# Decision-biasing (DB)

Mixture policy      individual      social

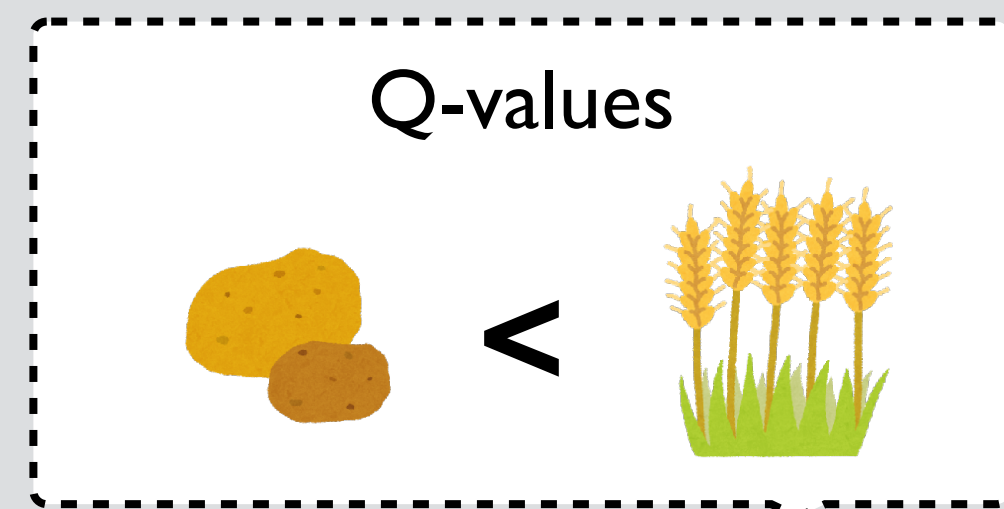
$$\pi_{DB} = (1 - \gamma)\pi_{Ind} + \gamma\pi_{Soc}$$



$\pi_{Ind}$

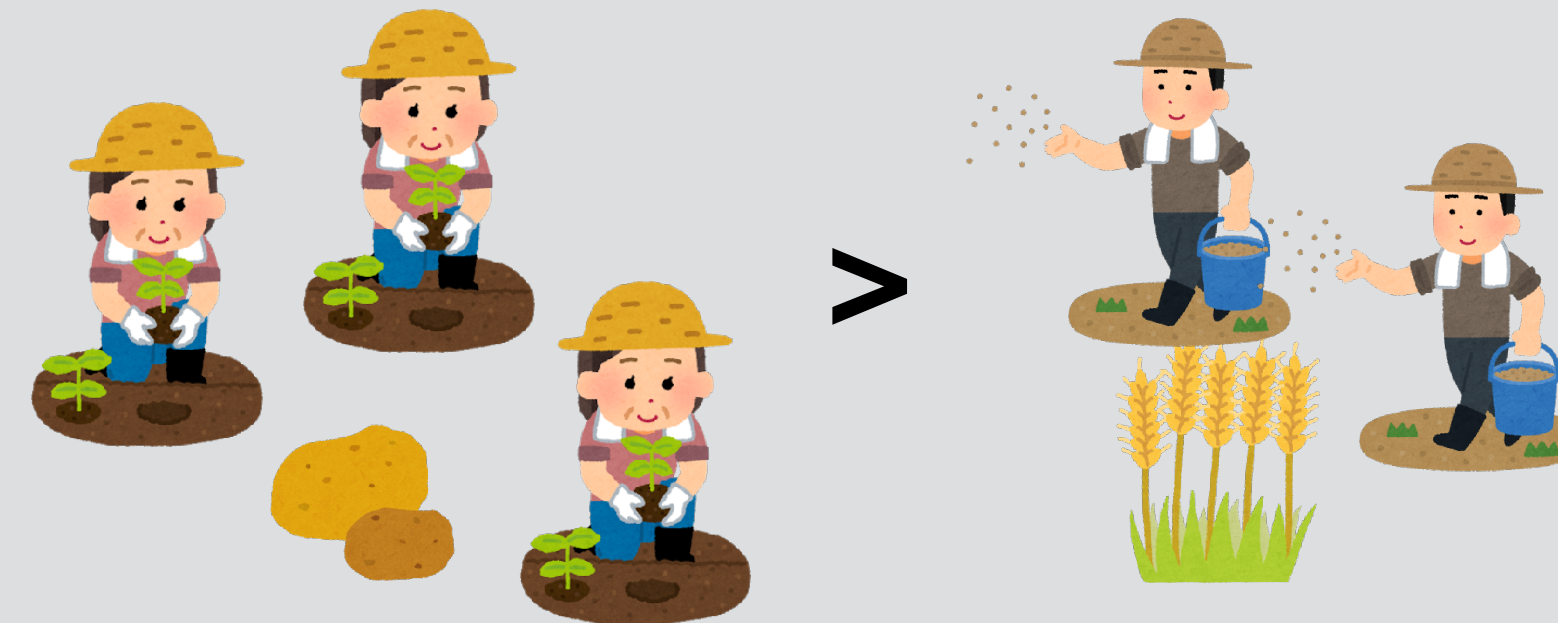
$\pi_{Soc}$

Q-learning + softmax



$$\exp[\beta Q_t(a)]$$

Frequency-dependent copying

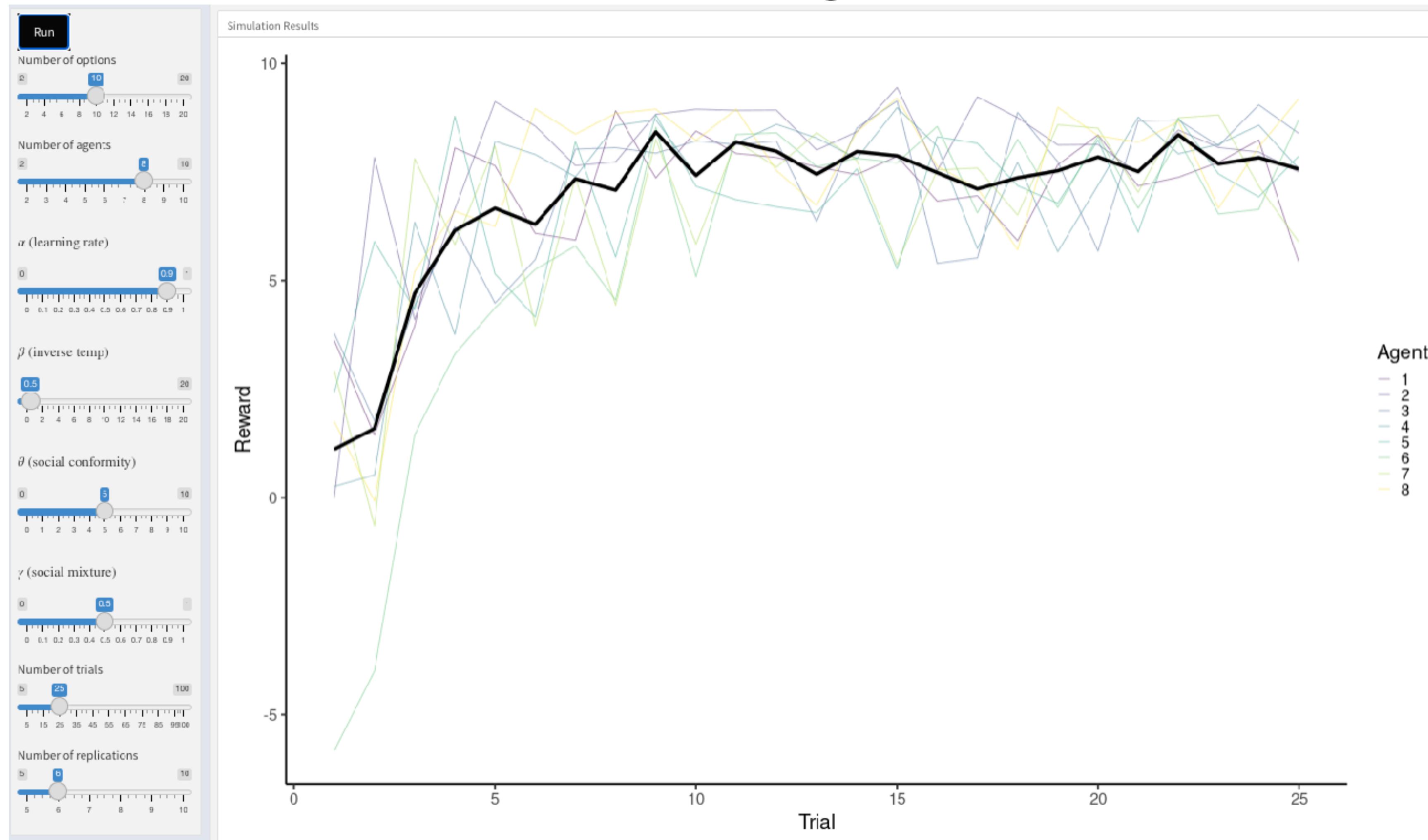


$$\frac{f(i)^\theta}{\sum_k f(k)^\theta}$$



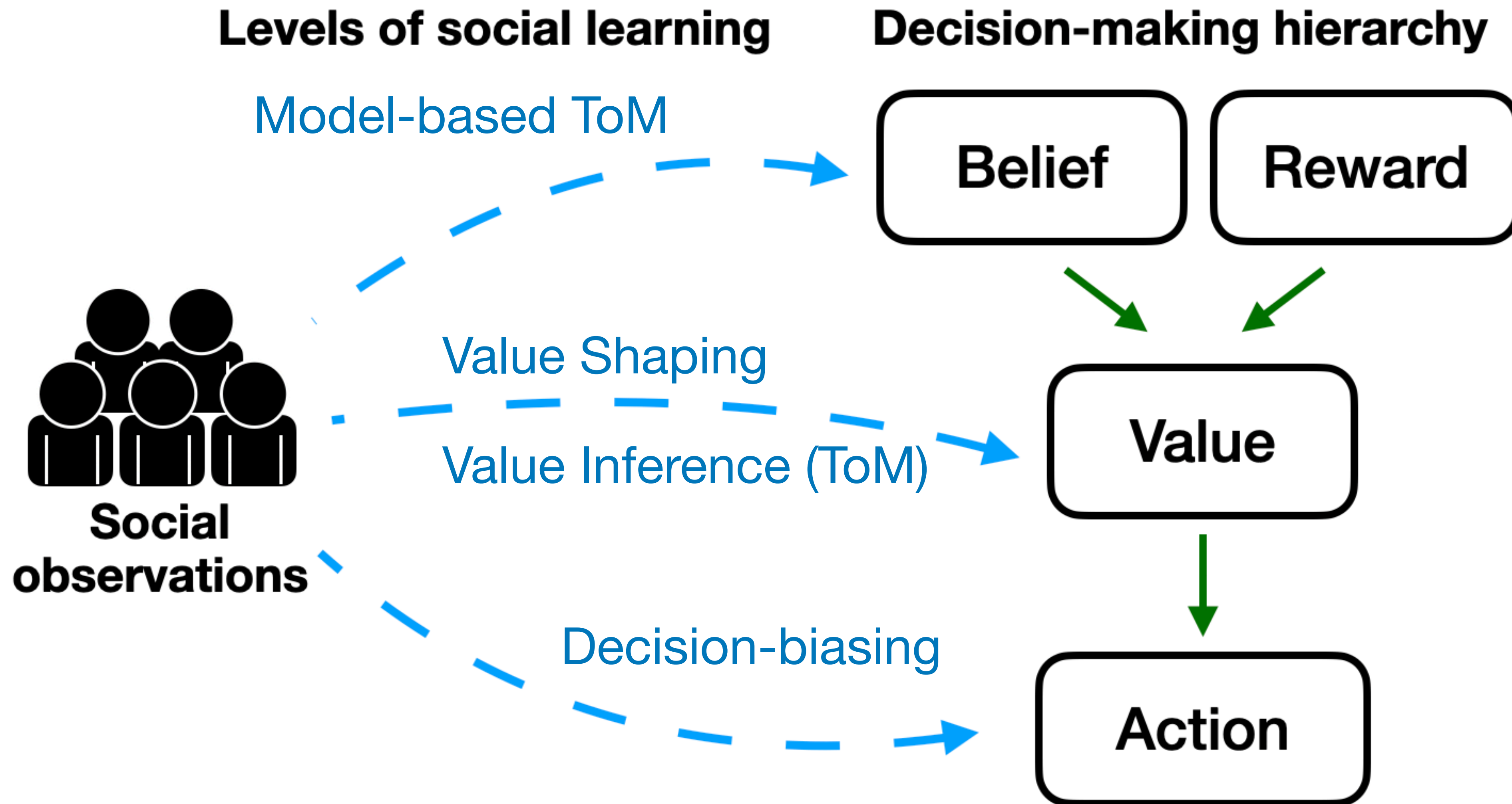


# Demo 3: Decision-biasing



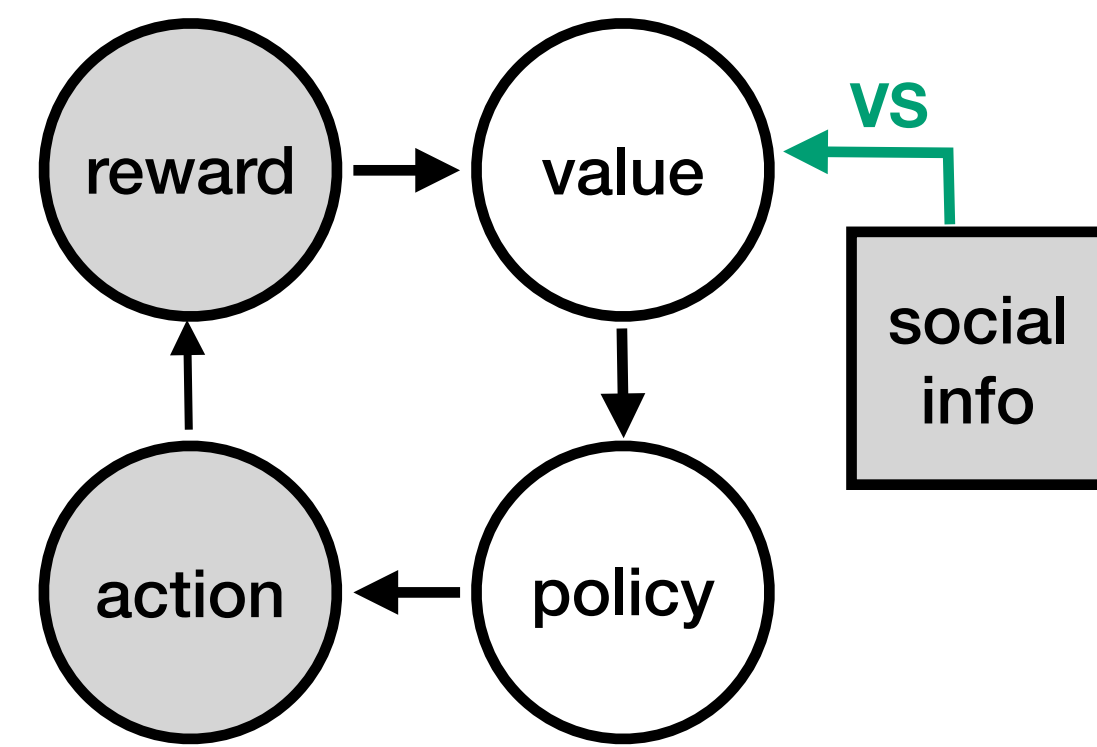
*Which values of  $\gamma$  (social mixture) and  $\theta$  (conformity exponent) typically produce the best results?*

# Social influence at different levels of learning



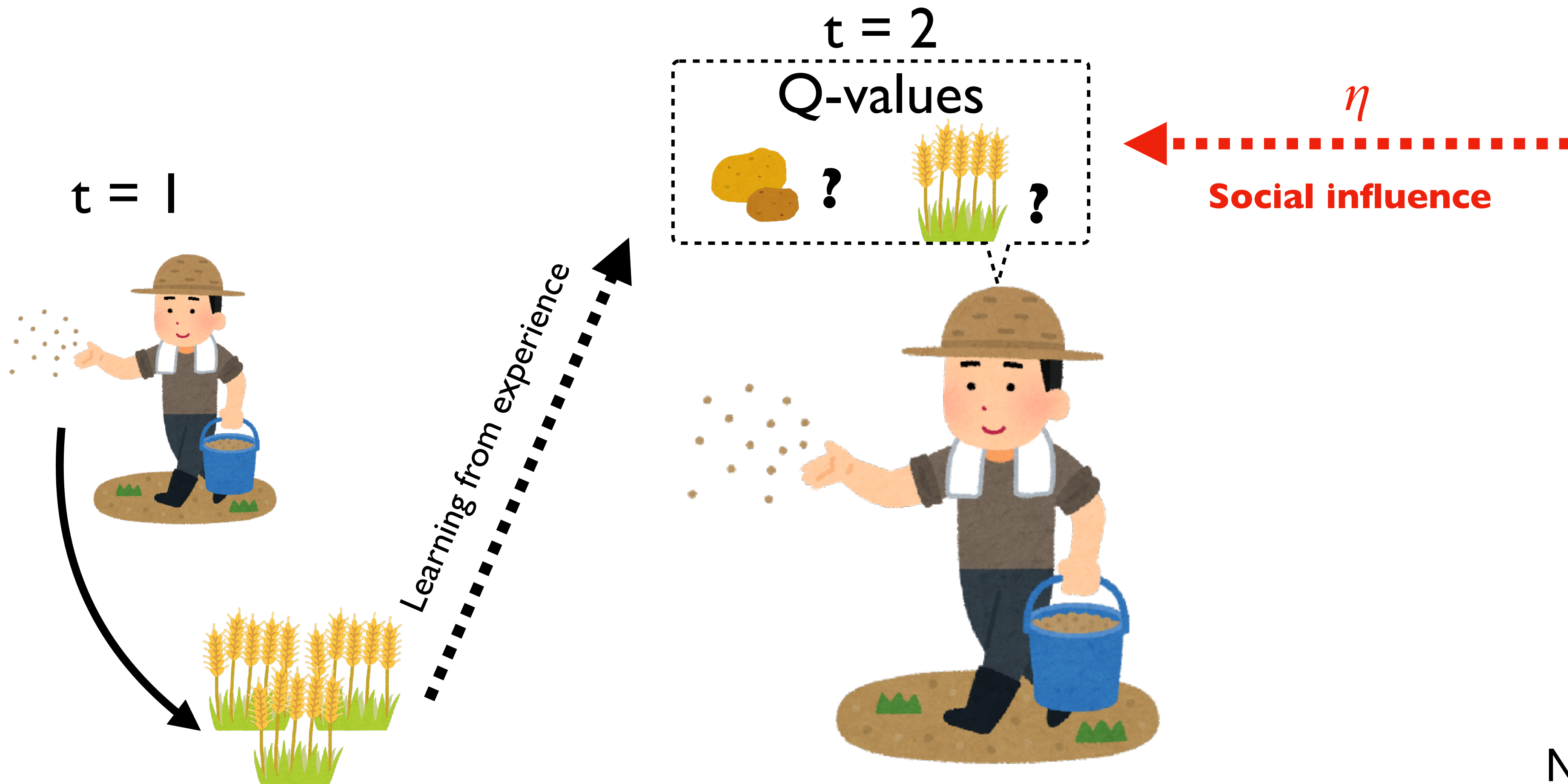


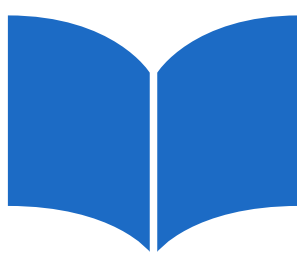
# Value-shaping (VS)



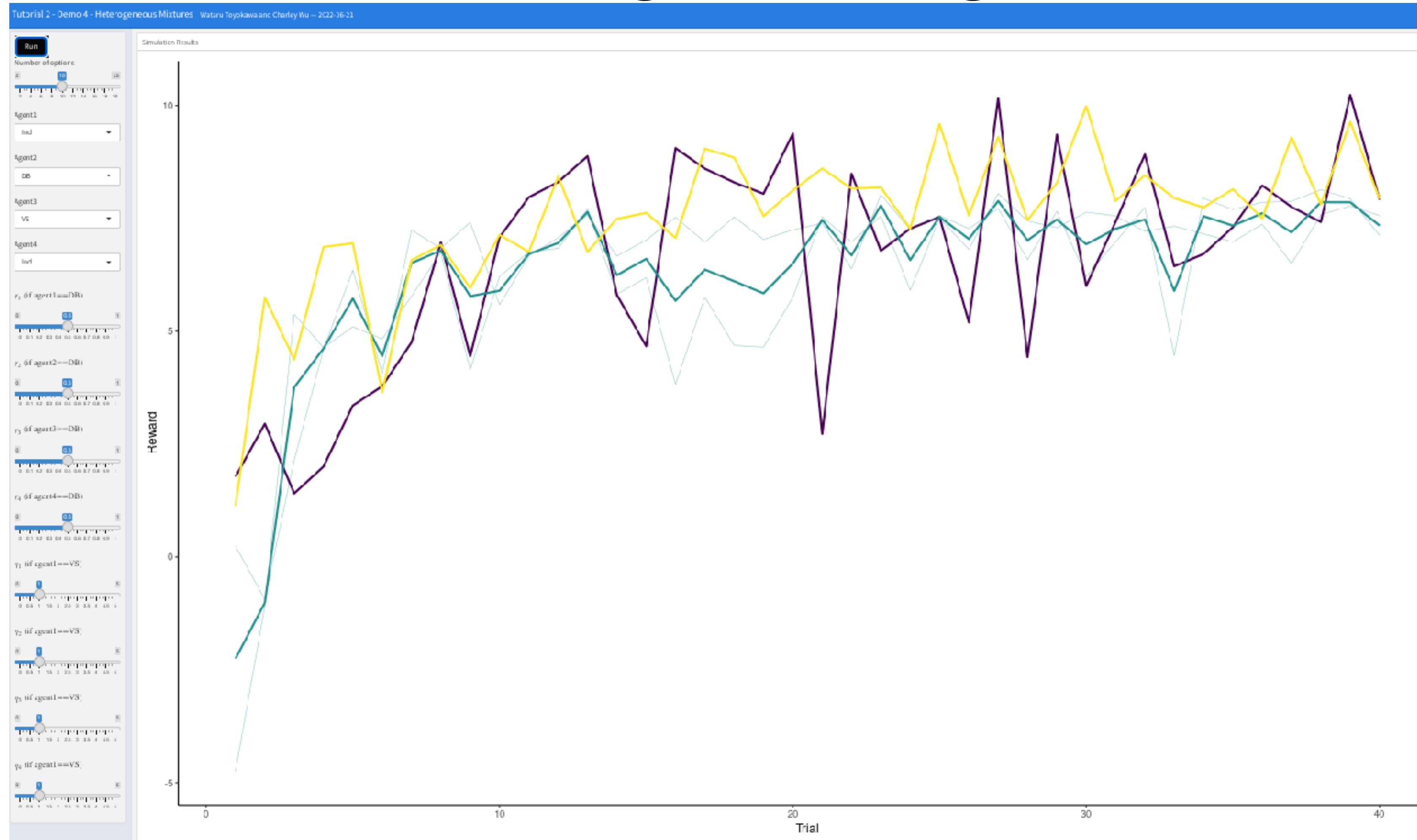
value bonus

$$Q(a) \leftarrow Q(a) + \eta f(a)$$

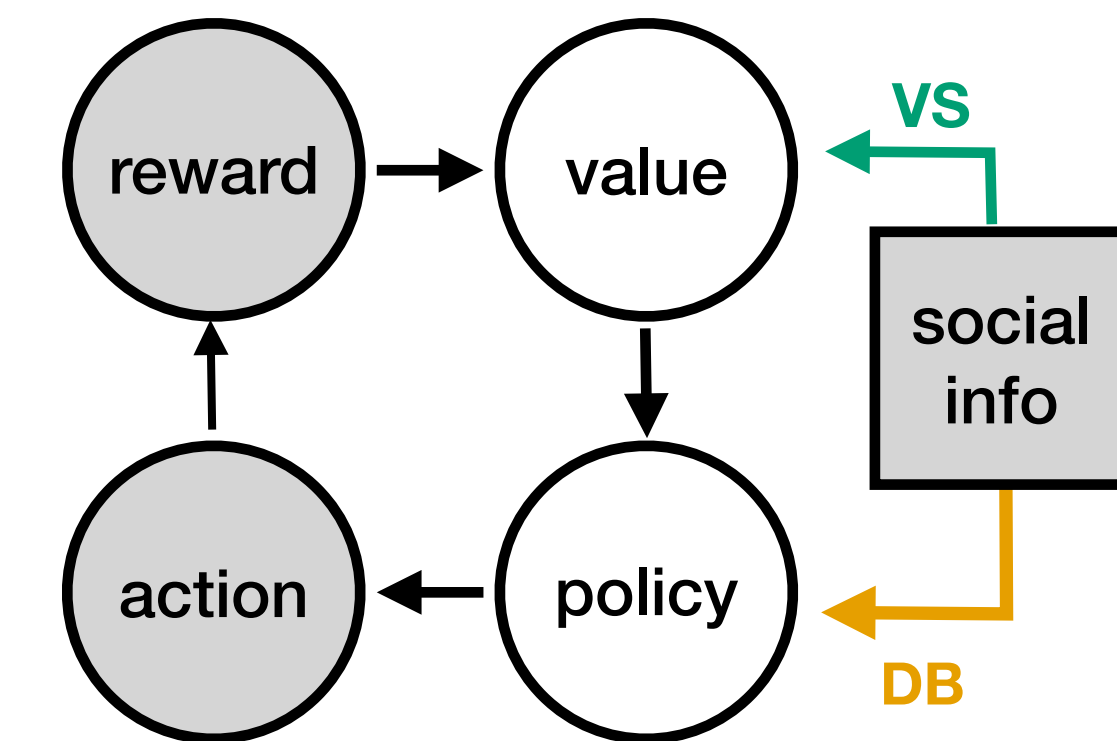




## Demo 4: Heterogeneous groups



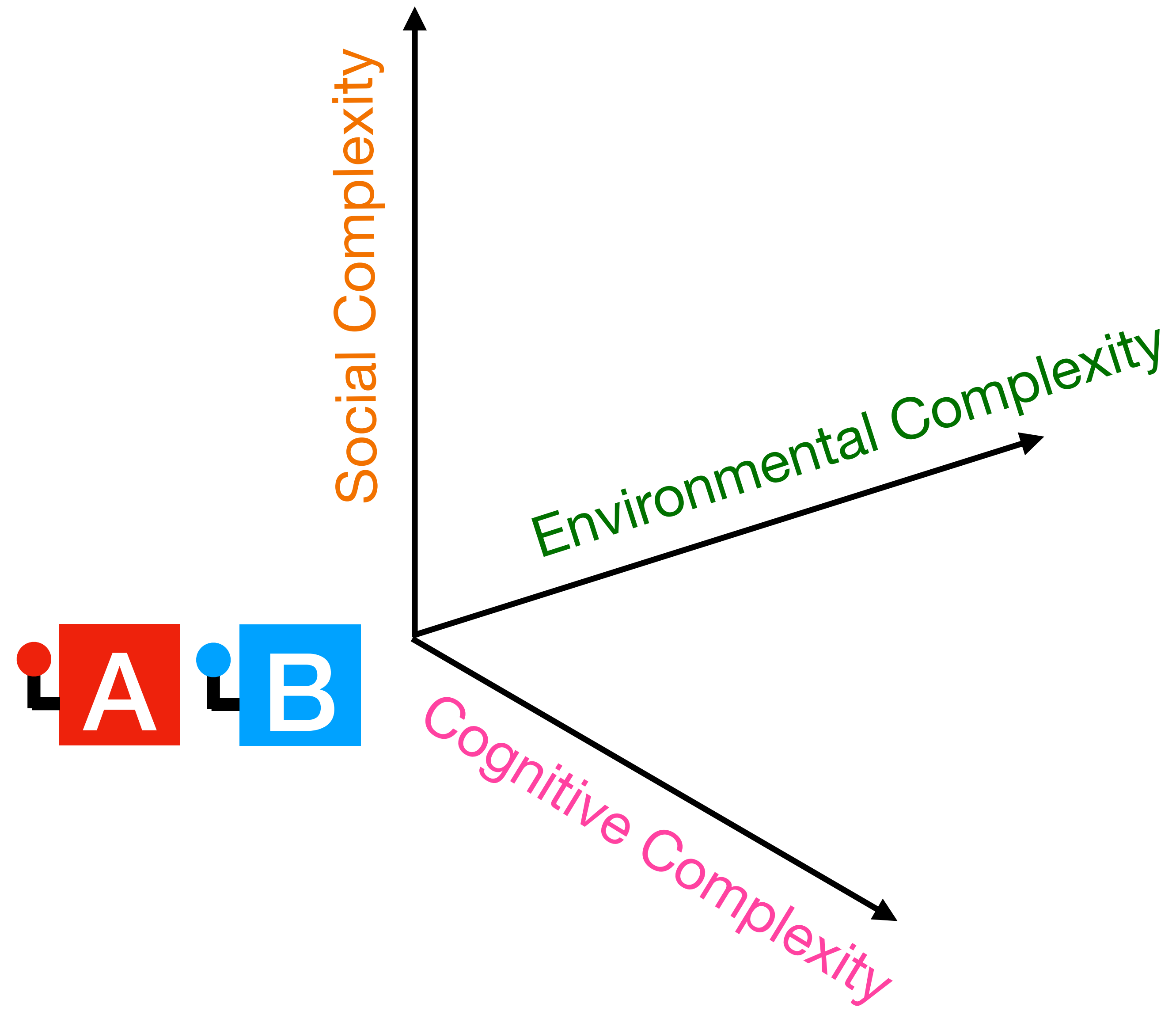
Ind vs **DB** vs **VS**



*Which strategy performs better than others? Is it robust to different group compositions?*

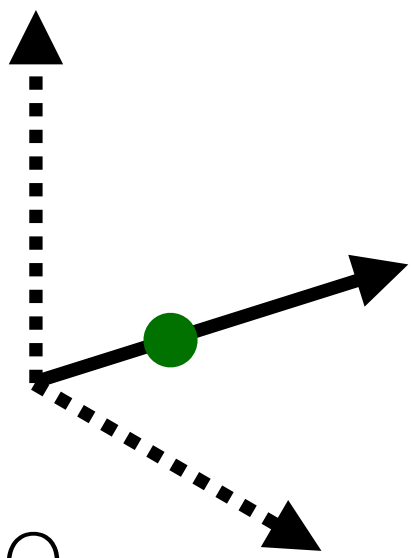


# Scaling up to more diverse social learning tasks

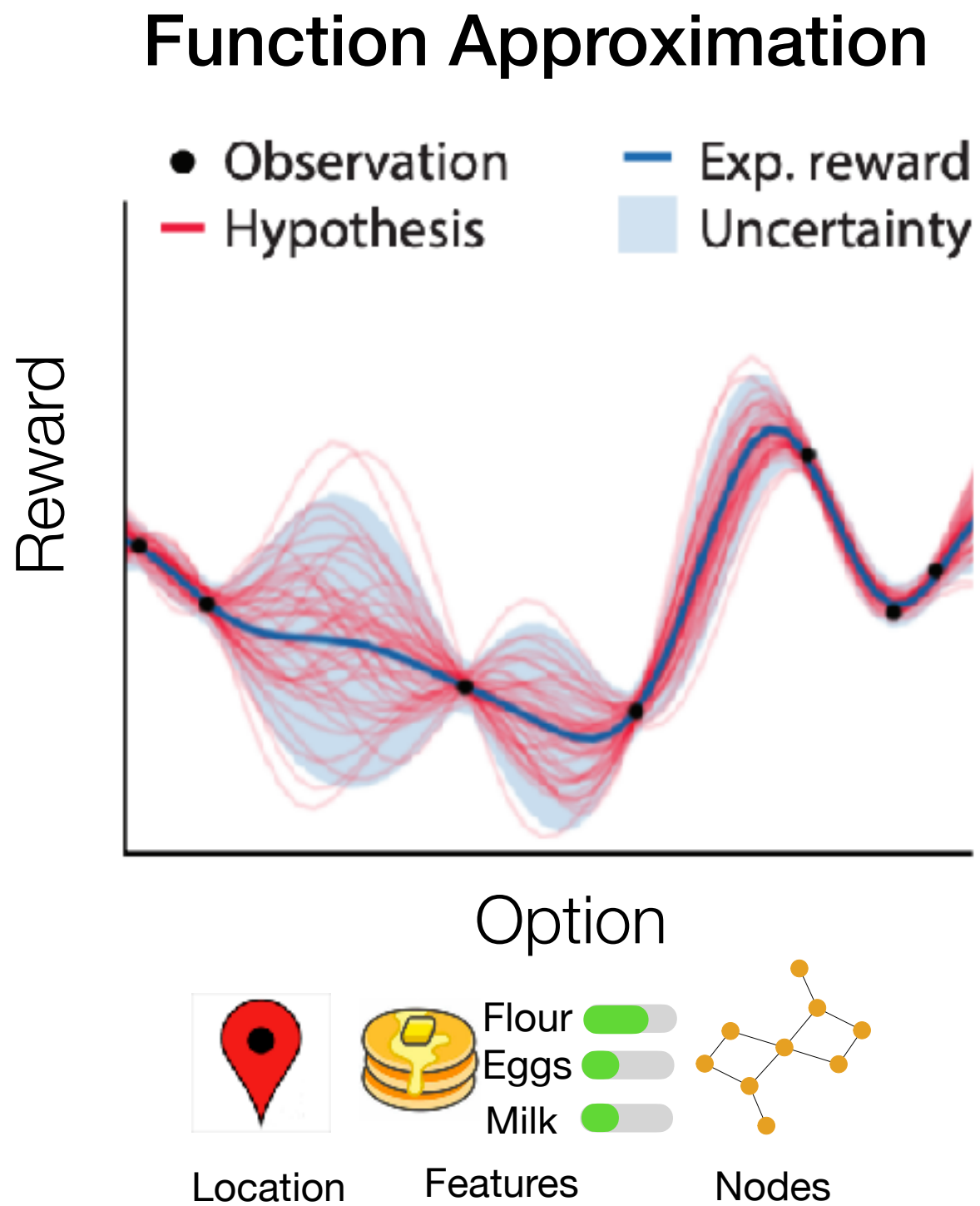
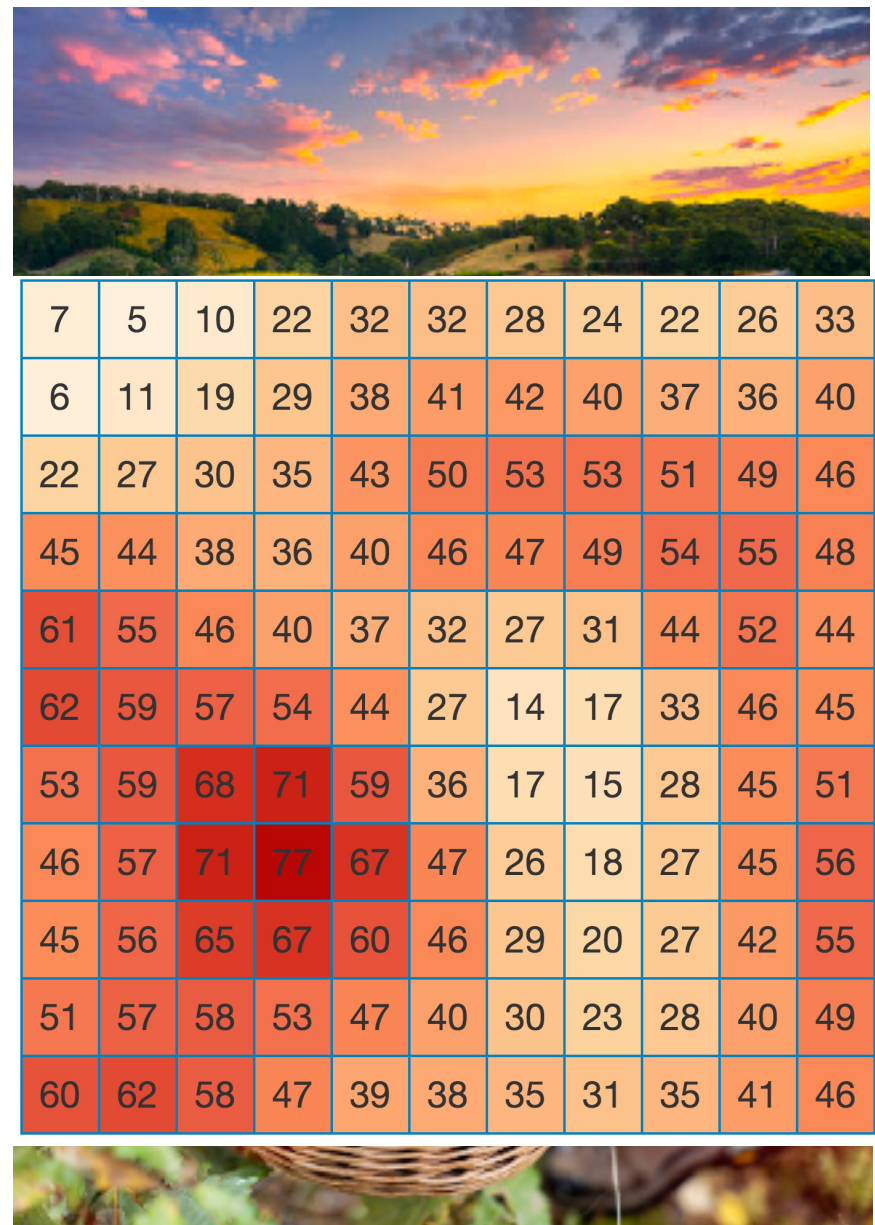
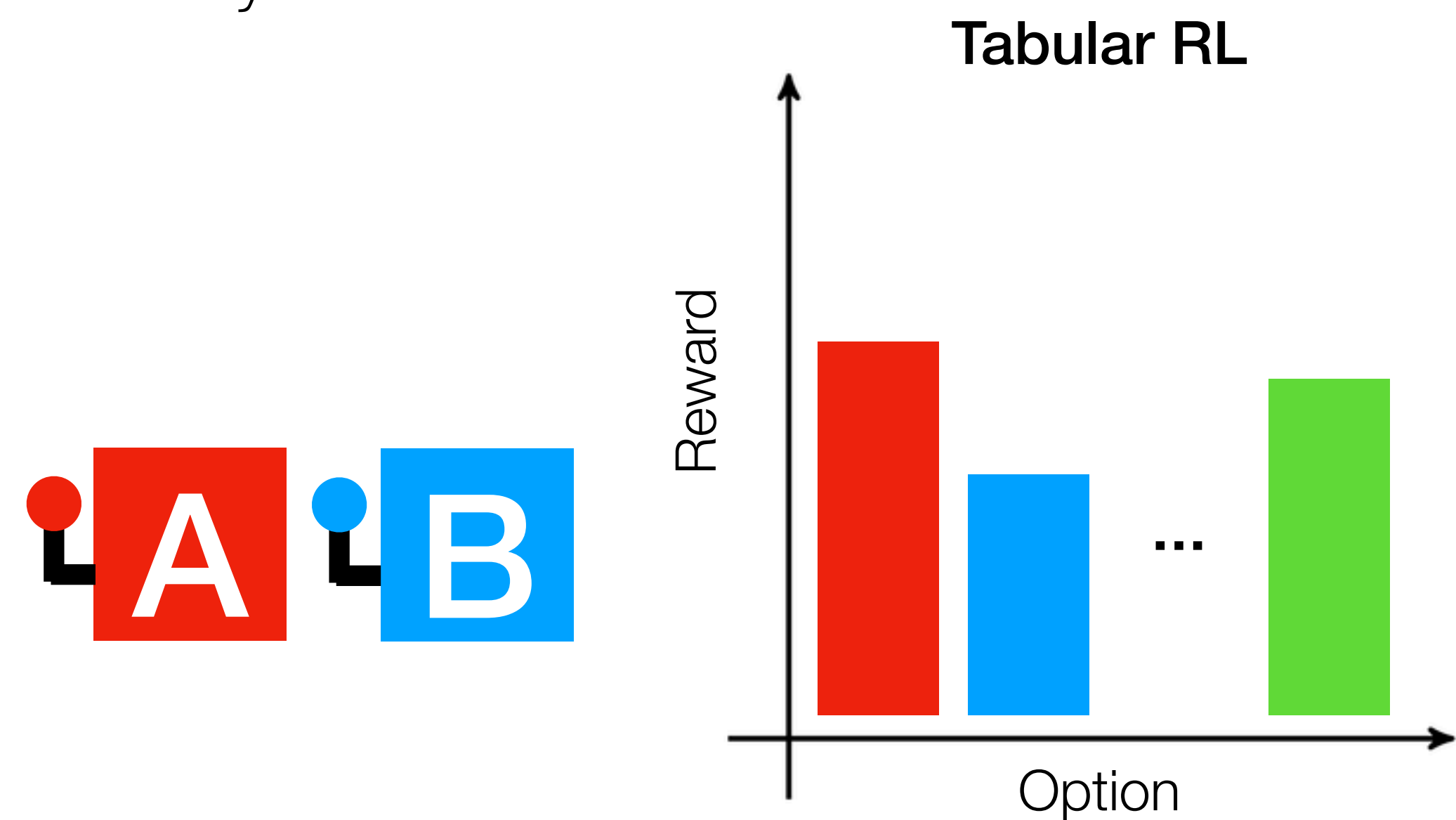


- Environmental complexity
  - Reward structure
  - Temporal dynamics
- Social complexity
  - Network structures
  - Incentives
- Cognitive complexity
  - imitation vs. emulation (ToM)
  - Pedagogy vs. observational learning

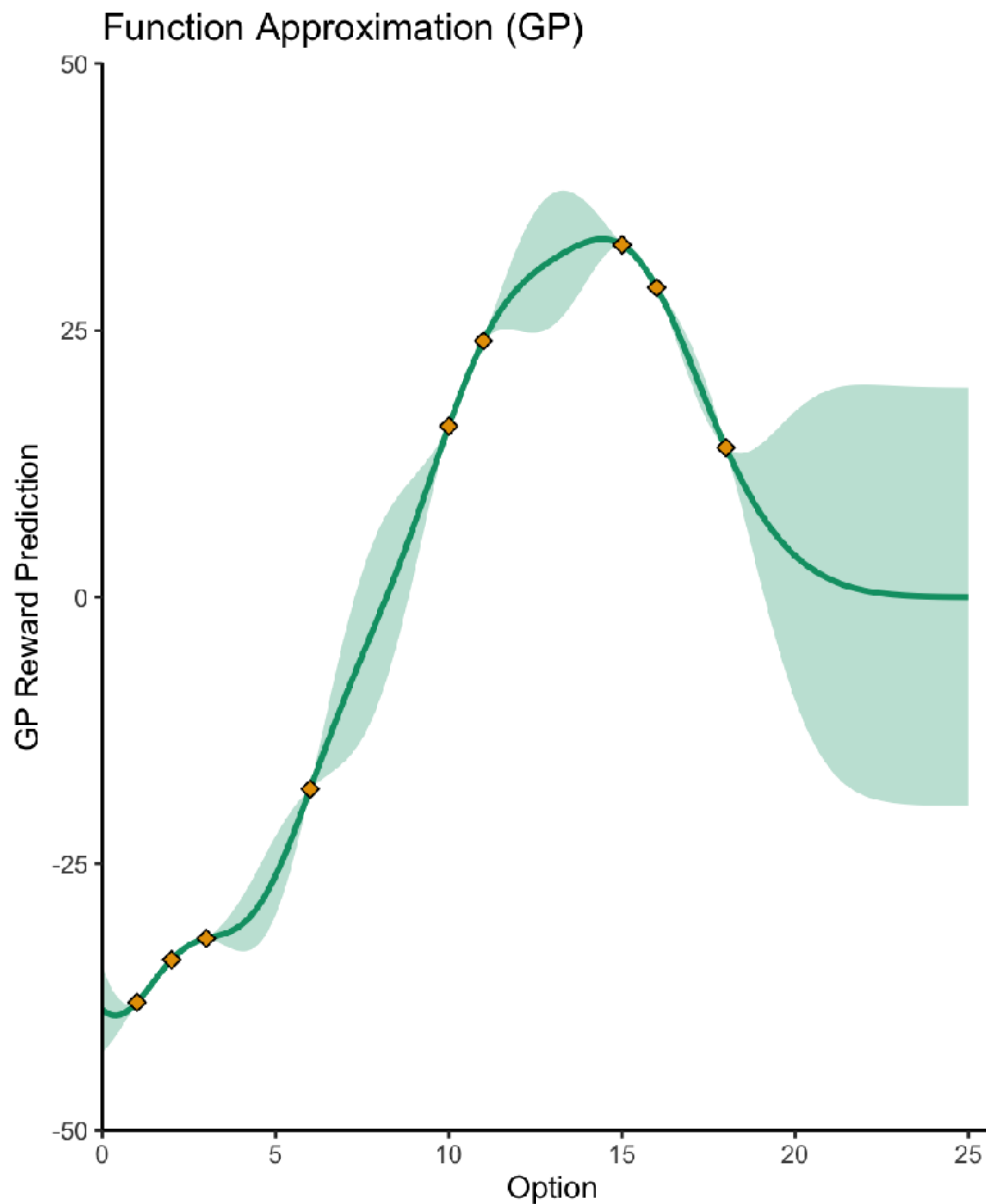
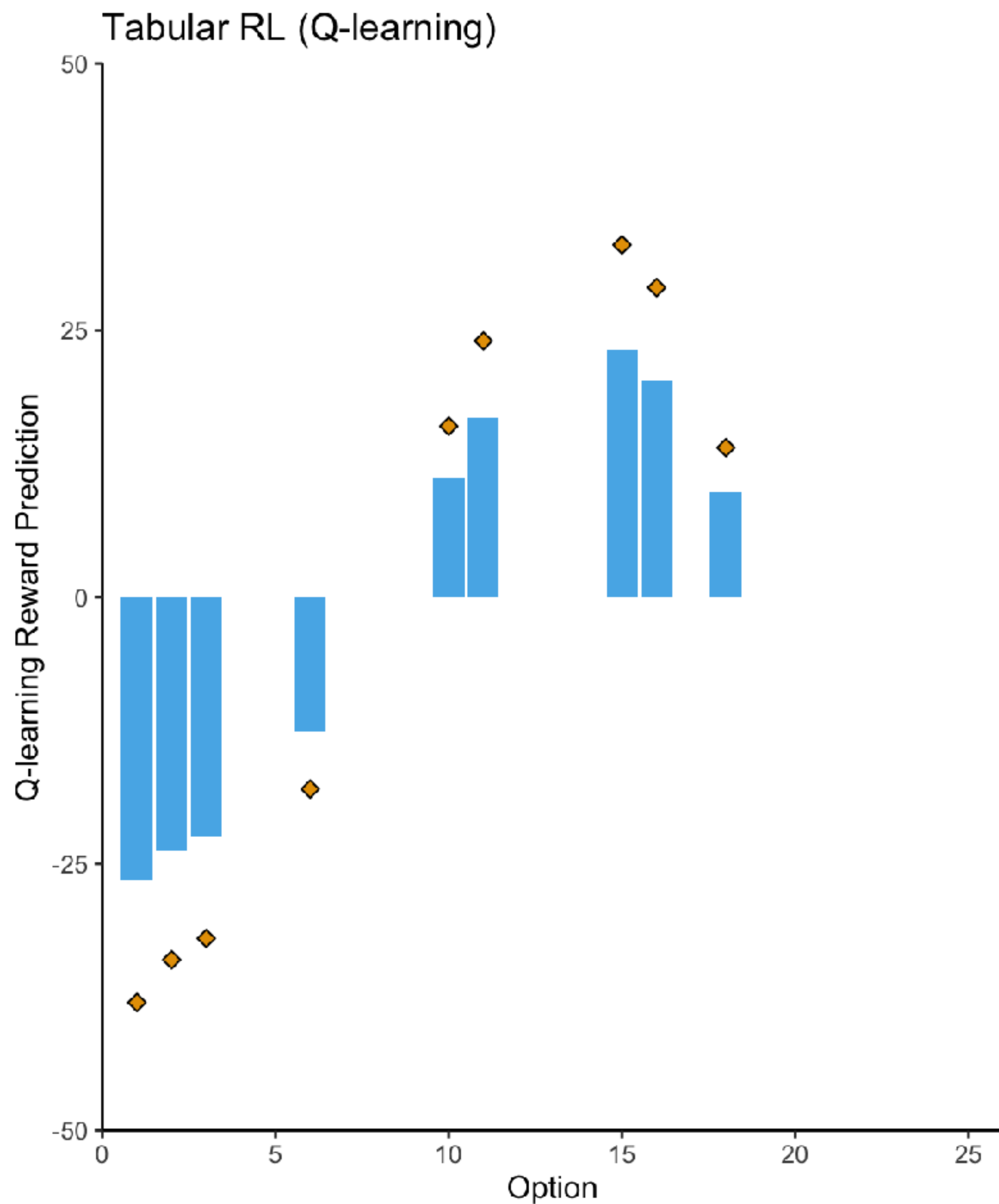
# Environmental Complexity: Structured rewards



- Rather than assuming each action has independent rewards (**Tabular RL**), we can leverage the structure of the environment to *generalize* from familiar to new situations (**Function Approximation**)
- *Gaussian Process* (GP) regression is a versatile framework for generalization using Bayesian function approximation
  - Stimuli in similar locations, with similar features, or with similar network connections are expected to yield similar rewards







# Environmental Complexity: Structured rewards



Alexandra Witt

- Social generalization
  - Social info from people with different preferences/goals should be “taken with a grain of salt” rather than used verbatim



## Socially correlated bandit task



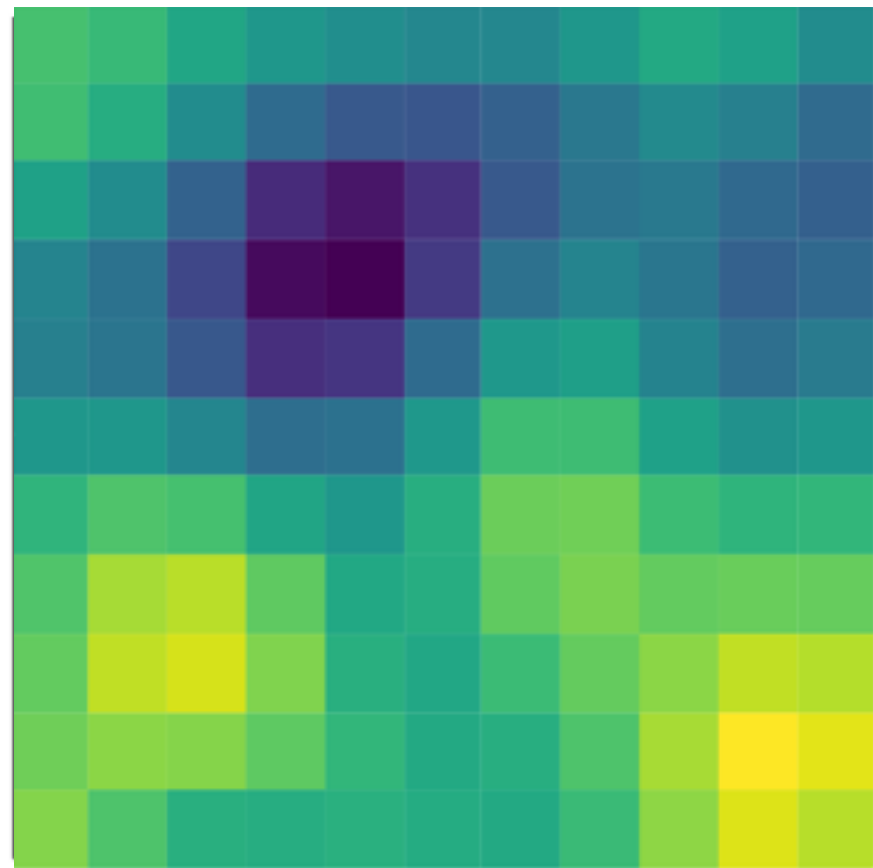
Gather as much salt as possible within 14 clicks



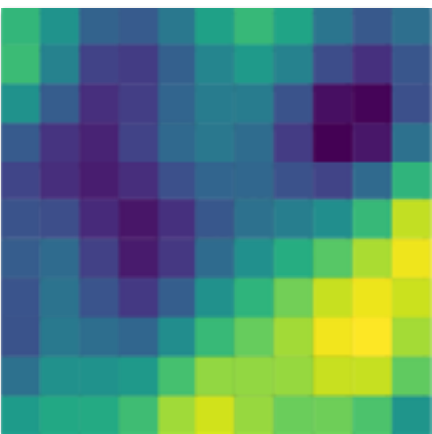
Salt concentration is correlated spatially...



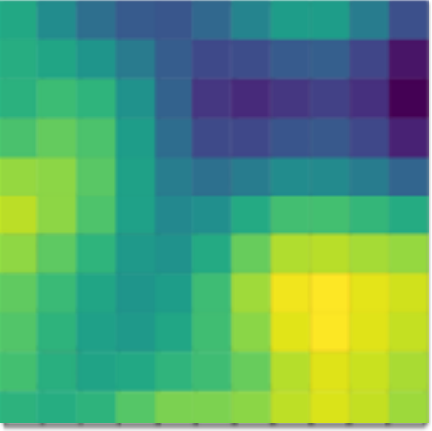
.... as well as socially



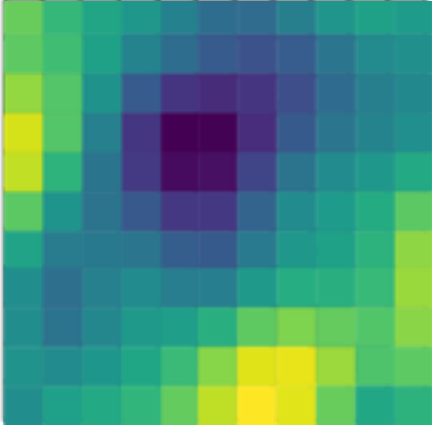
Scientist 2



Scientist 3



Scientist 4



## Two online experiments

### Round types

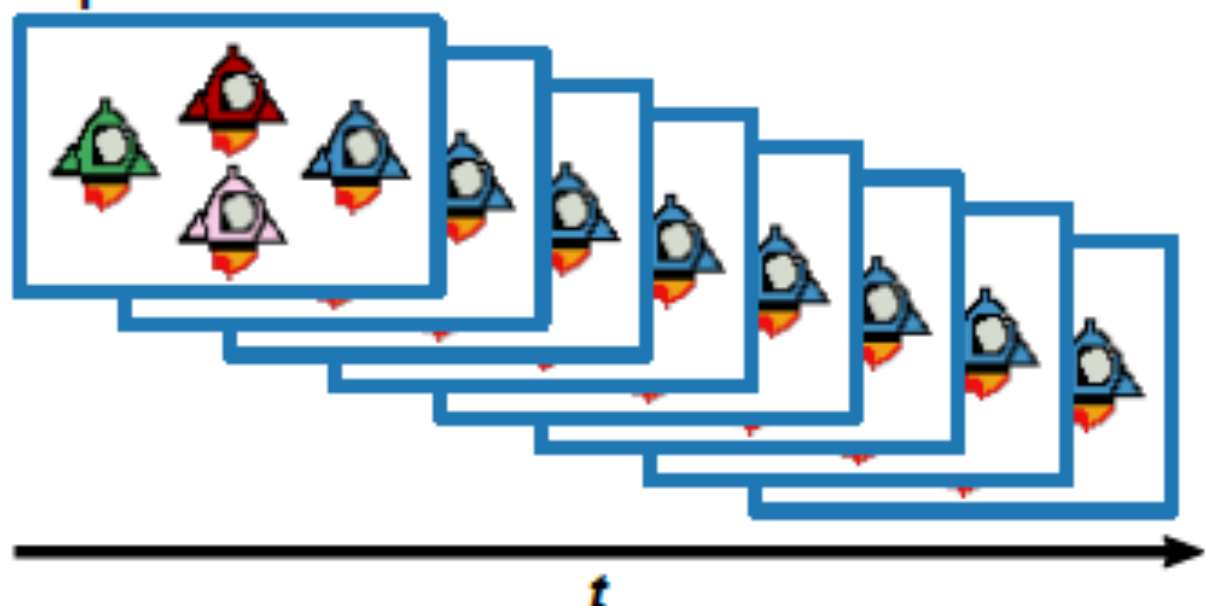


Solo round

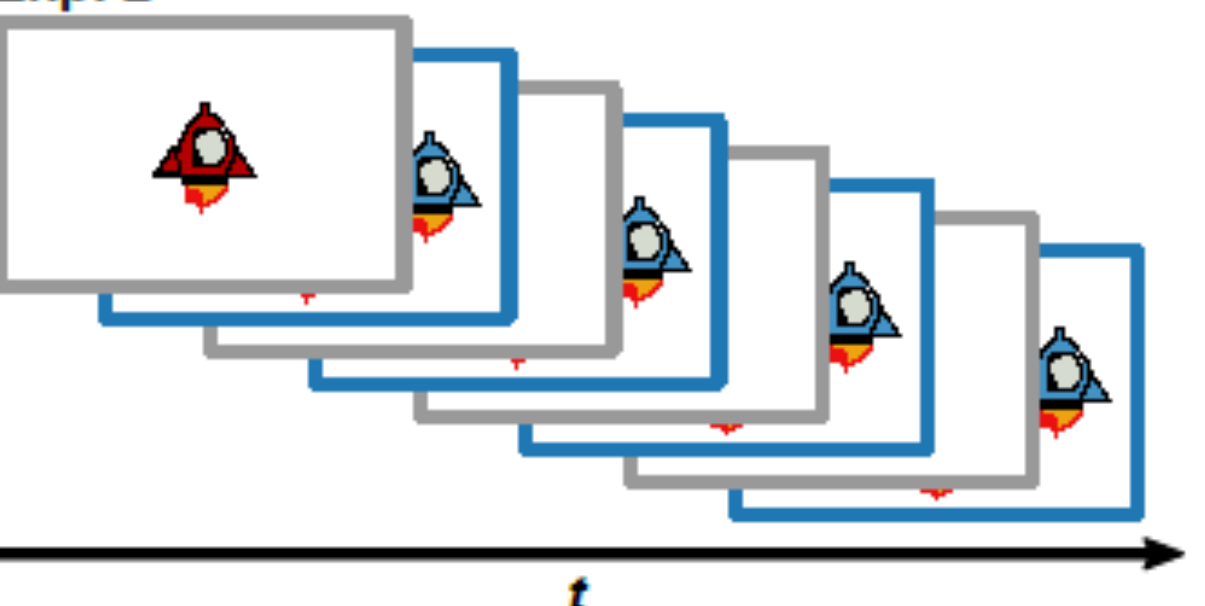
Group round



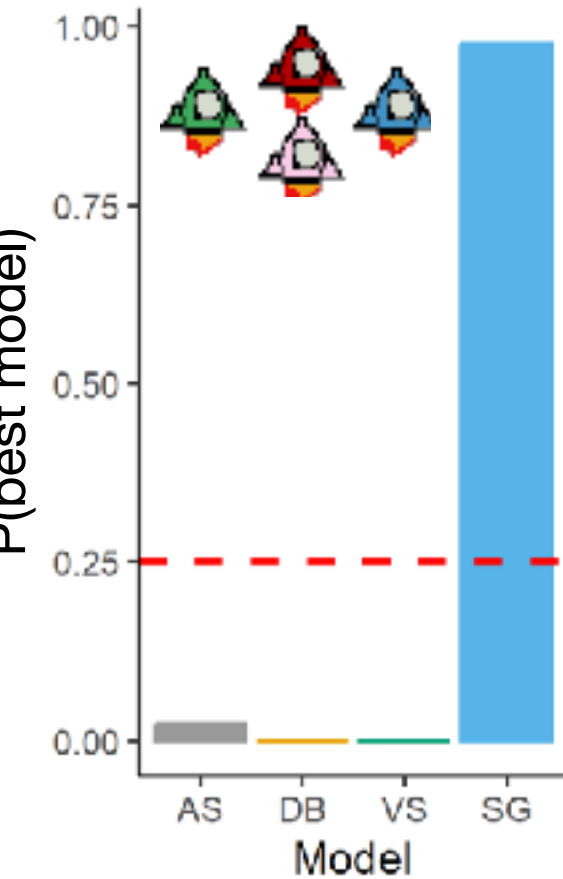
Exp. 1



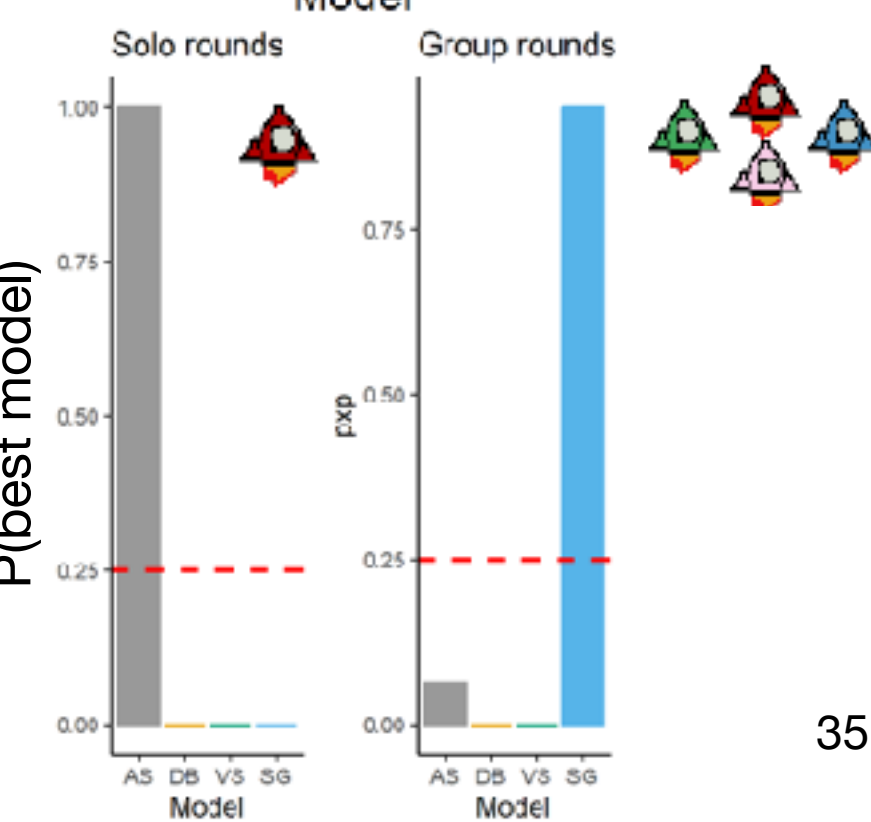
Exp. 2



Exp 1.



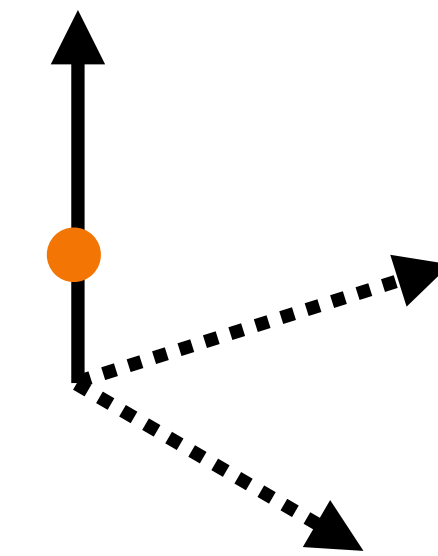
Exp 2.



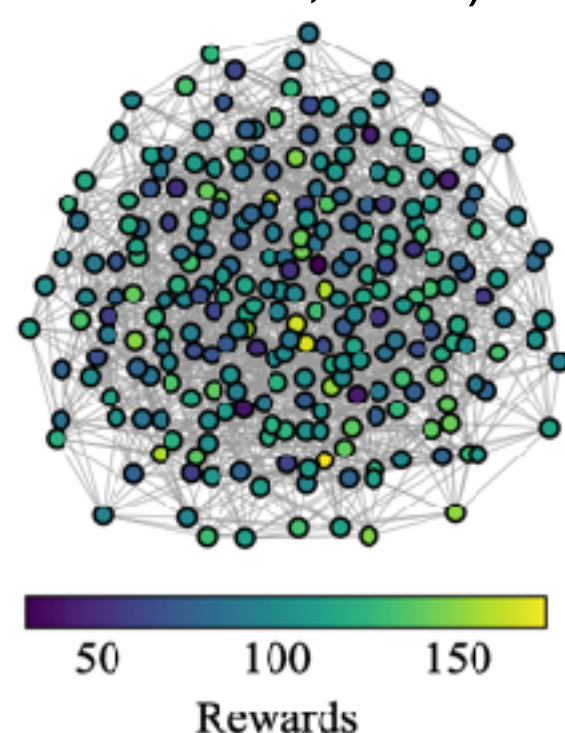


# Social Complexity: Network structures

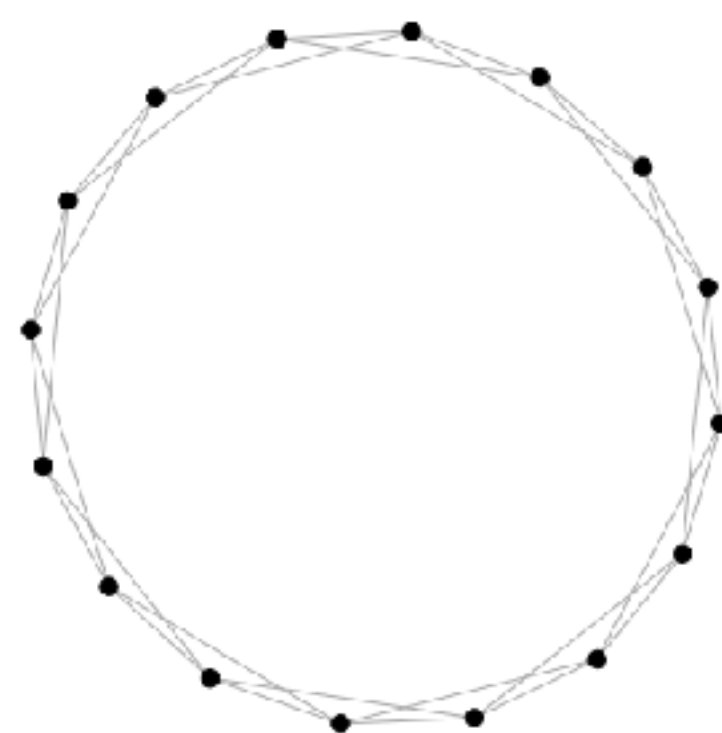
- Network structures shape explore-exploit trade-off at the group level
  - Locally connected networks maintain greater diversity, and facilitate more **exploration** at the group level
  - Fully connected networks lead to rapid convergence and faster **exploitation**
- Optimal balance depends on the environment and task



**NK environments**  
(Lazer & Friedman, 2007;  
Szócs et al., 2025)

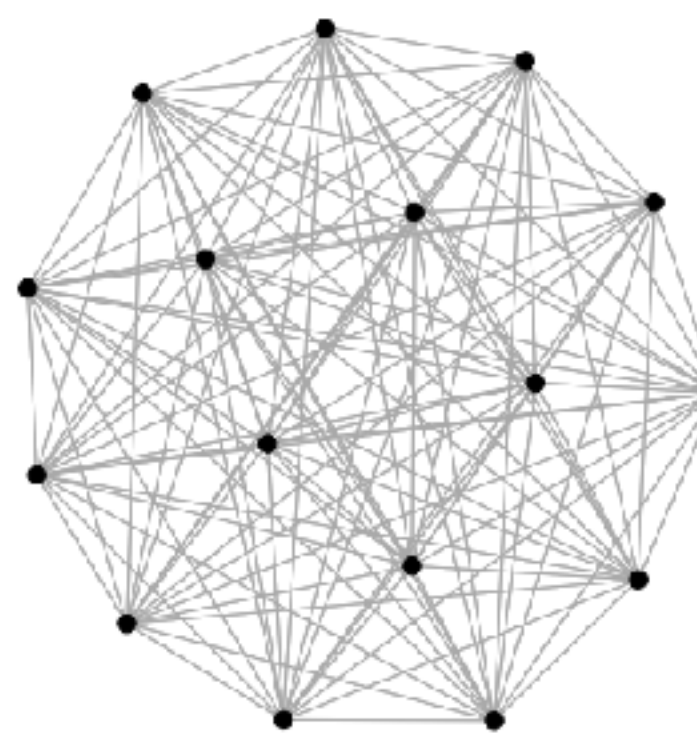


**Locally Connected**



**More Exploration**

**Fully Connected**

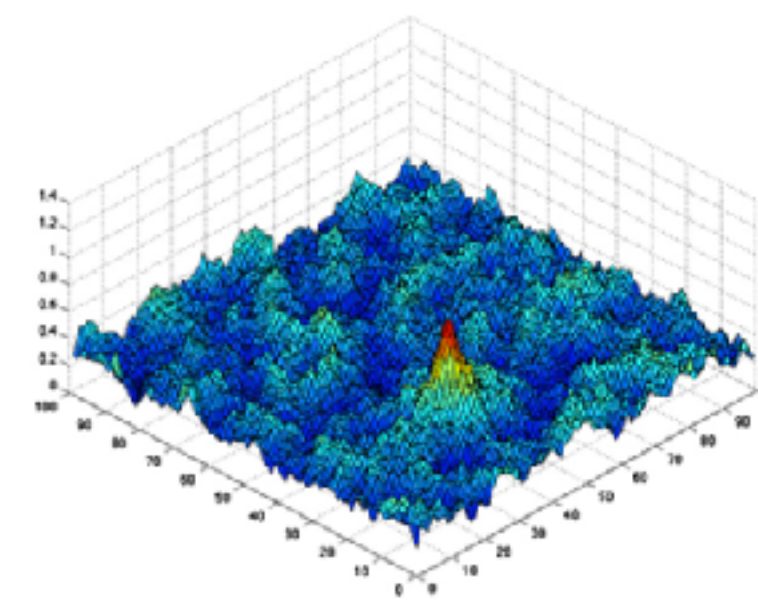


**More Exploitation**

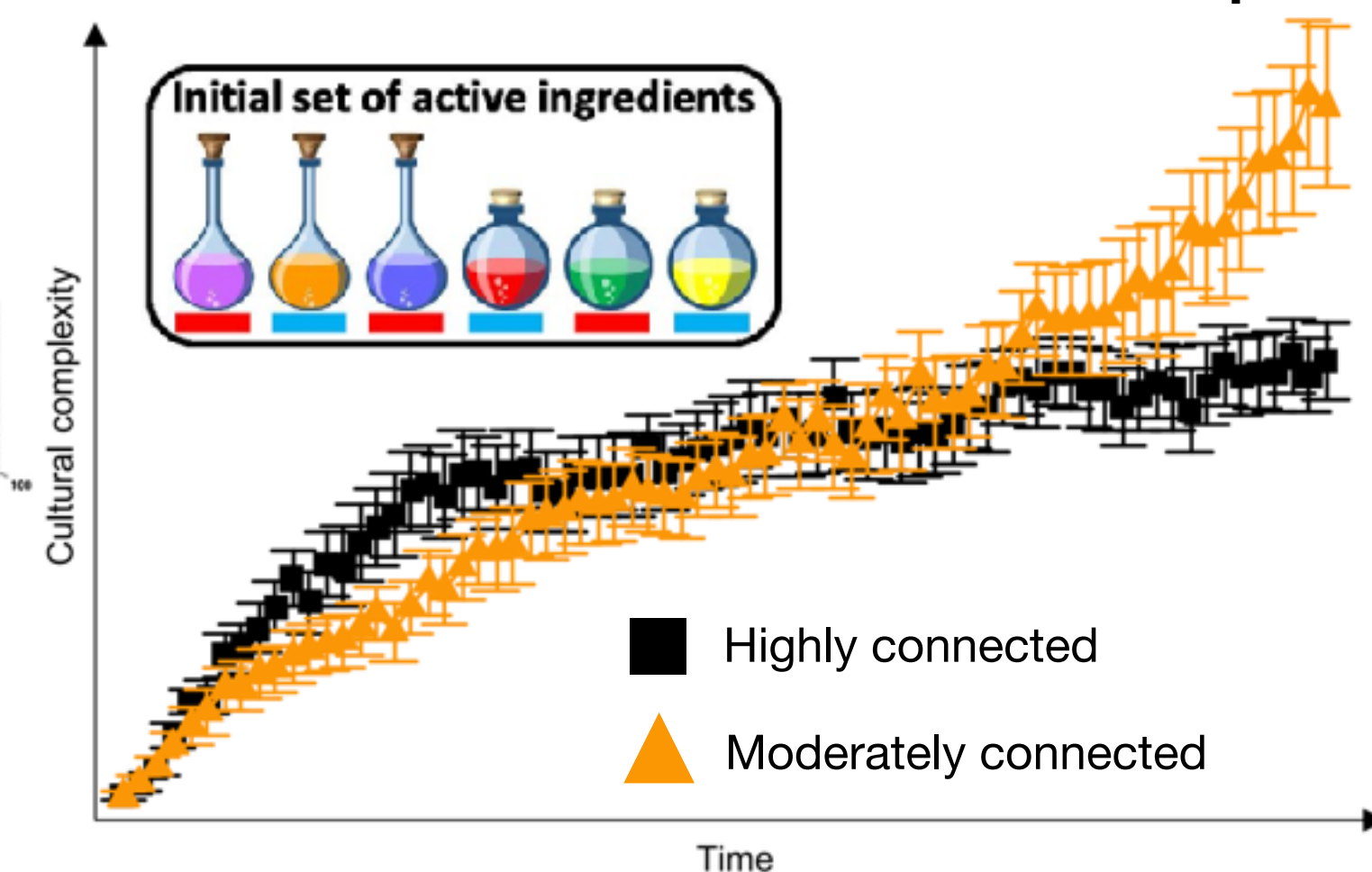
**Faster flow  
of information**

**Greater  
Diversity**

**Rugged landscapes**  
(Mason & Watts, 2012)



**Network structure influences cultural complexity**



Barkoczi, Analytis & Wu (2016); Xi & Toyokawa (2025)

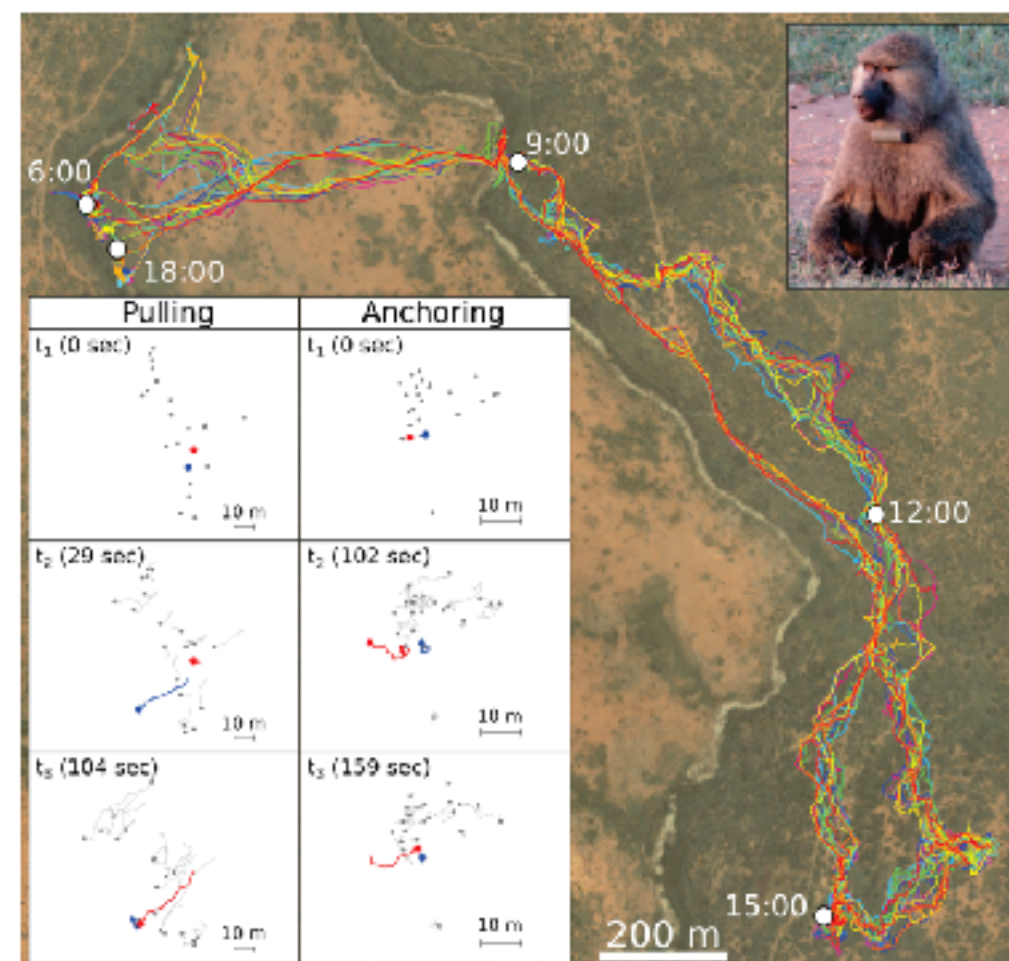
Derex & Boyd (2016); Derex & Mesoudi (2020)



# Social Complexity: Network structures

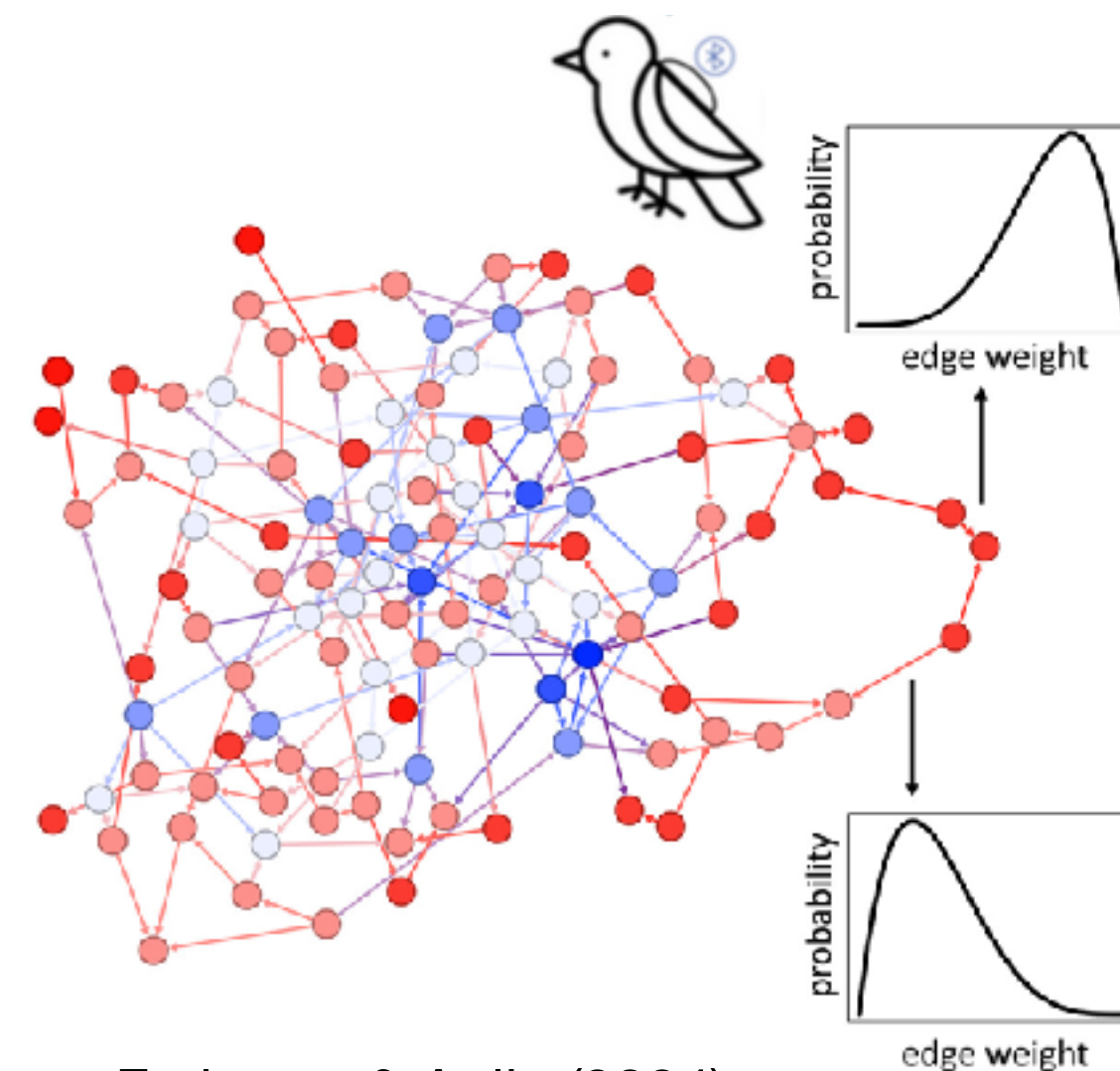
- Unlike in lab experiments, naturalistic social interactions are not explicitly structured and dynamically over through a variety of social factors
- Thus, open challenges for inference of dynamic social interactions using GPS or bluetooth trackers, camera-based post estimation, or from field of view data

## GPS collared Baboons



Strandburg-Peshkin et al. (2015)

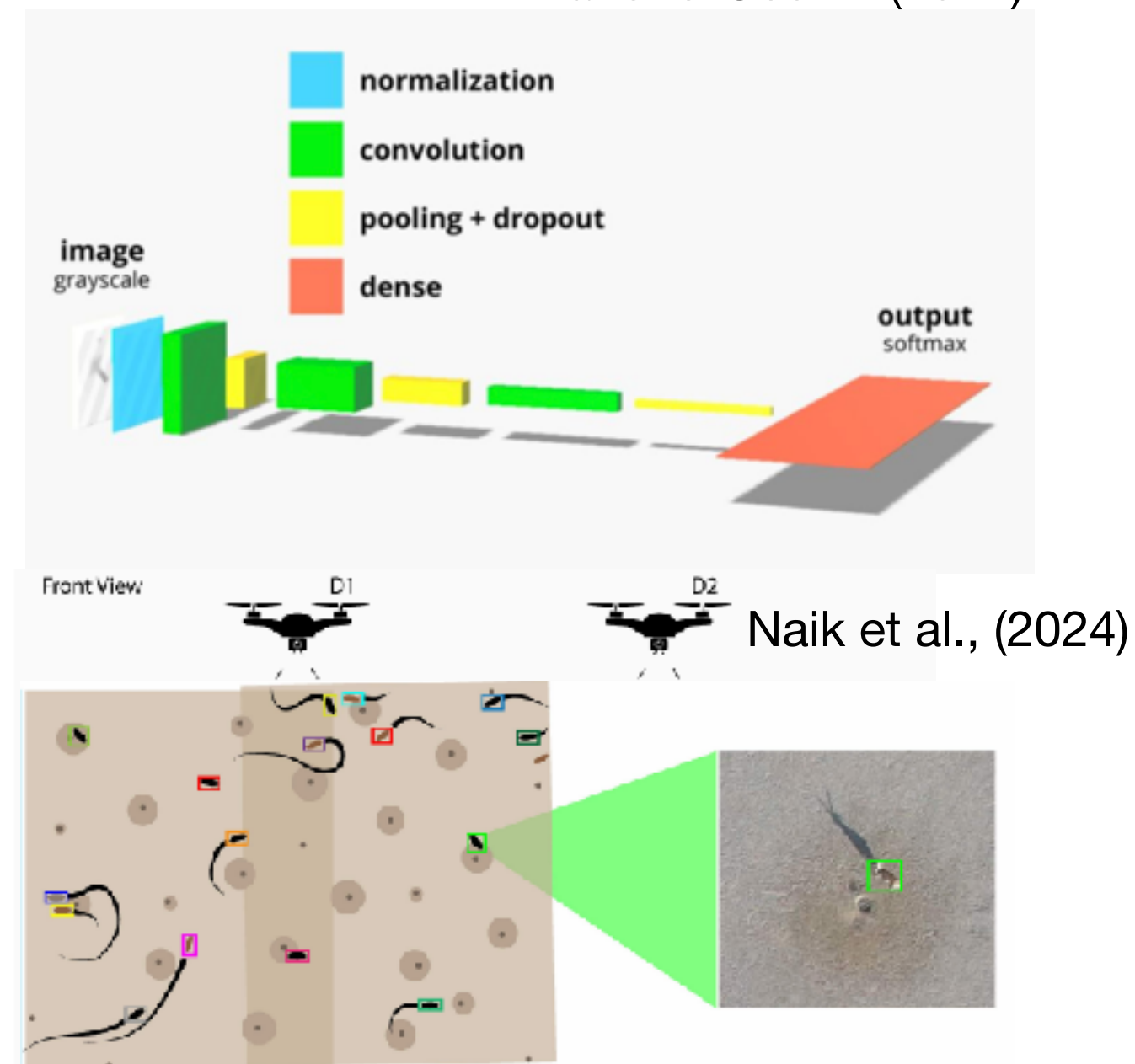
## Bluetooth tracking using Apple's "Find My" network



Farine ... & Aplin (2024)

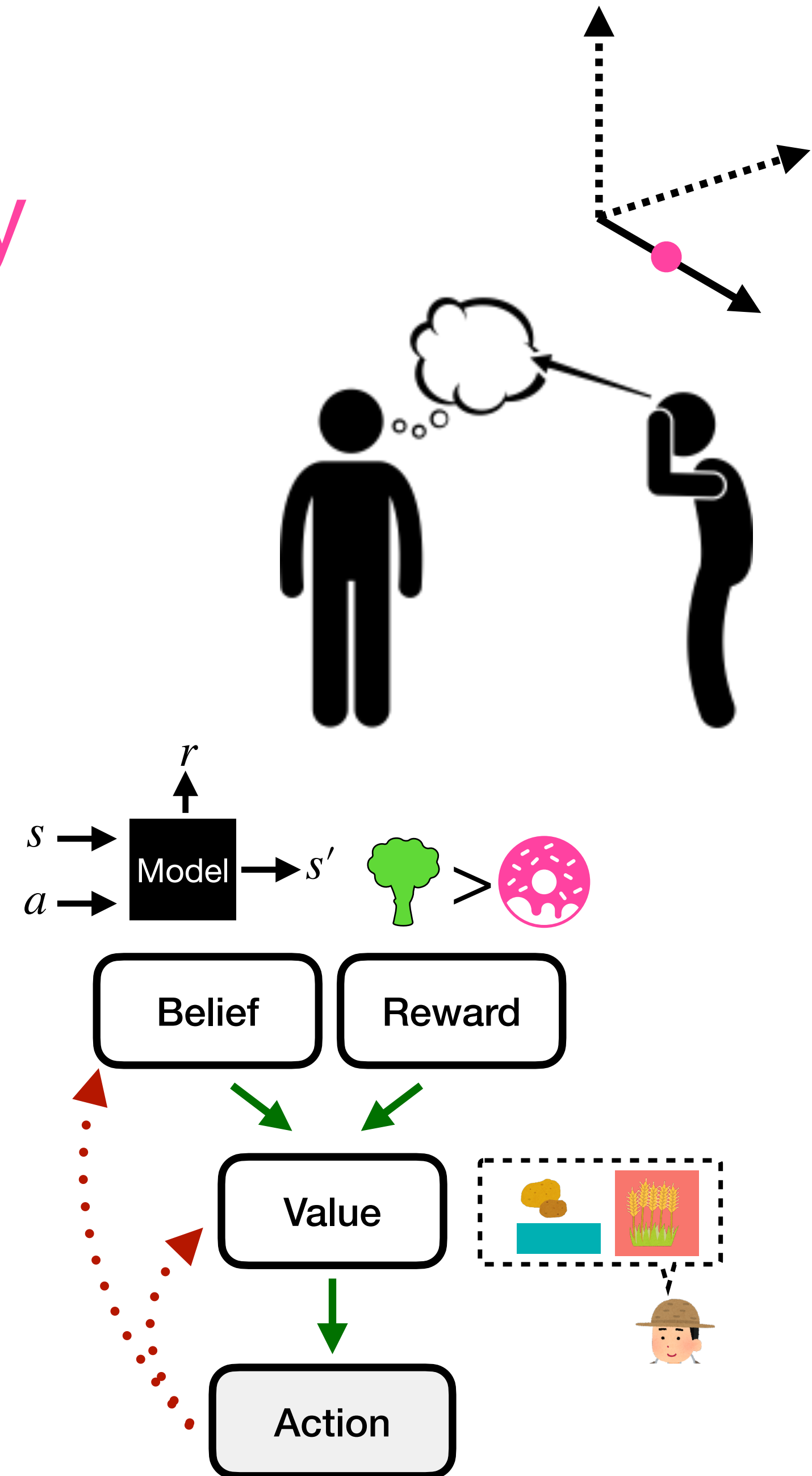
## TRex: Camera-based pose estimation

Walter & Couzin (2021)



# Cognitive Complexity: ToM and Pedagogy

- So far, we have only described very simple social learning mechanisms...
  - Yet a key aspect of human social learning is our ability to “unpack” observed actions into imputed mental states
- This is known as *Theory of Mind* (ToM) inference and is often modeled using *Inverse reinforcement learning* (IRL)
- We can specify it at (atleast) two different levels:
  - **Value Inference**: Inferring **V**alues from **A**ctions:  
$$P(V|A) \propto P(A|V)P(V)$$
  - **Model-based Inference**: Inferring **B**eliefs about the structure of the world and intrinsic **R**eward specifications  
$$P(B, R|A) \propto P(A|B, R)P(B, R)$$



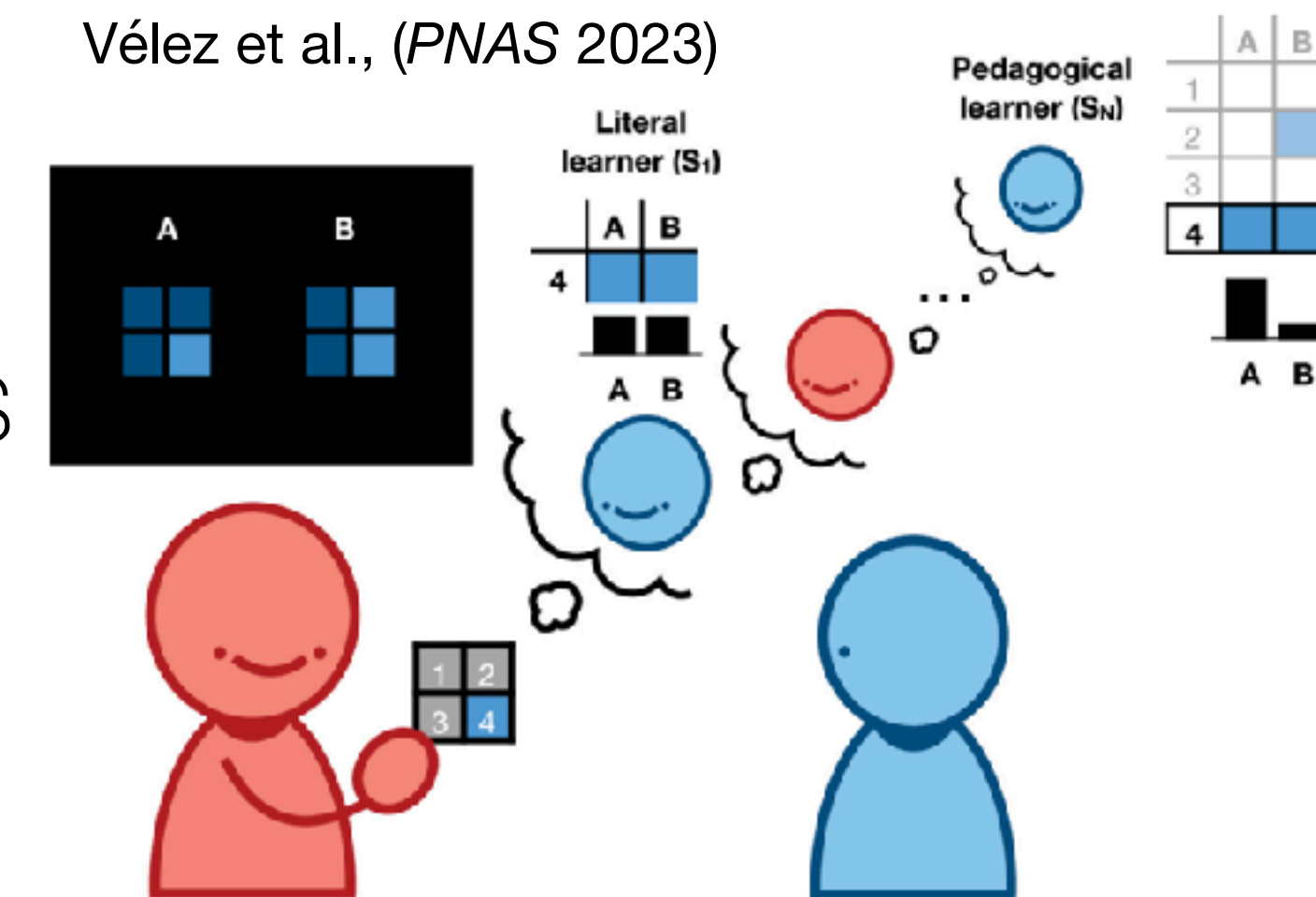


# Cognitive Complexity: ToM and Pedagogy

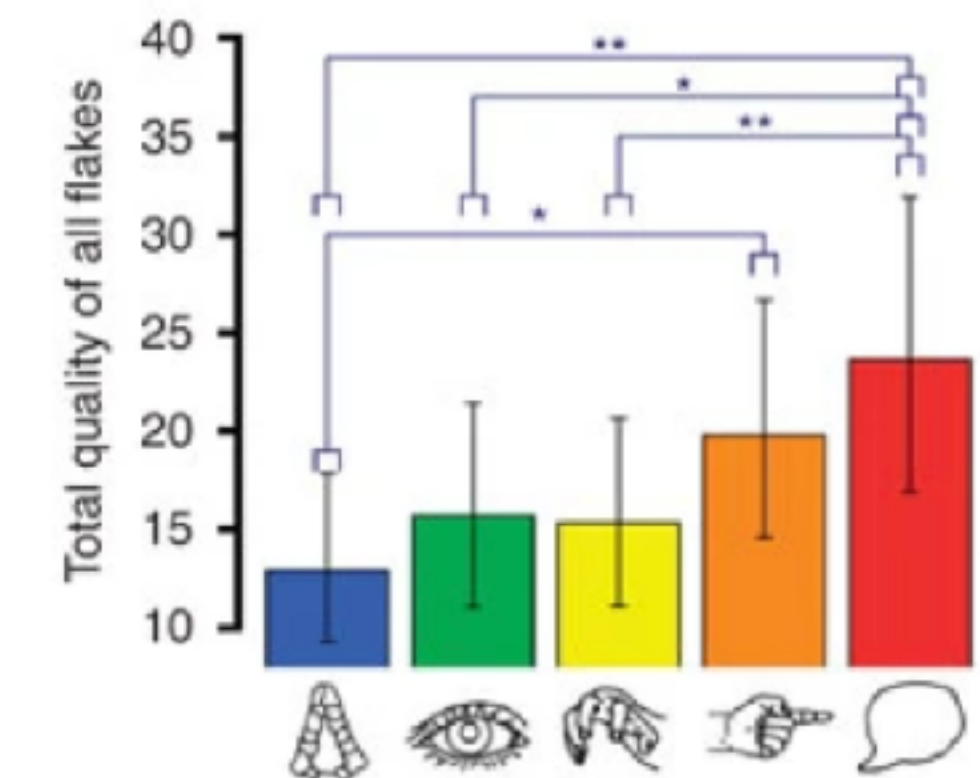
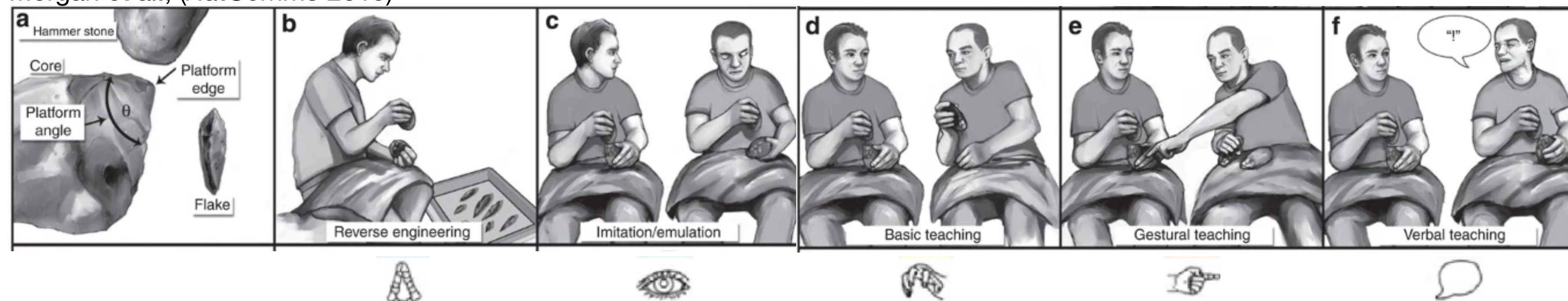
- ToM can be instrumentally useful...
  - Inferring values and beliefs can be more flexible than choice imitation to different skills, preferences, and goals
- ... but it also plays an important role in pedagogy
  - Effective teaching requires inferring what the learner knows and doesn't know, in order to select the most informative information
- Pedagogy plays an important role in cultural transmission



Vélez et al., (PNAS 2023)

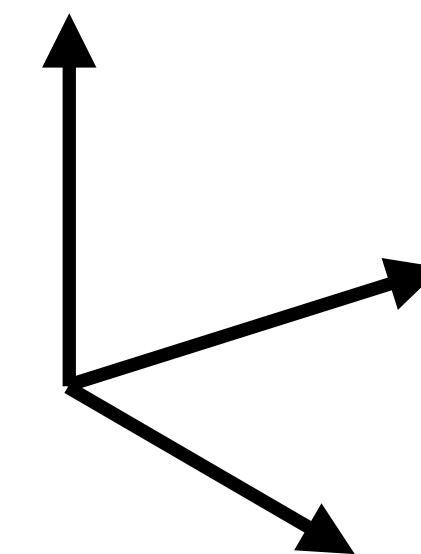


Morgan et al., (NatComms 2015)

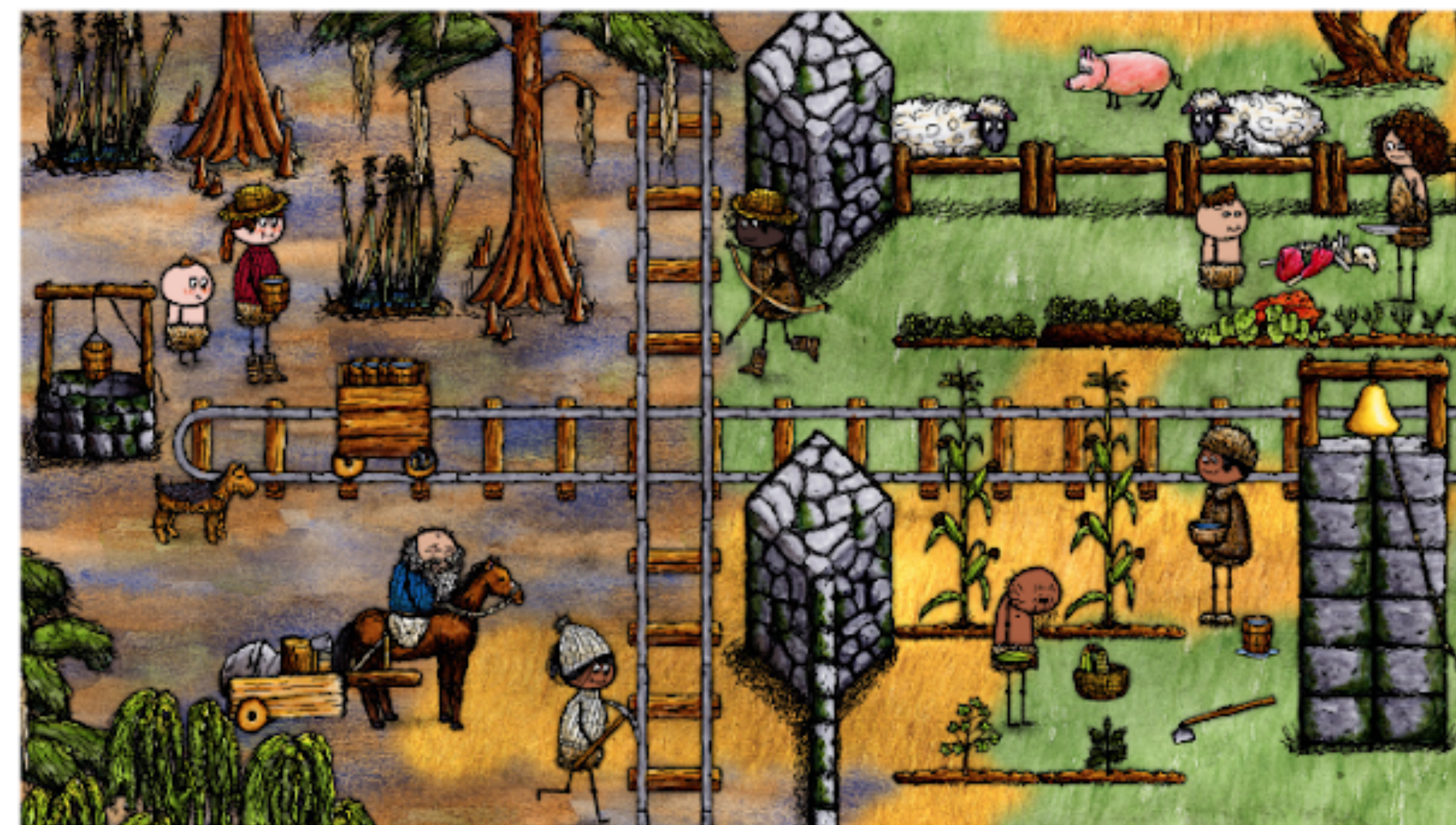




# Putting it all together: Cultural evolution



~ 60 minutes real time →



Born to a random player

Dependent on online player community to survive until adulthood

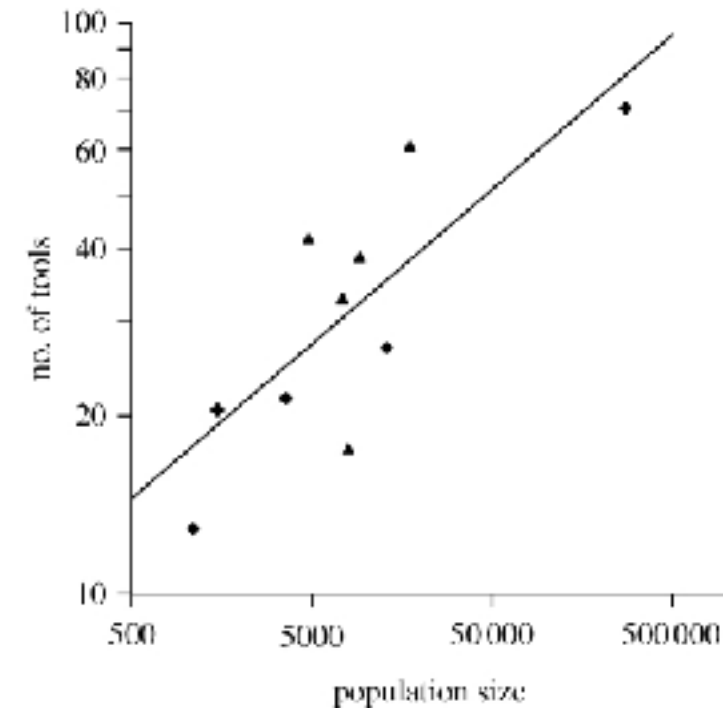
Incremental improvements lead to largescale technological progress over successive generations



# OHOL Dataset

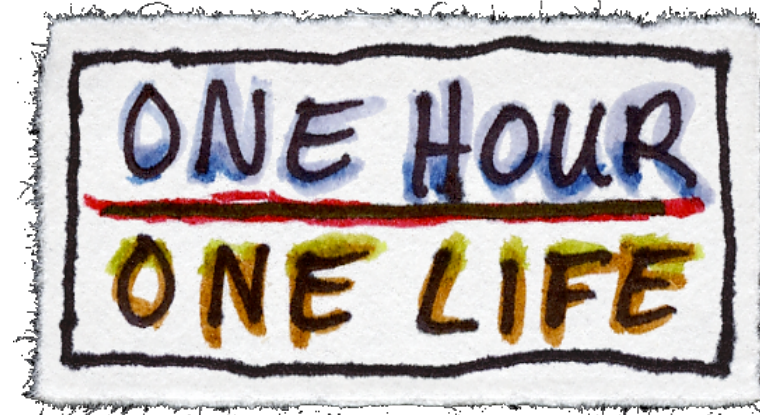
Richness of communities

## Field studies



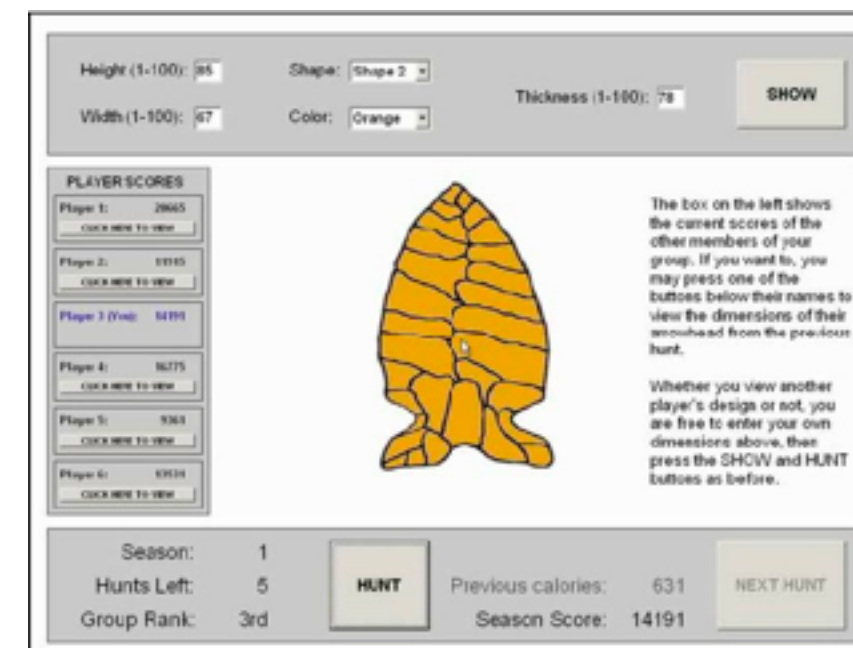
Kline & Boyd (2010)

## Online data



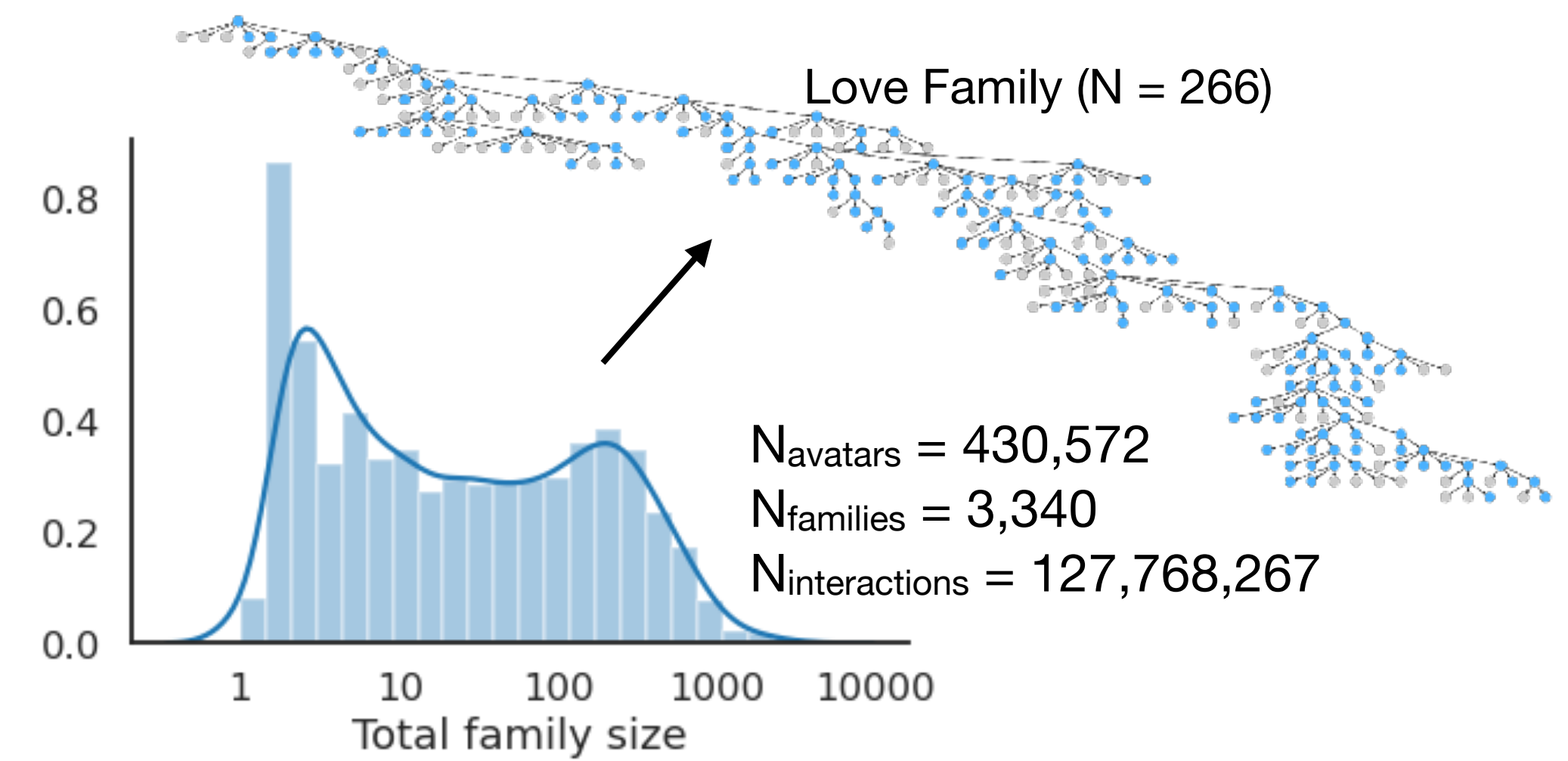
Vélez et al., (2024)

## Lab studies



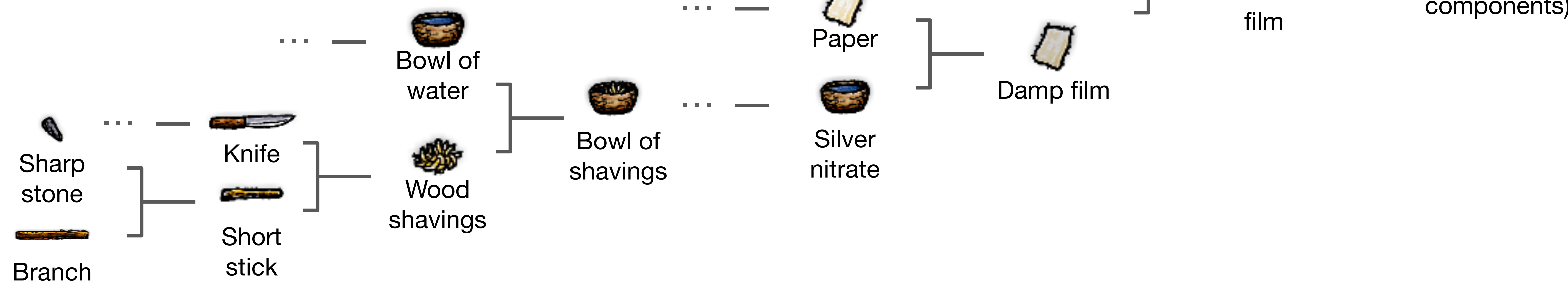
Mesoudi & O'Brien (2008)

Completeness of data



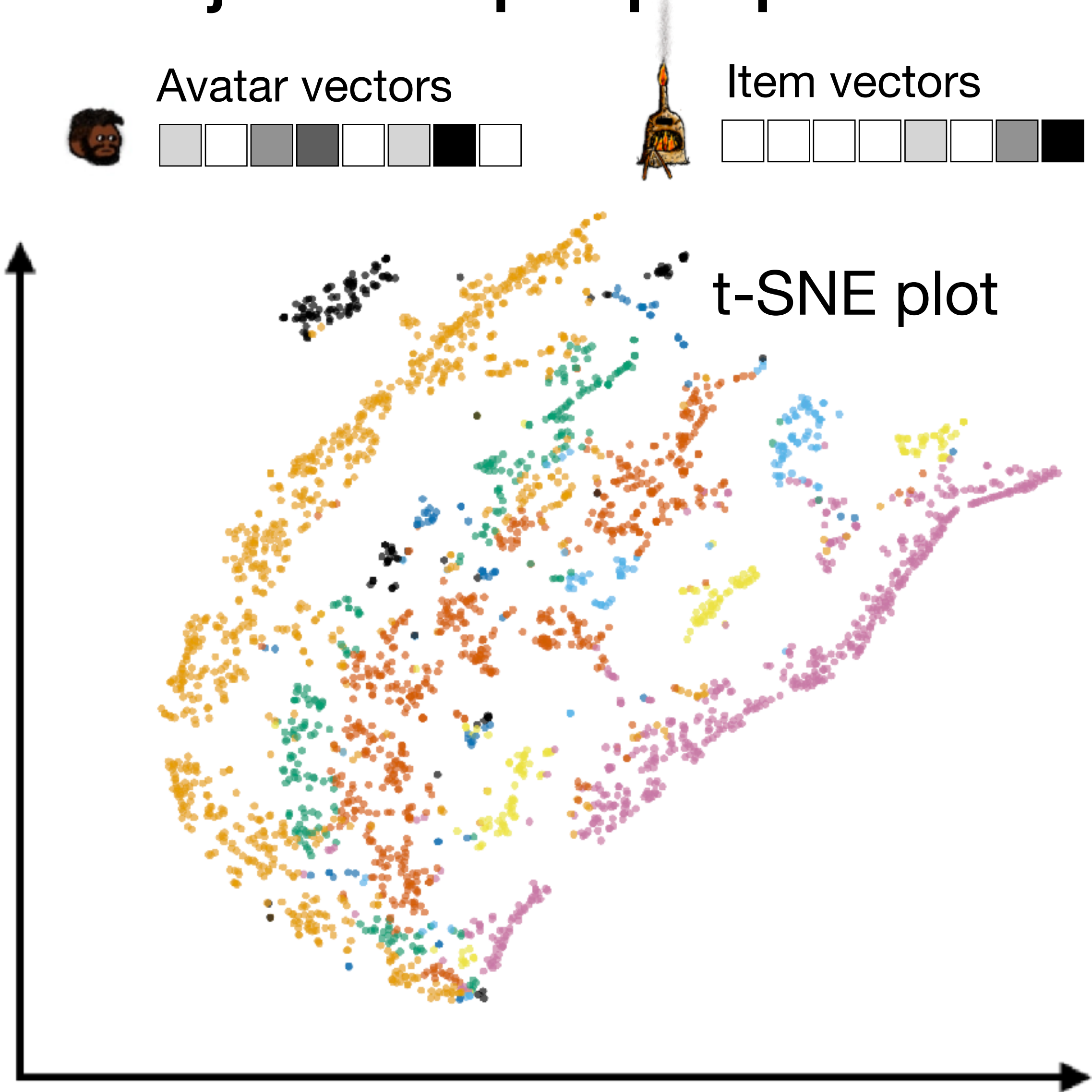
# Technological development in a microcosm

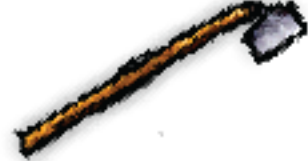
“I spent my life entirely dedicated to **taking a picture**. We already had a **camera**, so a huge chunk of the work was already done. I just needed to make some **silver nitrate**, some **paper**, and a **black cloak**. By the time the silver nitrate was done, I was an old man... I explained the process to an inquisitive young girl who wanted a picture.”



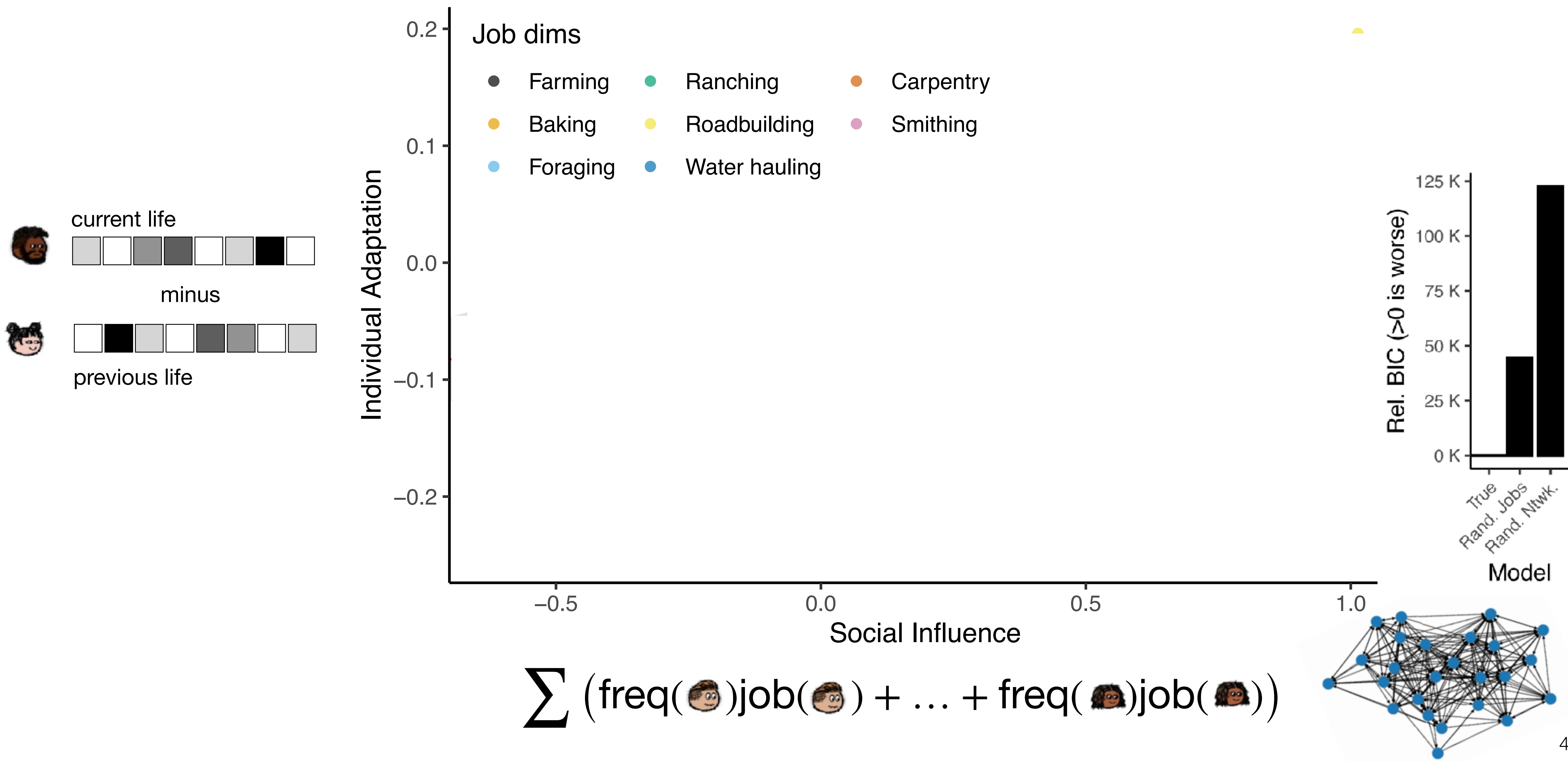


# What jobs do people perform in their community?



| Dimension     | Representative items (and factor loadings)                                                                    |                                                                                                                |                                                                                                                   |  |
|---------------|---------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--|
| Farming       |  Fertile soil pile (12.6)  |  Carrot pile (9.1)          |  Steel hoe (3.5)               |  |
| Baking        |  Pie crust (8.5)           |  Hot adobe oven (8.1)       |  Bowl of flour (3.6)           |  |
| Foraging      |  Basket (22.8)             |  Wild gooseberry bush (5.6) |  Dead rabbit (1.7)             |  |
| Ranching      |  Fleece (4.0)             |  Shorn sheep (3.4)         |  Ball of thread (3.7)         |  |
| Roadbuilding  |  Floor stakes (14.8)     |  Stone road (5.2)         |  Pine floor (4.2)            |  |
| Water hauling |  Bucket of water (41.3)  |  Canada goose pond (14.5) |  Dry gooseberry bush (4.4)   |  |
| Carpentry     |  Horse-drawn cart (73.8) |  Fence (2.3)              |  Yew bow (0.8)               |  |
| Smithing      |  Firing forge (15.8)     |  Iron ore pile (11.0)     |  Stack of steel ingots (7.4) |  |

# Modeling cultural transmission of expertise





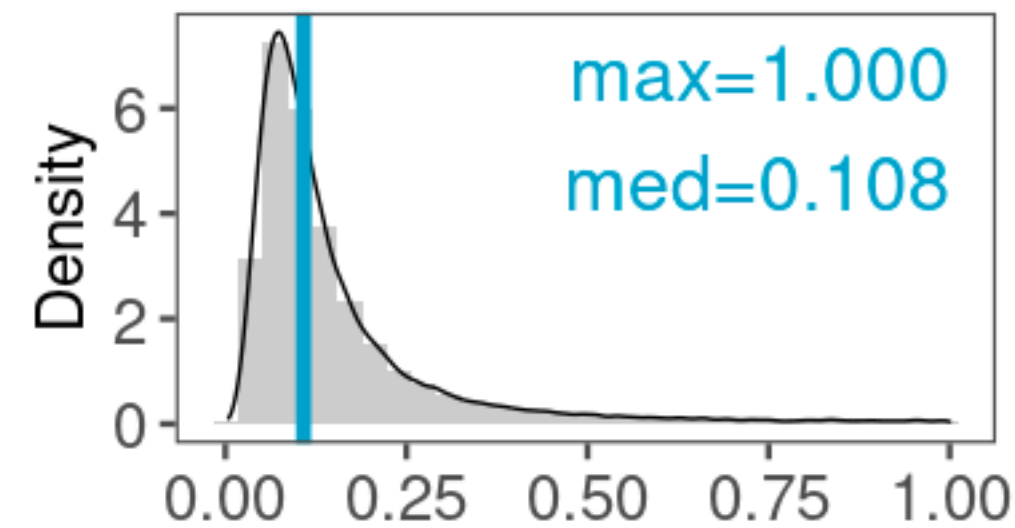
# How do community characteristics affect technological development?

## Specialization

Herfindal-Hirschman Index (HHI)

$$HHI = \sum_{i=1}^n s_i^2$$

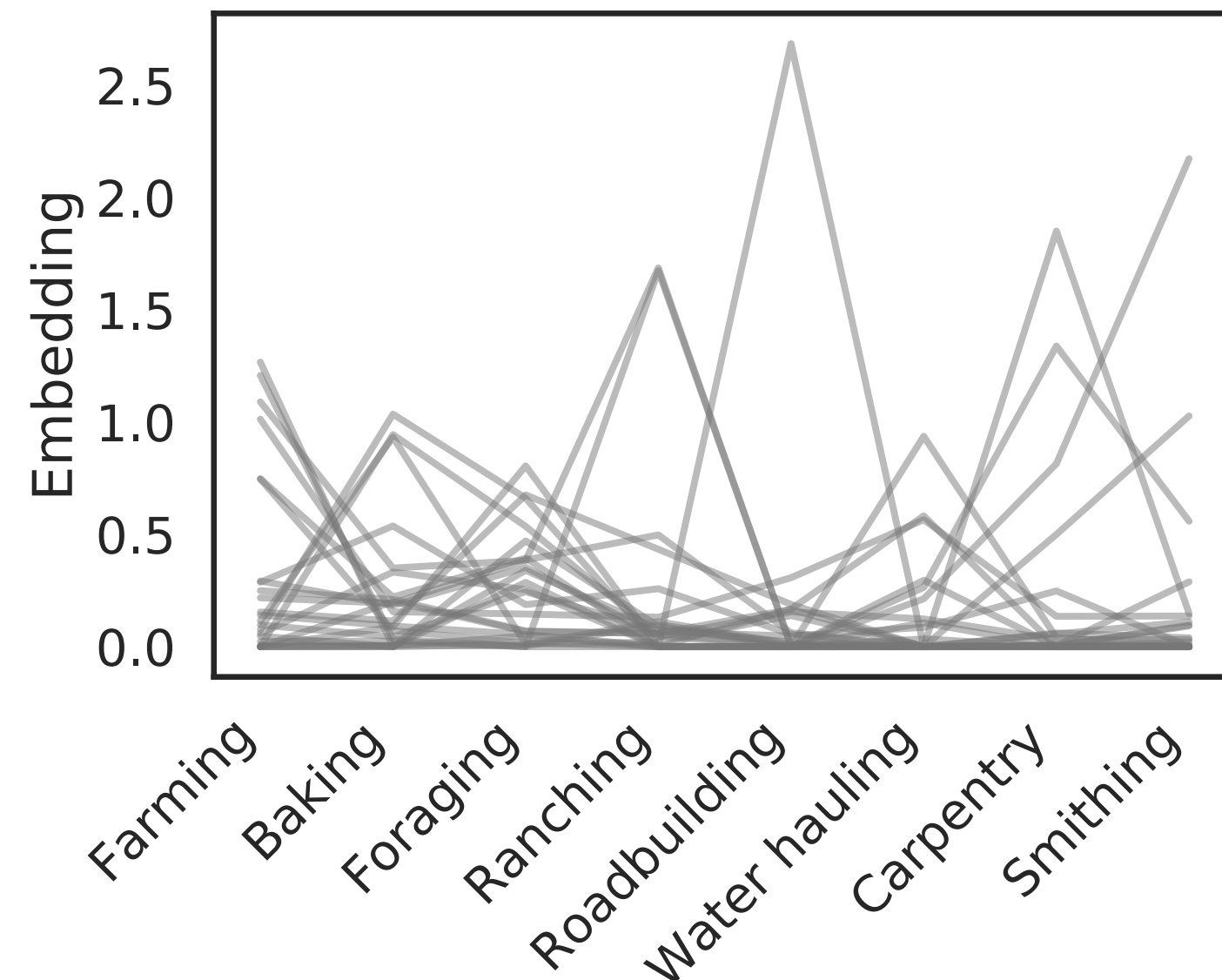
— Share of community activity in job  $i$



### Low specialization

ESPERANZA family

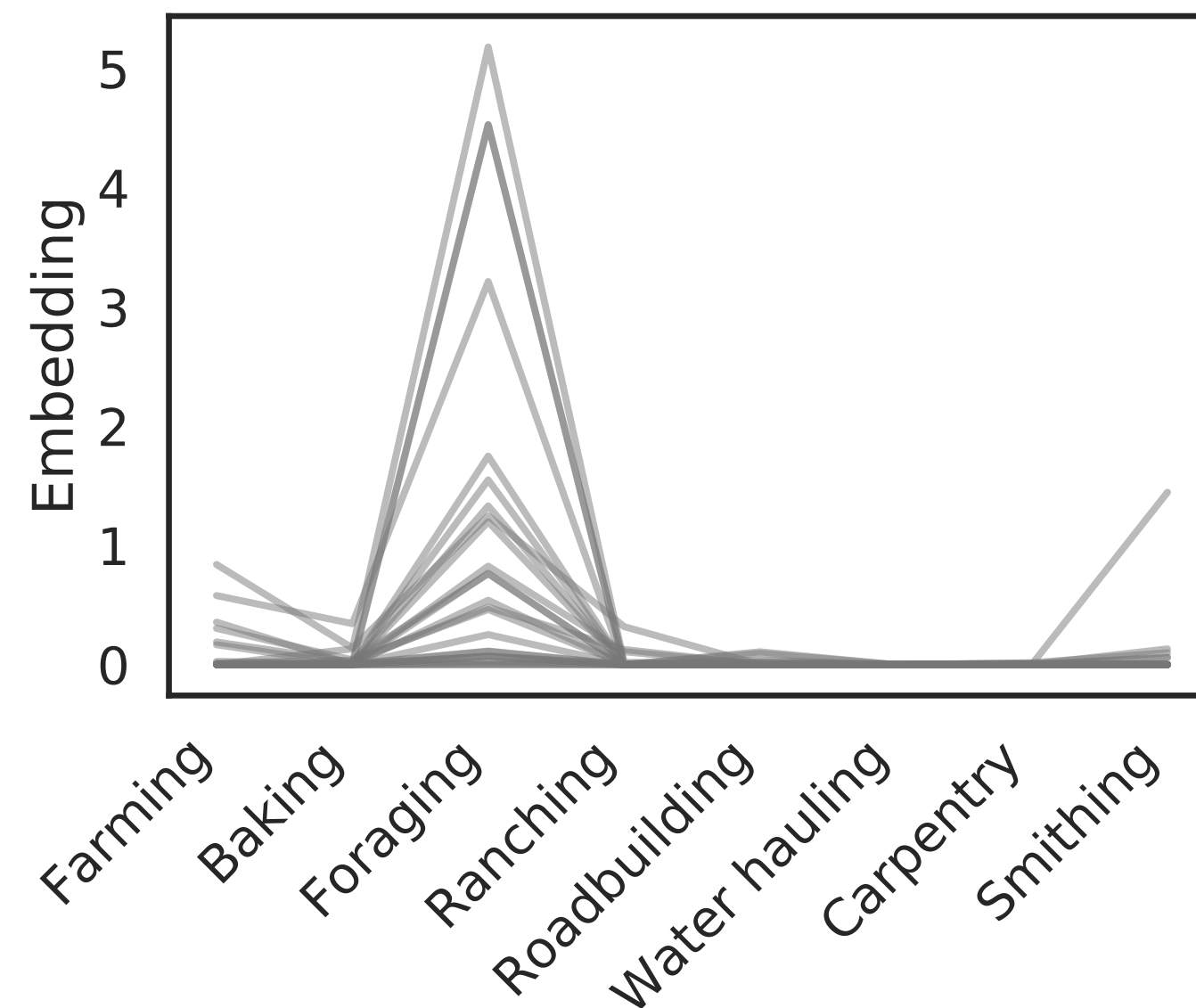
HHI = 0.009



### High specialization

MIA family

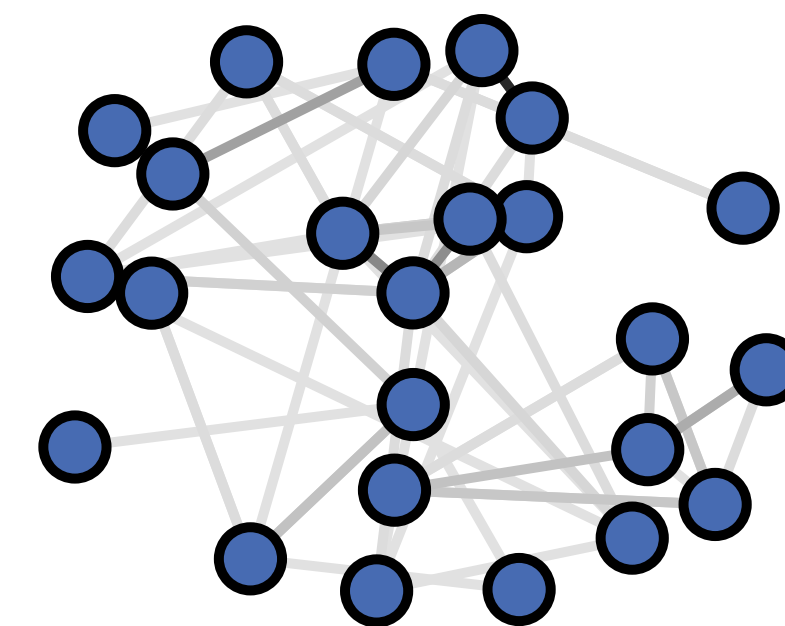
HHI = 0.7



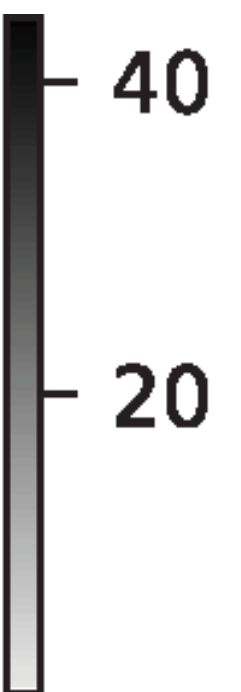
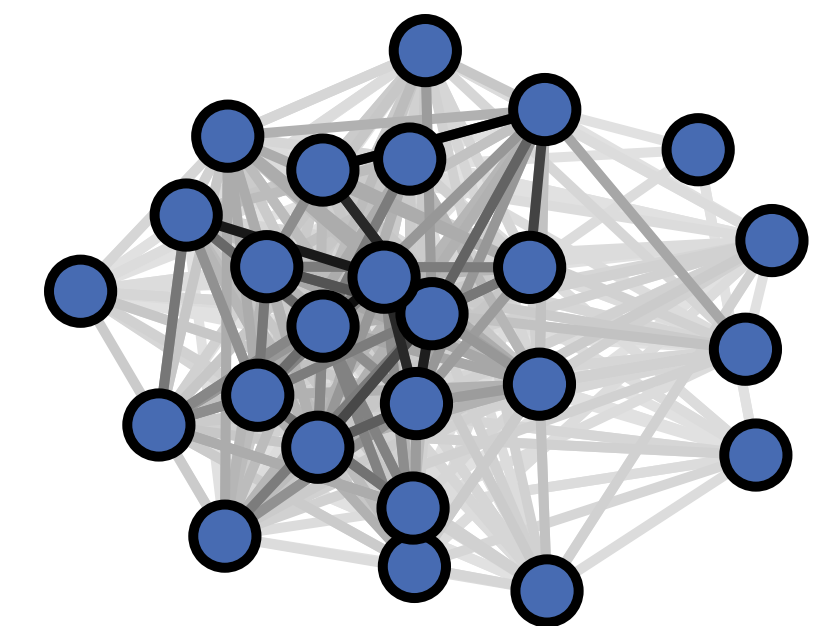
## Interactivity



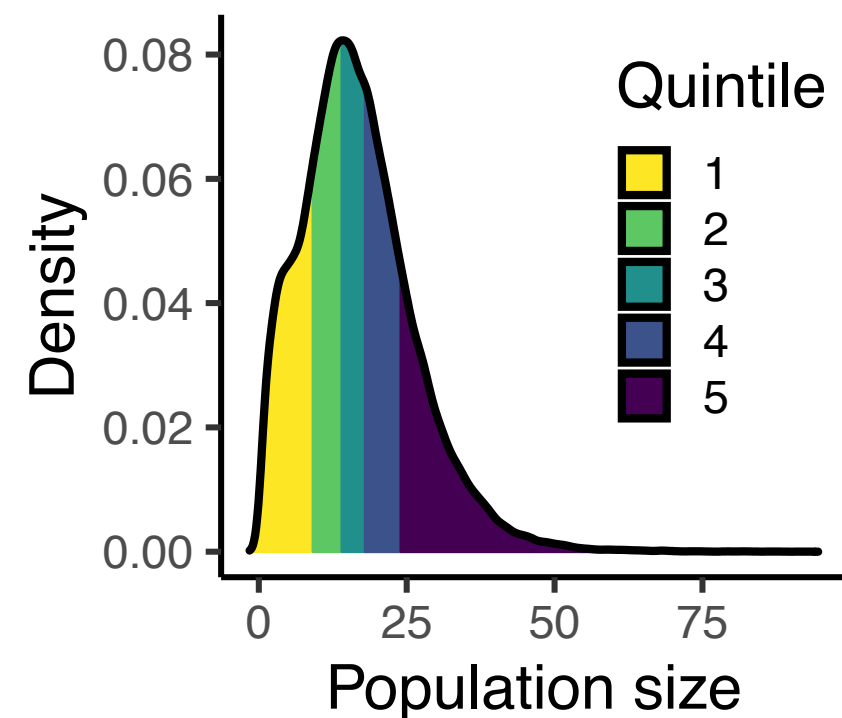
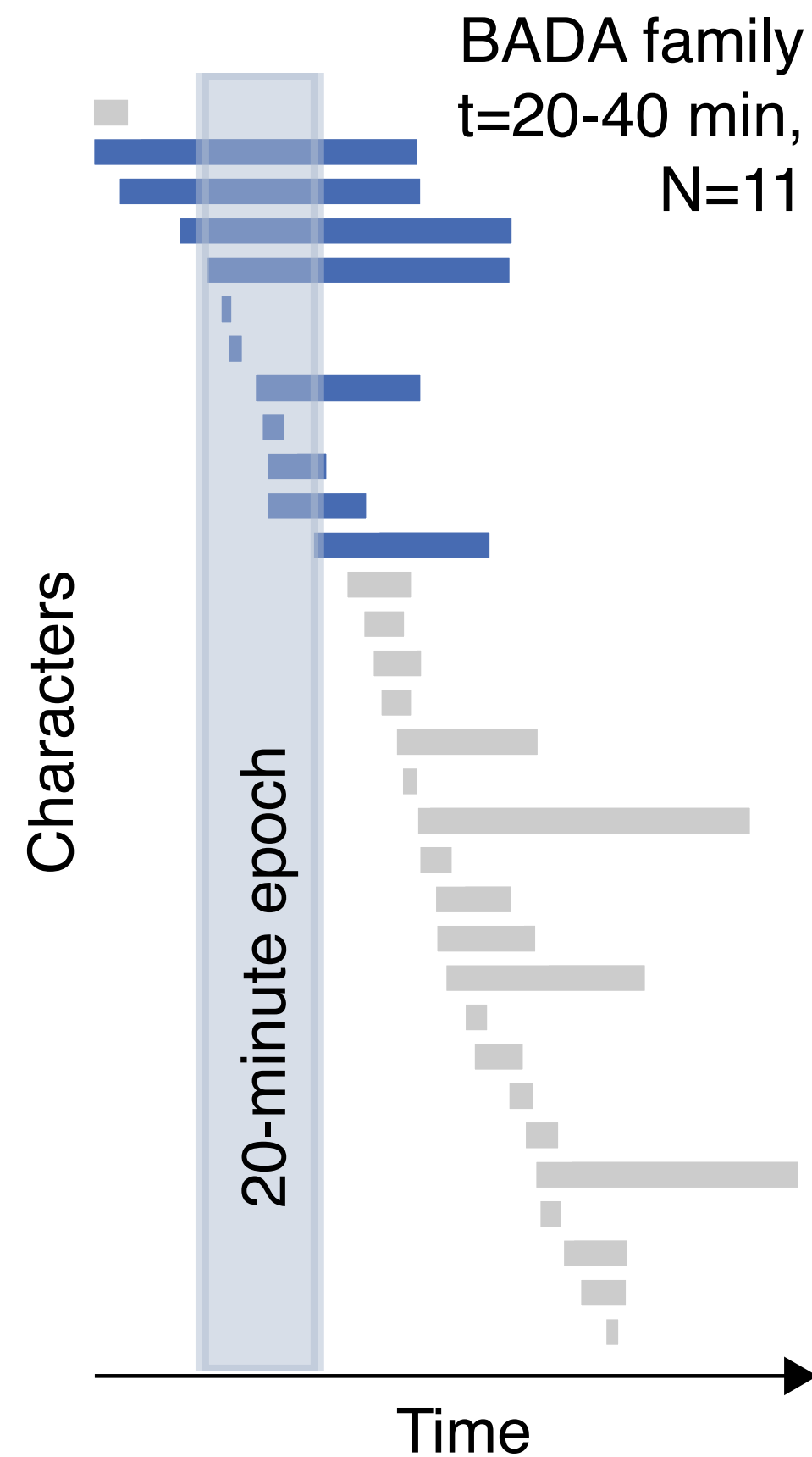
Low (N=25, Int.=10)



High (N=25, Int.=118.4)



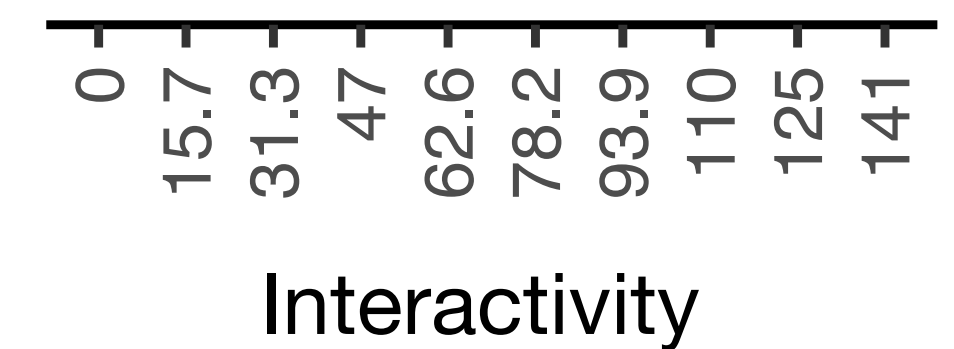
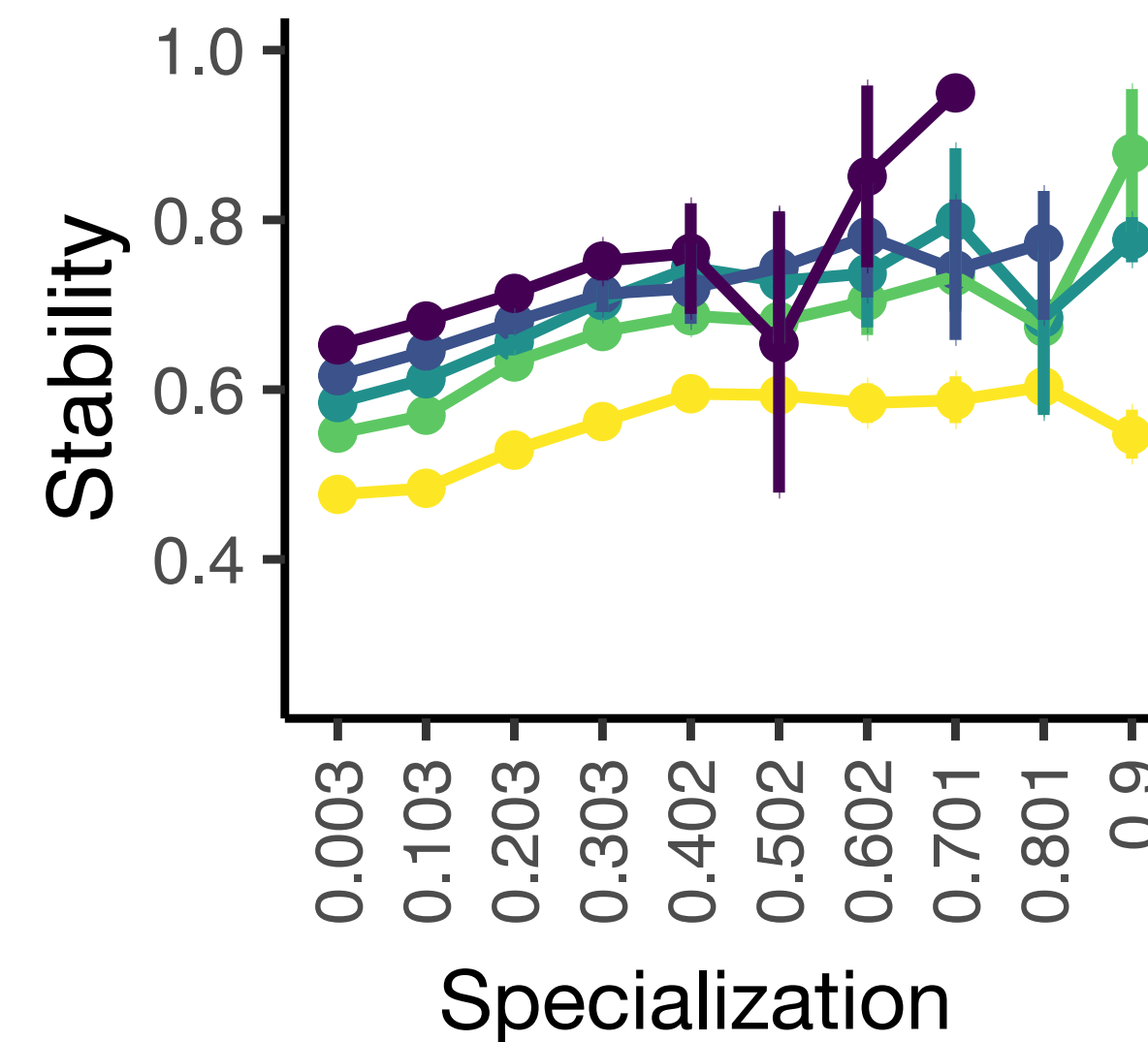
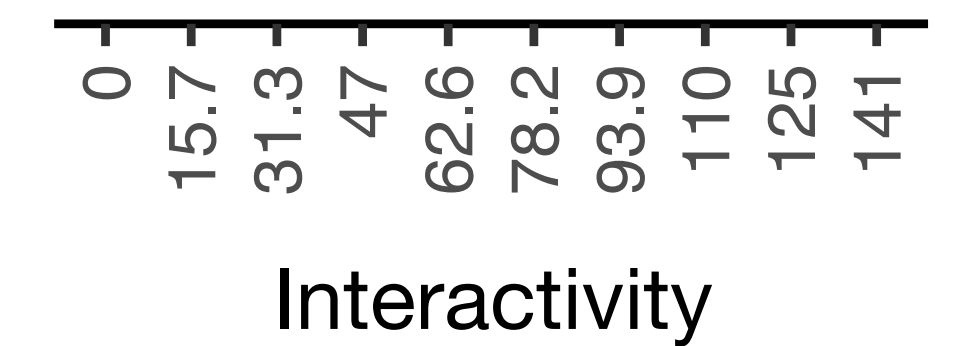
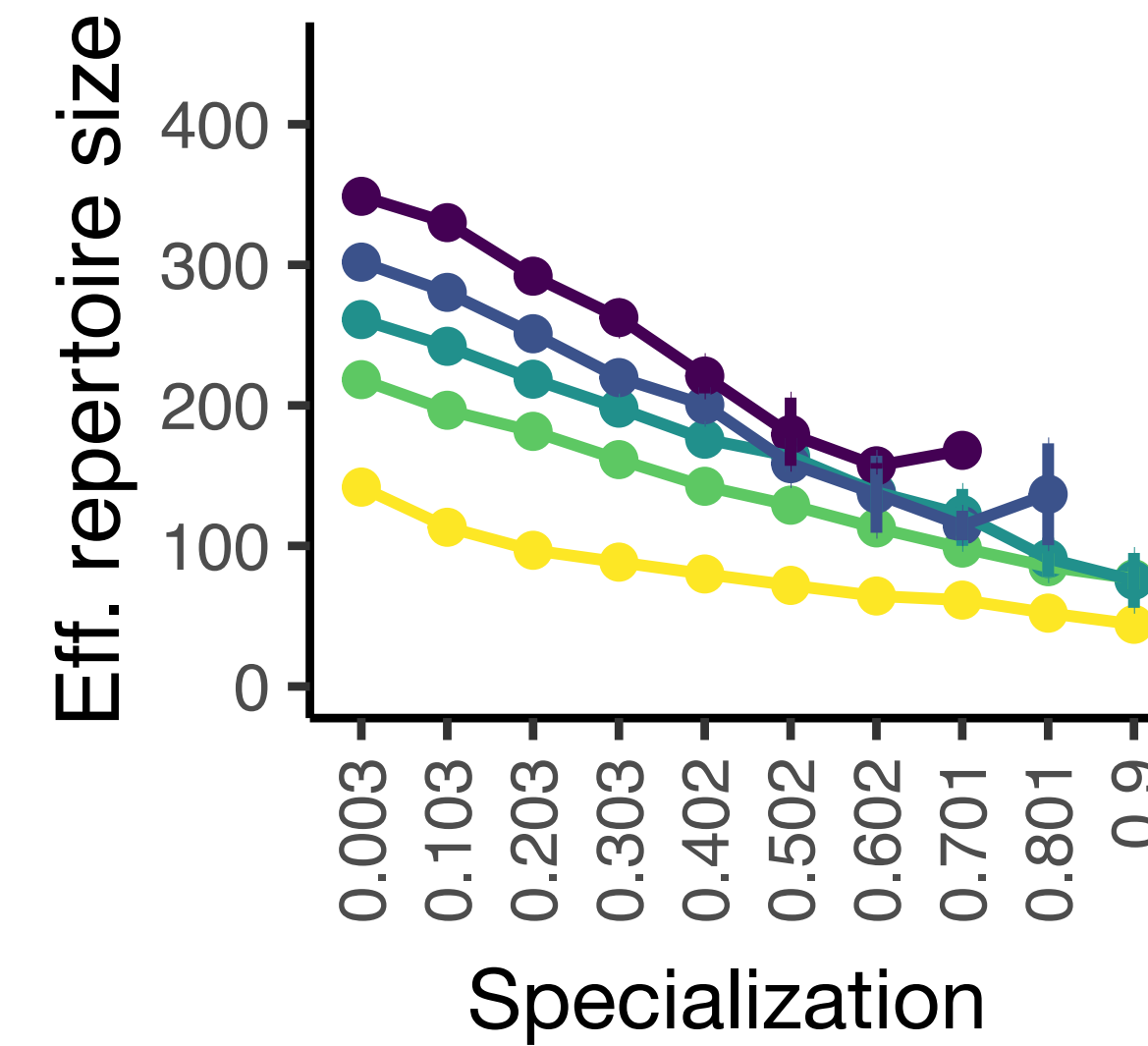
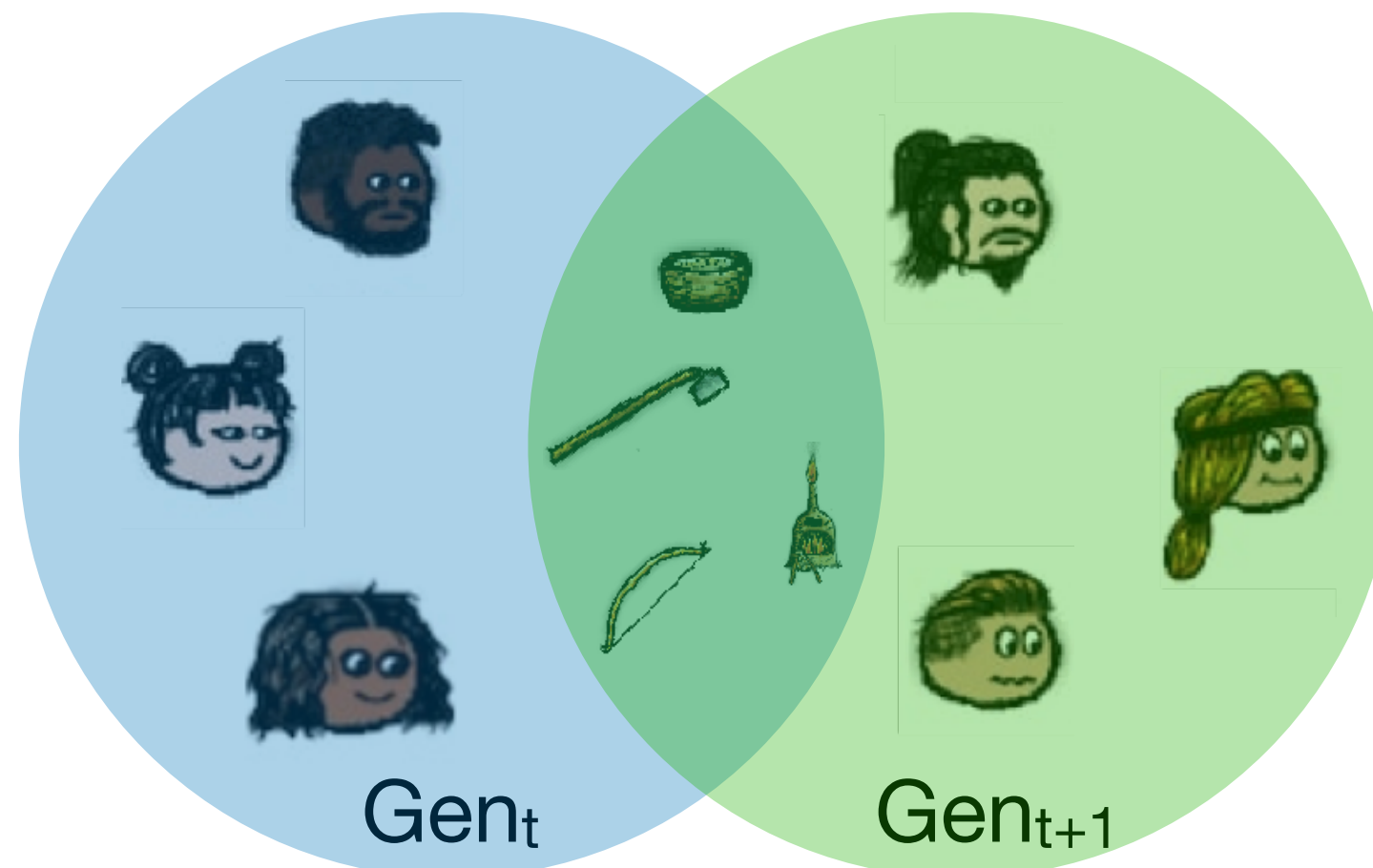
# How do community characteristics affect technological development?



## Effective Repertoire



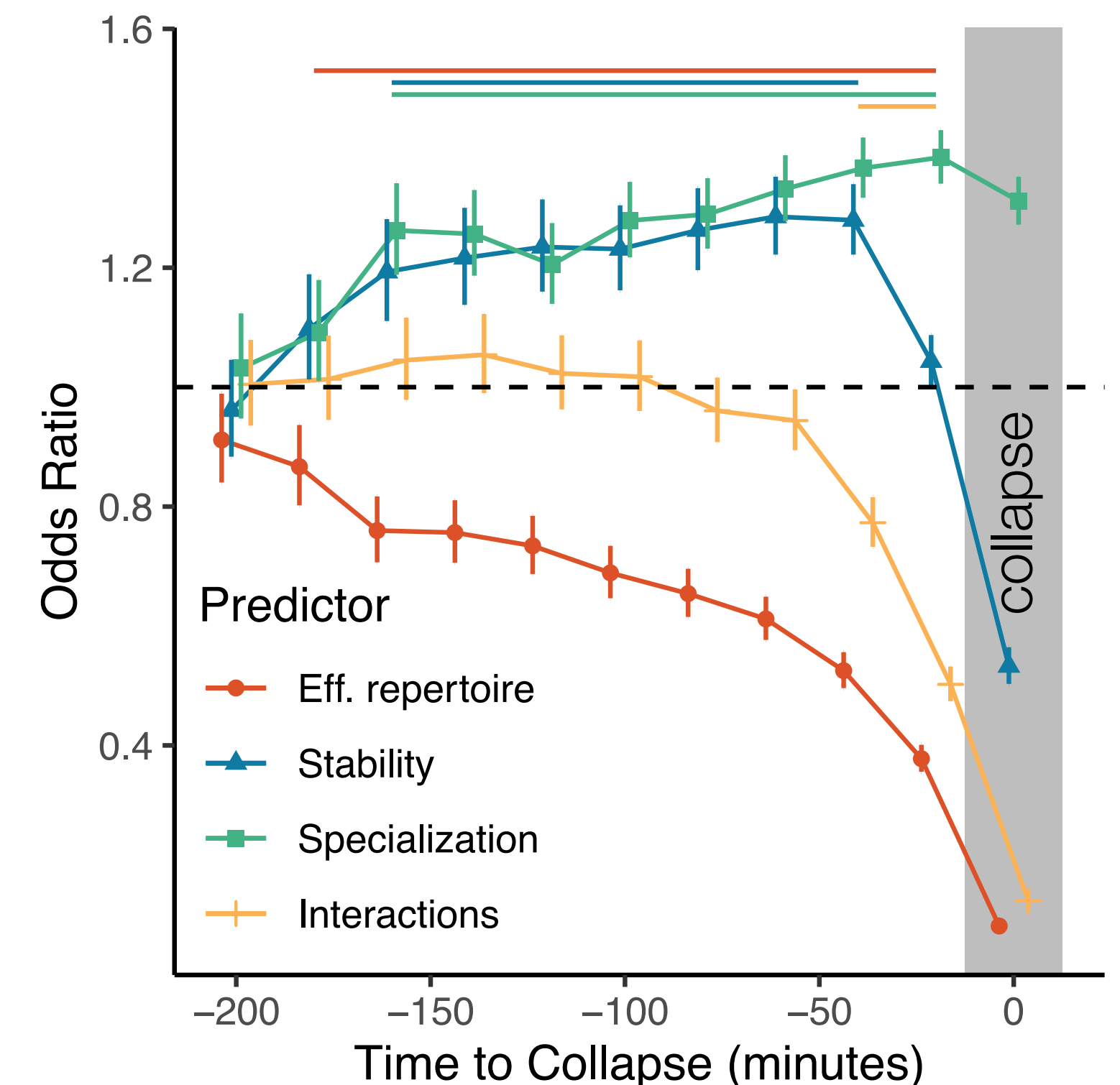
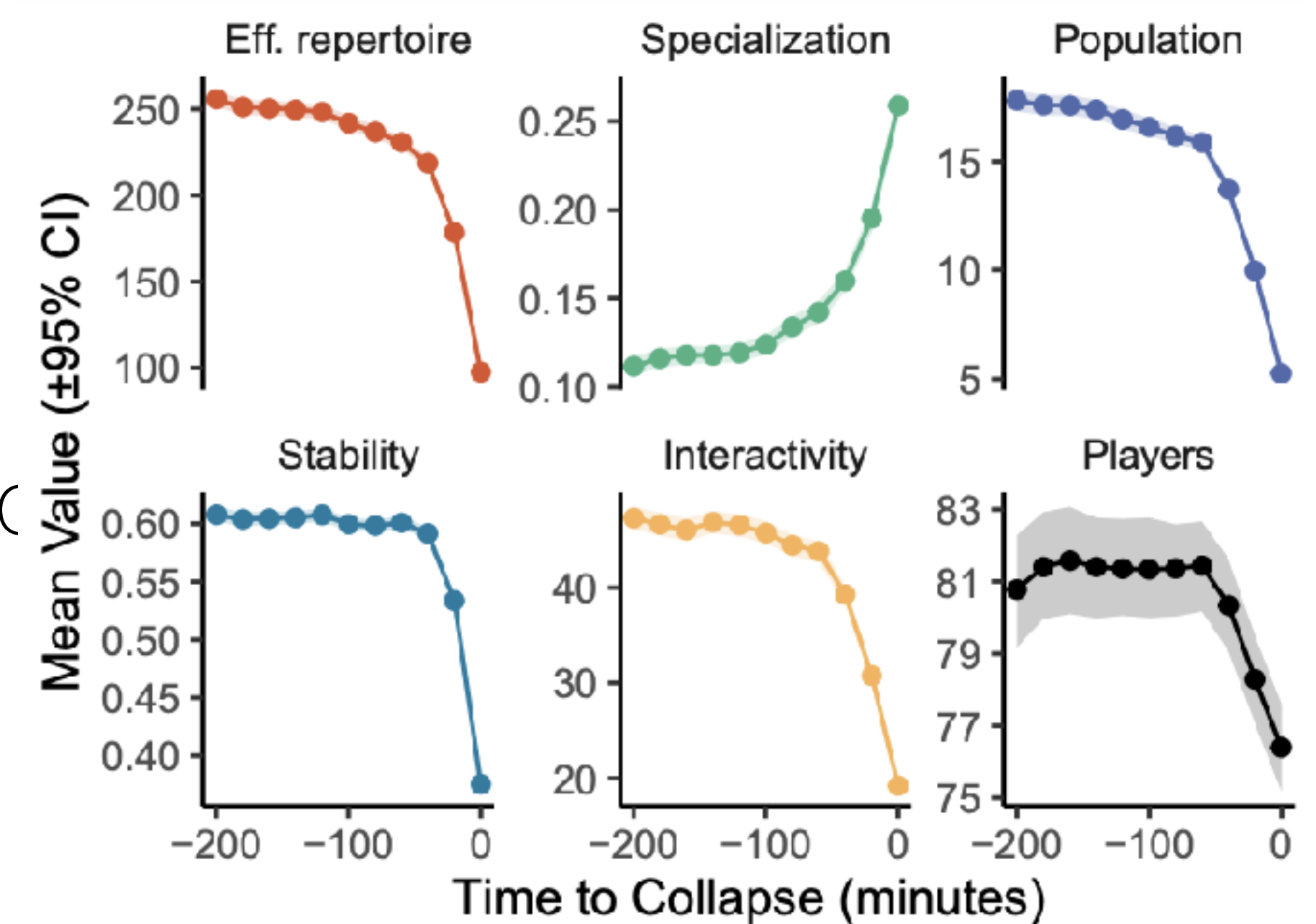
## Stability





# Predicting collapse

- Beyond predicting growth and stability, can we predict when communities will collapse?  
(pop\_size  $\rightarrow$  0)
- Top right:** raw variables aligned at time of collapse
- Bottom right:** temporal cluster analysis predicting collapse at different temporal offsets
  - Lines at the top indicate significant clusters
  - A decline in effective reportoirs is an early warning signal of collapse
  - But over-specialization is just as predictive only 1 epoch later
- Take-home: loss of diversity predicts collapse!**



# Summary and open challenges

- Social learning deploys a wide range of tools:
  - **imitation**: directly copy observed behaviors
  - **value-shaping**: add a heuristic bonus to observed behaviors
  - **ToM Inference**: inferring hidden value representations or hidden beliefs about the world
  - + extensions across multiple dimensions of complexity
- Yet for each mechanism we can describe verbally, we can also define a computational model that makes more precise commitments to the mechanisms of behavior
- Through experimentation and modeling, we can iteratively tweak and refine our understanding of social learning.

